

# SOLESOURCE

## PROCUREMENTS REPORT

Fiscal Year 2018  
August 1, 2018

Chief Procurement Office for Public  
Institutions of Higher Education  
State of Illinois



# SUMMARY

***The CPO for Higher Education works with the State's public universities to meet their procurement needs free of undue influence through independent authority, oversight and approval. The CPO-HE further works with the universities to continually improve procurement policies and to establish best practices that recognize the specific needs of the universities.***

The Illinois Procurement Code (30 ILCS 500/ 20-25)(Code) requires that each Chief Procurement Officer issue a report on sole source contracts on a fiscal year basis. This report is for FY18 and is provided to the Governor, General Assembly, and published to the Chief Procurement Officers' website.

Most of the approximately \$10 billion in procurements conducted by the agencies and universities go through one of the competitive methods of source selection. However, the Code does allow contracting without formal competition when there is only one or only one economically feasible source for the needed supply or service. The universities are required to submit substantial justification and work with the State Purchasing Officer to determine whether a particular need is appropriate for sole source treatment. Once approved for this method, we provide a 14-day public notice of intent to contract on this sole source basis and allow any interested party to request a public hearing. This process allows any vendor to dispute the sole source declaration and provide evidence to that effect. Any member of the public may also request a hearing to voice concerns with the intent.

This transparent process is among the best in the country, and was a contributing factor in Illinois receiving the highest rating by the Center for Public Integrity in 2015, ranking Illinois 1st among the 50 states in procurement integrity.

In Fiscal Year 2018, the Chief Procurement Officer for Public Institutions of Higher Education awarded 238 sole source procurements, valued at \$294,503,508.

We also held 4 public hearings in FY18 at the request of the public, the Procurement Policy Board or others as compared to 8 hearings in FY17 and 12 hearings in FY16. This drop in requested hearings shows that the increased justification provided for sole source procurements stands up to public scrutiny. Of the 4 hearings held, 2 sole source requests were cancelled after review of information provided at the hearings.

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**CPO Website: [www.cpohe.illinois.gov](http://www.cpohe.illinois.gov)**

**Illinois Procurement Gateway: <https://ipg.vendorreg.com>**

**Pathway to Procurement: <http://www.illinois.gov/cpo/PathwayToProcurement>**

SOLE SOURCE CONTRACT

# STATISTICAL OVERVIEW—FY2018

Total Value of Sole Source Procurements:	\$294,503,508.14
Total Number of Sole Source Contracts:	238
Average Value of Sole Source Contracts:	\$1,237,409.70
Total Number of Institutions Awarding Sole Source Contracts:	14
Total Number of Hearings Held:	4

FY18 New Sole Source by Transaction Type	#	\$ Value	% of Total \$
Art, entertainment services, or athletic events	3	\$ 703,036.09	0.24%
Compatibility of equipment, services, etc.	38	\$ 36,657,195.61	12.45%
Copyrighted or patented and is not available except from the holder	68	\$ 195,031,061.00	66.22%
Critical changes to existing contract are best made by contract holder	3	\$ 5,460,759.00	1.85%
Commercial resale	9	\$ 7,871,568.76	2.67%
Existing franchise agreement	9	\$ 4,430,000.00	1.50%
Media for advertising	2	\$ 450,000.00	0.15%
Organizational Membership	1	\$ 145,800.00	0.05%
Radio and television broadcast rights	1	\$ 150,000.00	0.05%
Software license, upgrade or maintenance	55	\$ 17,165,762.20	5.83%
Regulated public utility service	6	\$ 6,810,500.00	2.31%
Research; no other source meets researcher's needs	14	\$ 4,368,236.78	1.48%
Other	29	\$ 15,259,588.70	5.18%
<b>Total</b>	<b>238</b>	<b>\$ 294,503,508.14</b>	<b>100.00%</b>

FY18 Renewals by University	# Renewals FY18	\$ Value Renewals FY18
Chicago State University	1	\$ 99,794.00
Eastern Illinois University	0	\$ -
Governors State University	0	\$ -
Illinois State University	1	\$ 72,704.00
Northeastern Illinois University	0	\$ -
Northern Illinois University	6	\$ 996,000.00
Southern Illinois University - Carbondale	1	\$ 23,600.00
Southern Illinois University - Edwardsville	2	\$ 1,702,000.00
Southern Illinois University School of Medicine	4	\$ 749,500.00
University of Illinois at Chicago	30	\$ 31,641,262.00
University of Illinois at Urbana-Champaign	24	\$ 42,851,061.00
Western Illinois University	3	\$ 498,670.00
<b>Total:</b>	<b>72</b>	<b>\$ 78,634,591.00</b>

SOLE SOURCE CONTRACT

# HISTORICAL STATISTICS

Three Year Historical Overview	FY18	FY17	FY16
Number of Institutions Awarding Sole Source Contracts	14	12	13
Dollar Value of Sole Source Contracts	\$294,503,508.14	\$270,915,253.00	\$372,375,994.00
Number of Sole Source Contracts Published	238	296	465
Average Dollar Value of Sole Source Contracts	\$1,237,409.70	\$915,254.00	\$800,809.00

Sole Source by University	\$ Contracts FY18	# Contracts FY18	\$ Contracts FY17	# Contracts FY17	\$ Contracts FY16	# Contracts FY16
Chicago State University	\$2,919,765	2	\$ -	0	\$ 4,038,514	4
Eastern Illinois University	\$991,193	4	\$2,121,138	5	\$ 501,434	4
Governors State University	\$1,907,500	3	\$244,950	2	\$ 425,000	3
IL Math & Science Academy	\$150,000	1	*	*	*	*
Illinois State University	\$4,049,378	14	\$10,604,788	15	\$ 8,797,173	24
Northeastern IL University	\$ -	0	\$ -	0	\$ 5,958,654	2
Northern Illinois University	\$9,349,080	12	\$3,271,413	19	\$ 3,684,776	11
SIU - Carbondale	\$9,136,848	15	\$8,299,683	21	\$ 9,994,114	16
SIU - Edwardsville	\$1,953,380	7	\$1,815,174	10	\$ 2,670,283	19
SIU - School of Medicine	\$3,050,059	13	\$2,552,250	20	\$ 5,022,774	25
Univ. of Illinois at Chicago	\$24,042,328	42	\$63,554,041	76	\$ 96,336,700	135
Univ. of Illinois at Springfield	\$582,799	4	\$1,045,450	11	\$ 2,613,108	12
Univ. of IL at Urbana-Champaign	\$48,727,395	67	\$128,018,365	113	\$ 62,937,894	154
Western Illinois University	\$2,340,785	6	\$388,000	2	\$ 2,755,570	12
IL Pub. Higher Ed. Cons. (IPHEC)	\$185,303,000	48	\$49,000,000	2	\$ 166,640,000	44
<b>Total:</b>	<b>\$294,503,508</b>	<b>238</b>	<b>\$270,915,252</b>	<b>296</b>	<b>\$ 372,375,994</b>	<b>465</b>

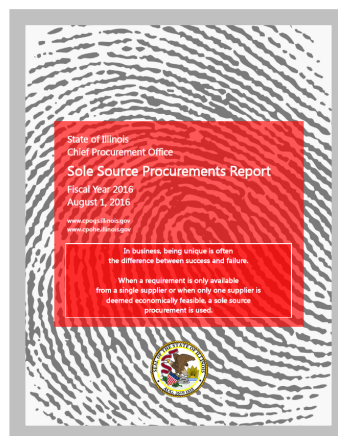
\*The Illinois Math and Science Academy was under the jurisdiction of the General Services CPO in FY16 & FY17.

Click on the image below to view Sole Source Reports from previous fiscal years:

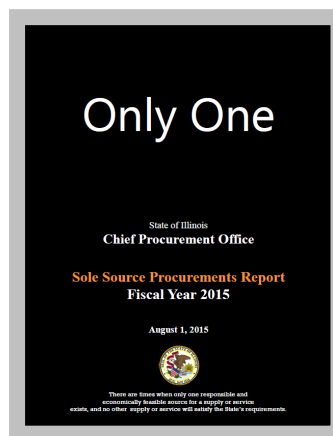
FY2017:



FY2016:



FY2015:



FY2014:

