

# ILLINOIS GAMING BOARD

## 2022 Annual Report

Illinois Casino Business Enterprise Program  
For Minorities, Females, Persons with  
Disabilities, and Veterans

**State of Illinois**  
JB Pritzker, Governor

**Illinois Gaming Board**  
Charles Schmadeke, Chairman  
Marcus D. Fruchter, Administrator



# ILLINOIS GAMING BOARD

JB Pritzker • *Governor* Charles Schmadeke • *Chairman* Marcus D. Fruchter • *Administrator*

801 South 7<sup>th</sup> Street ♠ Suite 400 South ♣ Springfield, Illinois 62703 ♥ tel 217/524-0226 ♦ fax 217/524-0228

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March 1, 2023

Governor JB Pritzker  
Members of the Illinois General Assembly

Greetings,

On behalf of the Illinois Gaming Board, I am pleased to submit the enclosed Casino Business Enterprise Program (“BEP”) for Minorities, Females, Persons with Disabilities, and Veterans 2022 Annual Report.

The Illinois Gaming Board is committed to the continuous improvement of the Casino BEP, so that qualified businesses owned by minorities, women, persons with disabilities, and veterans have meaningful access and opportunity to provide goods and services to Illinois casino licensees.

Please let us know if you have any questions or would like any additional information.

Kind regards,

A handwritten signature in blue ink, appearing to read "Marcus D. Fruchter".

Marcus D. Fruchter  
Administrator

## **Casino Business Enterprise Program for Minorities, Females, Persons with Disabilities, and Veterans**

### **Introduction**

The Casino Business Enterprise Program (“BEP”) is committed to helping businesses owned by minorities, females, persons with a disability, and veterans to have access and opportunity to provide goods and services to the Illinois Casino owner licensees.

The 2022 Casino Business Enterprise Program Annual Report submitted by the Illinois Gaming Board (the “Board” or “IGB”) highlights the amount of dollars Casino owner licensees have spent with BEP vendors and the percentage of BEP spending in relation to total expenditures compared to goals established by the Board.

### **Background**

The Casino Business Enterprise Program for Minorities, Females, and Persons with Disabilities (230 ILCS 10/7.6) was enacted on August 16, 2013. Additionally, Public Act 100-1152, effective December 14, 2018, required reporting of spending by owner licensees with businesses owned by veterans of service in the armed forces of the United States. Owner licensees were notified to begin tracking veterans’ business enterprise spending for the calendar year 2019. It is the public policy of the Board to promote and encourage the Illinois Casino owner licensees to procure goods and services from businesses owned by minorities, females, persons with disabilities, and veterans.

### **Reporting Basis**

230 ILCS 10 Section 7.6 states the following regarding the reporting period(s) and the method of measurement:

- 7.6 (b) and (c) provide for the casinos to measure and report compliance on a calendar year basis whereas 7.6 (f) requires annual reporting based on the three most recent fiscal years.
- 7.6 (b) and (c) require the establishment of goals based on contracts awarded by each owner licensee expressed as percentages of an owner licensee’s total dollar amount of contracts awarded during each calendar year. Casinos track expenditures for determining their annual minority-owned business (“MBE”), female-owned business (“WBE”), businesses owned by persons with disabilities (“DBE”), and businesses owned by veterans of service in the armed forces of the United States (“VBE”) spending, not contracts awarded.

The Board determined that it was more prudent to use expenditures rather than contracts as the measurement method and follow a calendar year reporting period to coincide with how Casinos are tracking these expenditures.

IGB Adopted Rule 3000.286 (g) requires each owner licensee to file an annual report of its utilization of MBE, WBE, DBE, and VBE by March 31 of each year. Therefore, the Board does not have actual expenditure results for the most recently completed calendar year at the time of filing this Annual Report due by March 1 of each year.

The 2022 Annual Report includes actual results for the calendar year 2021. Actual 2022 expenditures will be presented upon submission of the 2023 Annual Report. In order for the Board to present the actual expenditures in prospective reports, the General Assembly would need to change the due date of the report in the Illinois Gambling Act from March 1 to July 1.

### **Goals**

The Board reviewed goals established by the Business Enterprise for Minorities, Females, and Persons with Disabilities Act (30 ILCS 575/1 et. seq), and Veterans Business Enterprise (Public Act 100-1152) goals submitted by each casino, and actual spend percentages based on total expenditures to establish the following goals: MBE 11%, WBE 7%, DBE 2%, and VBE 3% for a total goal of 23% of non-exempt expenditures for each casino.

### **Fiscal Accomplishments**

#### **2021 Goals and Actual Spend**

The Board's goals for 2021 were MBE 11%, WBE 7%, DBE 2%, and VBE 3% for a total goal of 23% of non-exempt expenditures for each casino. Each casino was asked to provide its own established MBE, WBE, DBE, and VBE goals for 2021.

The Casino owner licensee goals for 2021 reflected nine casinos meeting or exceeding the total spending goal of 23% set forth by the board. Seven casinos projected to meet or exceed the MBE goals of 11%. Ten casinos are projected to meet or exceed the WBE goals of 7%. Six casinos projected meeting or exceeding the DBE goal of 2%, whereas five casinos projected meeting the VBE goal of 3%. Hard Rock Rockford began operations on November 10, 2021; therefore, no goals were submitted by the casino.

Actual spending reflects nine casinos exceeded the total 23% IGB goal and seven casinos exceeded their individually established total spending goal. Categorically, for actual spending, five casinos exceeded the IGB goal of 11% for MBE and ten casinos exceeded the IGB goal of 7% for WBE. No casinos exceeded or met the IGB goal of 2% for DBE, and four casinos exceeded or met the IGB goal of 3% for VBE.

For all casinos combined, the actual results exceeded the goals for MBE, WBE, and VBE with the actual MBE total at 14.0% compared to the IGB goal of 11%, and the actual WBE total at 12.5% compared to the IGB goal of 7.0, and the actual VBE total of 3.2% compared to the IGB goal of 3.0%. The actual DBE total of 0.4% did not meet the IGB goal of 2.0%.

#### **2022 Goals and Efforts**

In 2022, the Board maintained the established goals of MBE 11%, WBE 7%, DBE 2%, and VBE 3% for a total goal of 23% of non-exempt expenditures.

Owner licensee goals for 2022 reflect all casinos meeting or exceeding the total spending goal of 23%. Categorically, ten casinos are projected to meet or exceed the MBE goal of 11%; eleven casinos are projected to meet or exceed the WBE goal of 7%; ten casinos have goals that meet or exceed the DBE goal of 2%, and nine casinos project meeting the VBE goal of 3%, with the remaining casinos targets are from 1.0% to 1.5%.

In 2021, all owner licensees' casino websites included a listing of contracting opportunities, contact information for their purchasing departments, and information on how to register as a prospective vendor. Additionally, the IGB website contained links to all eleven casino websites. The IGB has in the past and will continue to provide direct assistance and recommendations to owner licensees who express difficulty in achieving the contracting goals.

### **Analysis**

The report below contains MBE, WBE, and DBE expenditures for the year ended December 31, 2018, and MBE, WBE, DBE, and VBE expenditures for the years ended December 31, 2019 through December 31, 2021. MBE, WBE, DBE, and VBE expenditures and related percentages reported below are based on *non-exempt expenditures*, per 230 ILCS 10/7.6 (b).

***Note, in response to the COVID-19 pandemic, casino operations were suspended from November 20, 2020 through January 18, 2021. Thus, impacting BEP spending for 2021.***

***Hard Rock Rockford began operations on November 10, 2021; therefore, no goals were submitted by the casino. The casino reported total non-exempt spending of \$4,981,117 for BEP construction contracts.***

For 2018, total non-exempt expenditures were \$86.7 million with \$33.3 million (38.5%) spent with minority businesses (16.4% MBE, 20.0% WBE, and 2.1% DBE). In 2018, all ten casinos exceeded the total minority business goal of 20%.

During 2019, total non-exempt expenditures were \$79.5 million with \$29.9 million (37.7%) spent with minority businesses (18.5% MBE, 17.3% WBE, 1.2% DBE, and 0.6% VBE). In 2019, all ten casinos exceeded the total minority business goal of 23%.

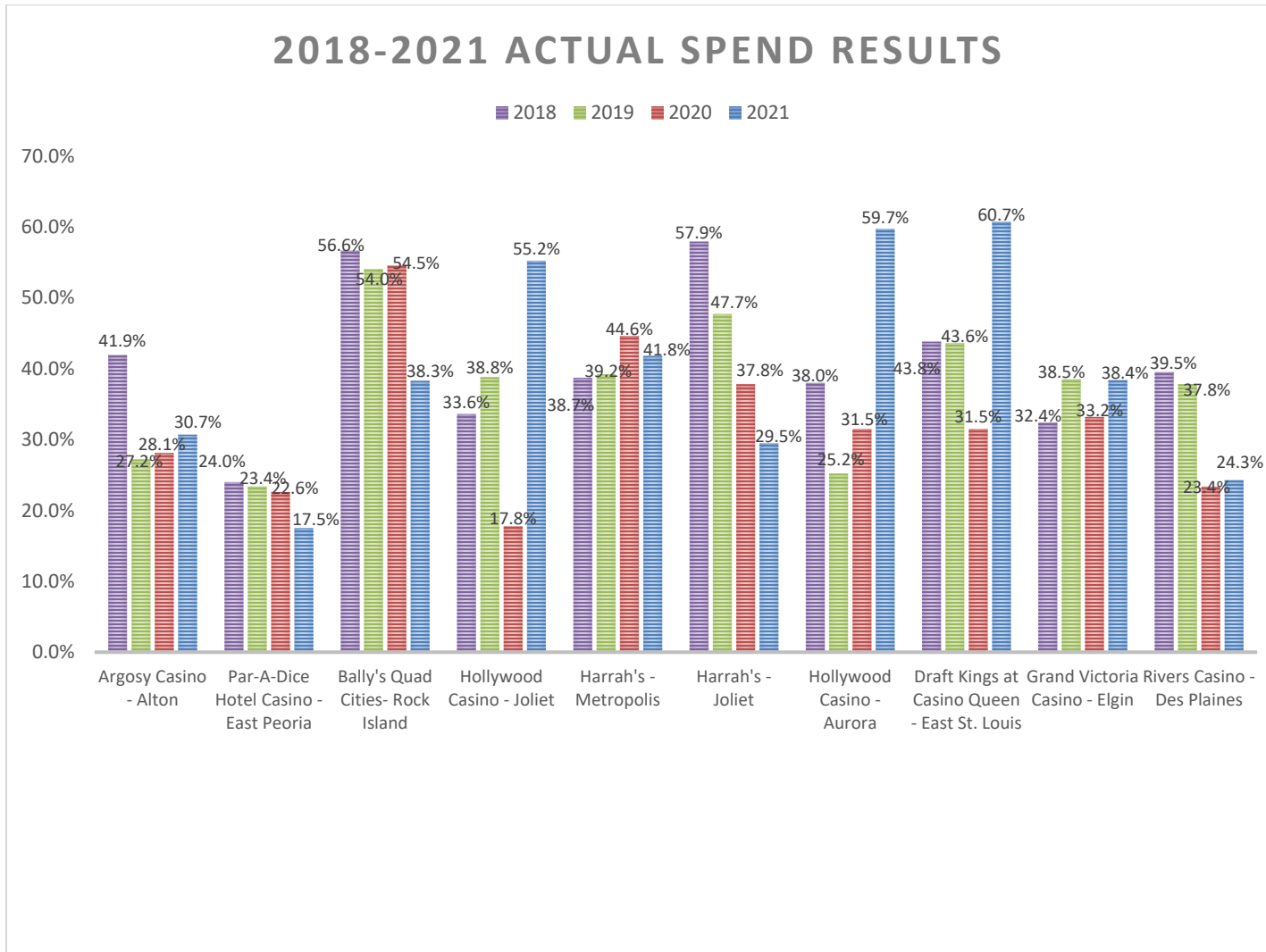
During 2020, total non-exempt expenditures were \$51.9 million with \$14.4 million (27.8%) spent with minority businesses (12.0% MBE, 14.3% WBE, 0.6% DBE, and 0.9% VBE). In 2020, eight casinos exceeded the total minority business goal of 23%.

During 2021, total non-exempt expenditures were \$89.5 million with \$26.9 million (30.1%) spent with minority businesses (14.0% MBE, 12.5% WBE, .4% DBE, 3.2% VBE). In 2021, nine casinos exceeded the total minority business goal of 23%.

Some casinos, such as the Bally's Quad Cities Casino, saw a drop in their BEP Spend for 2021 due to the COVID-19 pandemic. For example, Bally's implemented new operations in order to mitigate the impact of the pandemic by reducing their buffet meal periods. In addition to the pandemic, Bally's underwent a change in ownership. Most of Bally's Quad Cities' diversity spend is in Marketing and Food & Beverage, which resulted in a year over year decline of 29.7%. This property saw very few if any vendors close their doors during this period, which is positive news. Despite these obstacles, Bally's Quad Cities Casino still performed above the 23% targets given by the Board.

On the other hand, Draft Kings at Casino Queen - East St. Louis saw an increase in BEP Spend for 2021. The casino hired a general contractor, TWC Constructors, to remodel their restaurants and promenade areas resulting in a year over year increase of almost 93% in BEP diversity spend.

The below chart breaks down the casinos' actual spend results from 2018-2021. The casinos continue to make strides in their Diversity BEP programs.



## 2018 Goals and Actual Spending Results

		2018 Actual				
		MBE	WBE	DBE	Total MBE/WBE/DBE	Non-Exempt Spending
<b>Argosy Casino - Alton</b>	Actual \$	\$ 237,117	\$ 878,186	\$ 42,346	\$ 1,157,649	\$ 2,762,256
	Actual %	<b>8.6%</b>	<b>31.8%</b>	<b>1.5%</b>	<b>41.9%</b>	
	Goal %	<b>11.0%</b>	<b>15.0%</b>	<b>1.0%</b>	<b>27.0%</b>	
<b>Par-A-Dice Hotel Casino - East Peoria</b>	Actual \$	\$ 704,461	\$ 1,498,032	\$ 105,305	\$ 2,307,798	\$ 9,620,527
	Actual %	<b>7.3%</b>	<b>15.6%</b>	<b>1.1%</b>	<b>24.0%</b>	
	Goal %	<b>7.2%</b>	<b>20.9%</b>	<b>0.4%</b>	<b>28.4%</b>	
<b>Jumer's Casino &amp; Hotel - Rock Island</b>	Actual \$	\$ 4,128,896	\$ 923,571	\$ 352,627	\$ 5,405,094	\$ 9,559,951
	Actual %	<b>43.2%</b>	<b>9.7%</b>	<b>3.7%</b>	<b>56.6%</b>	
	Goal %	<b>45.0%</b>	<b>8.8%</b>	<b>2.0%</b>	<b>55.8%</b>	
<b>Hollywood Casino - Joliet</b>	Actual \$	\$ 350,934	\$ 1,250,880	\$ 181,561	\$ 1,783,375	\$ 5,297,985
	Actual %	<b>6.6%</b>	<b>23.6%</b>	<b>3.4%</b>	<b>33.6%</b>	
	Goal %	<b>7.0%</b>	<b>24.0%</b>	<b>3.0%</b>	<b>34.0%</b>	
<b>Harrah's - Metropolis</b>	Actual \$	\$ 464,426	\$ 495,791	\$ 16,986	\$ 977,203	\$ 2,526,439
	Actual %	<b>18.4%</b>	<b>19.6%</b>	<b>0.7%</b>	<b>38.7%</b>	
	Goal %	<b>15.0%</b>	<b>16.0%</b>	<b>1.0%</b>	<b>32.0%</b>	
<b>Harrah's - Joliet</b>	Actual \$	\$ 1,107,732	\$ 1,395,676	\$ 114,581	\$ 2,617,989	\$ 4,520,256
	Actual %	<b>24.5%</b>	<b>30.9%</b>	<b>2.5%</b>	<b>57.9%</b>	
	Goal %	<b>16.0%</b>	<b>13.0%</b>	<b>2.0%</b>	<b>31.0%</b>	
<b>Hollywood Casino - Aurora</b>	Actual \$	\$ 254,584	\$ 1,272,081	\$ 285,427	\$ 1,812,092	\$ 4,759,999
	Actual %	<b>5.3%</b>	<b>26.7%</b>	<b>6.0%</b>	<b>38.0%</b>	
	Goal %	<b>5.5%</b>	<b>25.0%</b>	<b>5.5%</b>	<b>36.0%</b>	
<b>Casino Queen - East St. Louis</b>	Actual \$	\$ 558,340	\$ 958,397	\$ 51,661	\$ 1,568,398	\$ 3,576,551
	Actual %	<b>15.6%</b>	<b>26.8%</b>	<b>1.4%</b>	<b>43.8%</b>	
	Goal %	<b>11.0%</b>	<b>10.0%</b>	<b>2.0%</b>	<b>23.0%</b>	
<b>Grand Victoria Casino - Elgin</b>	Actual \$	\$ 3,041,572	\$ 4,323,079	\$ 412,101	\$ 7,776,752	\$ 23,990,810
	Actual %	<b>12.7%</b>	<b>18.0%</b>	<b>1.7%</b>	<b>32.4%</b>	
	Goal %	<b>12.0%</b>	<b>12.0%</b>	<b>1.0%</b>	<b>25.0%</b>	
<b>Rivers Casino - Des Plaines</b>	Actual \$	\$ 3,336,381	\$ 4,383,480	\$ 216,774	\$ 7,936,635	\$ 20,066,218
	Actual %	<b>16.6%</b>	<b>21.8%</b>	<b>1.1%</b>	<b>39.5%</b>	
	Goal %	<b>11.1%</b>	<b>18.3%</b>	<b>0.7%</b>	<b>30.1%</b>	
<b>Total</b>	Actual \$	\$ 14,184,443	\$ 17,379,173	\$ 1,779,369	\$ 33,342,985	\$ 86,680,992
	Actual %	<b>16.4%</b>	<b>20.0%</b>	<b>2.1%</b>	<b>38.5%</b>	
	Goal %	<b>14.1%</b>	<b>16.3%</b>	<b>1.9%</b>	<b>32.3%</b>	
	<b>Casino IGB</b> Goal %	<b>11.0%</b>	<b>7.0%</b>	<b>2.0%</b>	<b>20.0%</b>	

## 2019 Goals and Actual Spending Results

		2019 Actual					
		MBE	WBE	DBE	VBE*	Total MBE/WBE/DBE/VBE	Non-Exempt Spending
<b>Argosy Casino - Alton</b>	Actual \$	\$ 89,447	\$ 612,723	\$ 27,114	\$ -	\$ 729,284	\$ 2,681,287
	Actual %	3.3%	22.9%	1.0%	0.0%	27.2%	
	Goal %	5.3%	31.8%	1.5%	0.0%	38.6%	
<b>Par-A-Dice Hotel Casino - East Peoria</b>	Actual \$	\$ 913,375	\$ 1,859,081	\$ 74,111	\$ 30,216	\$ 2,876,783	\$ 12,263,131
	Actual %	7.4%	15.2%	0.6%	0.2%	23.4%	
	Goal %	8.5%	16.0%	1.6%	0.0%	26.1%	
<b>Jumer's Casino &amp; Hotel - Rock Island</b>	Actual \$	\$ 4,178,318	\$ 779,823	\$ 353,322	\$ 11,630	\$ 5,323,093	\$ 9,856,254
	Actual %	42.4%	7.9%	3.6%	0.1%	54.0%	
	Goal %	38.0%	7.8%	2.0%	0.0%	47.8%	
<b>Hollywood Casino - Joliet</b>	Actual \$	\$ 116,042	\$ 1,315,379	\$ 72,366	\$ -	\$ 1,503,787	\$ 3,875,389
	Actual %	3.0%	33.9%	1.9%	0.0%	38.8%	
	Goal %	7.0%	24.0%	4.0%	0.0%	35.0%	
<b>Harrah's - Metropolis</b>	Actual \$	\$ 490,240	\$ 449,558	\$ 23,506	\$ 897	\$ 964,201	\$ 2,458,770
	Actual %	19.9%	18.3%	1.0%	0.0%	39.2%	
	Goal %	15.0%	17.0%	1.0%	0.0%	33.0%	
<b>Harrah's - Joliet</b>	Actual \$	\$ 1,002,635	\$ 1,197,024	\$ 146,550	\$ 272,852	\$ 2,619,061	\$ 5,497,827
	Actual %	18.2%	21.8%	2.7%	5.0%	47.7%	
	Goal %	16.0%	16.0%	2.0%	0.0%	34.0%	
<b>Hollywood Casino - Aurora</b>	Actual \$	\$ 144,529	\$ 902,481	\$ 29,073	\$ -	\$ 1,076,083	\$ 4,283,713
	Actual %	3.4%	21.1%	0.7%	0.0%	25.2%	
	Goal %	6.0%	27.0%	7.0%	0.0%	40.0%	
<b>Casino Queen - East St. Louis</b>	Actual \$	\$ 453,982	\$ 985,961	\$ 98,511	\$ 5,022	\$ 1,543,476	\$ 3,538,142
	Actual %	12.8%	27.9%	2.8%	0.1%	43.6%	
	Goal %	11.0%	10.0%	2.0%	0.0%	23.0%	
<b>Grand Victoria Casino - Elgin</b>	Actual \$	\$ 2,511,647	\$ 1,712,479	\$ 44,183	\$ 103,698	\$ 4,372,007	\$ 11,359,358
	Actual %	22.1%	15.1%	0.4%	0.9%	38.5%	
	Goal %	12.0%	10.0%	1.0%	0.0%	23.0%	
<b>Rivers Casino - Des Plaines</b>	Actual \$	\$ 4,821,186	\$ 3,953,933	\$ 120,029	\$ 43,261	\$ 8,938,409	\$ 23,671,708
	Actual %	20.4%	16.7%	0.5%	0.2%	37.8%	
	Goal %	16.1%	21.8%	1.1%	0.0%	39.0%	
<b>Total</b>	Actual \$	\$ 14,721,401	\$ 13,768,442	\$ 988,765	\$ 467,576	\$ 29,946,184	\$ 79,485,579
	Actual %	18.5%	17.3%	1.2%	0.6%	37.7%	
	Casino Goal %	13.5%	18.1%	2.3%	0.0%	33.9%	
	IGB Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	

\* At the time of the 2019 Goal Submission (12/1/2018) the legislation for VBE spend was not yet enacted.



## 2020 Goals and Actual Spending Results

		2020 Actual					
		MBE	WBE	DBE	VBE	Total MBE/WBE/ DBE/VBE	Non-Exempt Spending
<b>Argosy Casino - Alton</b>	Actual \$	\$ 34,914	\$ 288,167	\$ 16,126	\$ -	\$ 339,207	\$ 1,206,785
	Actual %	2.9%	23.9%	1.3%	0.0%	28.1%	
	Goal %	3.2%	23.5%	1.0%	0.0%	27.7%	
<b>Par-A-Dice Hotel Casino - East Peoria</b>	Actual \$	\$ 471,704	\$ 572,564	\$ 32,244	\$ 4,025	\$ 1,080,537	\$ 4,783,665
	Actual %	9.9%	12.0%	0.7%	0.1%	22.6%	
	Goal %	8.4%	16.3%	0.7%	0.3%	25.7%	
<b>Bally's Quad Cities- Rock Island</b>	Actual \$	\$ 1,218,127	\$ 583,889	\$ 96,084	\$ 30,506	\$ 1,928,606	\$ 3,537,159
	Actual %	34.4%	16.5%	2.7%	0.9%	54.5%	
	Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	
<b>Hollywood Casino - Joliet</b>	Actual \$	\$ 60,072	\$ 514,908	\$ 30,939	\$ -	\$ 605,919	\$ 3,399,236
	Actual %	1.8%	15.1%	0.9%	0.0%	17.8%	
	Goal %	5.0%	22.0%	2.0%	2.0%	31.0%	
<b>Harrah's - Metropolis</b>	Actual \$	\$ 168,864	\$ 312,053	\$ 2,560	\$ 25,269	\$ 508,746	\$ 1,138,665
	Actual %	14.8%	27.4%	0.2%	2.2%	44.6%	
	Goal %	15.0%	17.0%	1.0%	1.0%	34.0%	
<b>Harrah's - Joliet</b>	Actual \$	\$ 450,734	\$ 319,747	\$ 30,616	\$ 85,894	\$ 886,991	\$ 2,345,831
	Actual %	19.2%	13.6%	1.3%	3.7%	37.8%	
	Goal %	14.0%	16.0%	2.0%	3.0%	35.0%	
<b>Hollywood Casino - Aurora</b>	Actual \$	\$ 91,620	\$ 544,817	\$ 11,067	\$ -	\$ 647,504	\$ 2,057,552
	Actual %	4.5%	26.5%	0.5%	0.0%	31.5%	
	Goal %	5.0%	19.0%	3.0%	2.0%	29.0%	
<b>Draft Kings at Casino Queen - East St. Louis</b>	Actual \$	\$ 83,679	\$ 342,579	\$ 11,551	\$ 4,438	\$ 442,247	\$ 1,404,880
	Actual %	6.0%	24.4%	0.8%	0.3%	31.5%	
	Goal %	12.0%	26.0%	3.0%	3.0%	44.0%	
<b>Grand Victoria Casino - Elgin</b>	Actual \$	\$ 713,915	\$ 867,547	\$ 52,185	\$ 69,669	\$ 1,703,316	\$ 5,132,401
	Actual %	13.9%	16.9%	1.0%	1.4%	33.2%	
	Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	
<b>Rivers Casino - Des Plaines</b>	Actual \$	\$ 2,931,958	\$ 3,099,896	\$ 14,403	\$ 246,894	\$ 6,293,151	\$ 26,931,598
	Actual %	10.9%	11.5%	0.1%	0.9%	23.4%	
	Goal %	9.4%	5.4%	0.1%	0.1%	15.0%	
<b>Total</b>	Actual \$	\$ 6,225,587	\$ 7,446,167	\$ 297,775	\$ 466,695	\$ 14,436,224	\$ 51,937,772
	Actual %	12.0%	14.3%	0.6%	0.9%	27.8%	
	Casino Goal %	9.4%	15.9%	1.7%	1.7%	28.7%	
	IGB Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	

## 2021 Goals and Actual Spending Results

		2021 Actuals					
		MBE	WBE	DBE	VBE	Total MBE/WBE/DBE/VBE	Non-Exempt Spending
Argosy Casino - Alton	Actual \$	\$ 90,309	\$ 327,574	\$ 13,121	\$ 17,534	\$ 448,538	\$ 919,518
	Actual %	5.4%	21.9%	1.4%	1.9%	30.7%	
	Goal %	2.9%	24.4%	1.3%	0.0%	28.6%	
Par-A-Dice Hotel Casino - East Peoria	Actual \$	\$ 590,631	\$ 480,819	\$ 56,778	\$ 13,648	\$ 1,141,876	\$ 6,522,775
	Actual %	9.1%	7.4%	0.9%	0.2%	17.5%	
	Goal %	12.0%	14.0%	1.0%	0.8%	27.8%	
Bally's Quad Cities- Rock Island	Actual \$	\$ 1,365,189	\$ 1,325,441	\$ 87,174	\$ 24,407	\$ 2,802,211	\$ 7,317,111
	Actual %	18.7%	18.1%	1.2%	0.3%	38.3%	
	Goal %	28.4%	15.7%	2.4%	3.0%	49.5%	
Hollywood Casino - Joliet	Actual \$	\$ 216,252	\$ 616,731	\$ 4,423	\$ 1,273,592	\$ 2,110,997	\$ 3,821,617
	Actual %	5.7%	16.1%	0.1%	33.3%	55.2%	
	Goal %	4.0%	15.0%	2.0%	1.0%	22.0%	
Harrah's - Metropolis	Actual \$	\$ 172,039	\$ 199,478	\$ 80,144	\$ -	\$ 451,661	\$ 1,081,507
	Actual %	7.4%	15.9%	0.0%	18.4%	41.8%	
	Goal %	14.0%	15.0%	2.0%	3.0%	34.0%	
Harrah's - Joliet	Actual \$	\$ 383,531	\$ 372,357	\$ 27,534	\$ 101,824	\$ 885,245	\$ 3,001,384
	Actual %	12.8%	12.4%	0.9%	3.4%	29.5%	
	Goal %	12.0%	12.0%	2.0%	3.0%	29.0%	
Hollywood Casino - Aurora	Actual \$	\$ 70,632	\$ 773,123	\$ 12,175	\$ 858,586	\$ 1,714,517	\$ 2,871,010
	Actual %	2.5%	26.9%	0.4%	29.9%	59.7%	
	Goal %	5.0%	19.0%	1.0%	2.0%	27.0%	
Draft Kings at Casino Queen - East St. Louis	Actual \$	\$ 3,308,324	\$ 522,965	\$ 30,744	\$ 37,749	\$ 3,899,782	\$ 6,422,059
	Actual %	51.5%	8.1%	0.48%	0.59%	60.7%	
	Goal %	12.0%	20.0%	3.0%	3.0%	38.0%	
Grand Victoria Casino - Elgin	Actual \$	\$ 624,809	\$ 1,052,033	\$ 33,854	\$ 114,568	\$ 1,825,264	\$ 4,755,209
	Actual %	13.1%	22.1%	0.7%	2.4%	38.4%	
	Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	
Rivers Casino - Des Plaines	Actual \$	\$ 5,727,874	\$ 5,510,707	\$ 3,826	\$ 403,913	\$ 11,646,319	\$ 47,848,223
	Actual %	12.0%	11.5%	0.0%	0.8%	24.3%	
	Goal %	20.4%	16.7%	0.5%	0.9%	38.5%	
Hard Rock Casino- Rockford *	Actual \$	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,981,117
	Actual %	0.0%	0.0%	0.0%	0.0%	0.0%	
	Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	
Total:	Actual \$	\$ 12,549,590	\$ 11,181,229	\$ 349,773	\$ 2,845,821	\$ 26,926,412	\$ 89,541,530
	Actual %	14.0%	12.5%	0.4%	3.2%	30.1%	
	Casino Goal %	11.1%	14.4%	1.6%	1.8%	28.9%	
	IGB Goal %	11.0%	7.0%	2.0%	3.0%	23.0%	

\* Hard Rock Rockford began operations on November 10, 2021; therefore, no goals were submitted by the casino.

## 2022 Goals

	2022 Initial Goal				
	% DBE	% MBE	% WBE	% VBE	Total
<b>IGB Goal</b>	2.0%	11.0%	7.0%	3.0%	23.0%
<b>Alton - Argosy</b>	2.0%	9.0%	15.0%	3.0%	29.0%
<b>East Peoria - Par-A-Dice</b>	2.0%	12.0%	14.0%	1.0%	29.0%
<b>Bally's Quac Cities-Rock Island</b>	2.0%	11.0%	7.0%	3.0%	23.0%
<b>Joliet - Hollywood</b>	2.0%	11.0%	14.0%	3.0%	30.0%
<b>Metropolis - Harrah's</b>	2.0%	12.0%	17.0%	5.0%	36.0%
<b>Joliet - Harrah's</b>	2.0%	12.0%	12.0%	3.0%	29.0%
<b>Aurora - Hollywood</b>	2.0%	11.0%	21.0%	3.0%	37.0%
<b>Draft Kins at Casino Queen-East St. Louis</b>	3.0%	20.0%	14.0%	3.0%	40.0%
<b>Elgin - Grand Victoria Casino</b>	2.0%	11.0%	7.0%	3.0%	23.0%
<b>Des Plaines - Rivers</b>	0.5%	17.0%	20.0%	1.5%	39.0%
<b>Rockford - Hard Rock*</b>	2.0%	11.0%	7.0%	3.0%	23.0%
<b>Average</b>	2.0%	12.5%	13.5%	2.9%	30.7%

### Program Outlook

The casinos provided their initial 2023 goals in December 2022. The 2023 goals will be updated by each casino based on 2022 actual results upon submission of required information by March 31, 2023.

For 2023 the Board will continue enhanced monitoring efforts as follows:

- Provide links to all casino web pages that contain their list of contracting opportunities via the Board's website: [Illinois Gaming Board - Casino Vendor Opportunities](#)
- Require casinos to post upcoming contracts available for bidding and/or opportunities for service quarterly and monitor that the casinos are timely updating their website list of opportunities.
- Encourage MBE, WBE, DBE, and VBE organizations to have their members' access casino websites for available opportunities.
- Require each casino to annually report in detail their "good faith efforts" to meet the Board's MBE, WBE, DBE, and VBE contracting goals.
- As new casinos authorized under Public Act 101-0031 commence operations, MBE, WBE, DBE, and VBE goals and spending will be tracked and reported accordingly.
- Work with the State's Commission on Equity and Inclusion Business Enterprise Program to assist Casinos with locating vendors for current and future procurement needs.