

## **100TH GENERAL ASSEMBLY**

## State of Illinois

## 2017 and 2018

### HB0753

by Rep. C.D. Davidsmeyer

## SYNOPSIS AS INTRODUCED:

20 ILCS 3501/830-20 20 ILCS 3501/830-30 20 ILCS 3501/830-35 20 ILCS 3501/830-45

Amends the Illinois Finance Authority Act. In Sections concerning State guarantees for loans to farmers, provides that the total amount of the guarantees shall not exceed \$2,000,000 per farmer (instead of \$500,000). Provides that guarantees may be made if the farmer's net worth does not exceed \$2,000,000 (instead of \$500,000). In a Section concerning guarantees for existing debt, provides that the Illinois Agricultural Loan Guarantee Fund shall guarantee receipt of payment of 90% (instead of 85%) of the principal and interest owed on the State Guarantee Loan by the farmer to the guarantee holder. Effective immediately.

LRB100 07365 HLH 17429 b

FISCAL NOTE ACT MAY APPLY

A BILL FOR

1 AN ACT concerning finance.

# Be it enacted by the People of the State of Illinois, represented in the General Assembly:

Section 5. The Illinois Finance Authority Act is amended by
changing Sections 830-20, 830-30, 830-35, and 830-45 as
follows:

7 (20 ILCS 3501/830-20)

Sec. 830-20. The Authority may not pass a resolution 8 9 authorizing the issuance of any notes or bonds in excess of \$2,000,000 \$450,000 for any one agricultural real estate 10 borrower. In any calendar year after 2007, the \$450,000 amount 11 shall be increased by an amount equal to such dollar amount 12 multiplied by the inflation percentage determined under 13 14 Section 305(c) of the federal Consolidated Farm and Rural Development Act (7 U.S.C. 1925) as of June 18, 2008. Any 15 16 increase determined under the preceding sentence shall be rounded to the nearest multiple of \$100. No proceeds from any 17 bonds issued by the Authority shall be loaned to any natural 18 19 person who has a net worth in excess of \$2,000,000 \$500,000 for the purchase of new depreciable agricultural property or to any 20 21 agribusiness that, including all affiliates and subsidiaries, has more than 100 employees and a gross income exceeding 22 \$2,000,000 for the preceding calendar year; provided, however, 23

that the employee size and gross income limitations shall not apply to any loans to agribusinesses for research and development purposes, and provided further that the Authority shall retain the power to waive such limitations for any agribusiness that, at the time of application, does not operate a facility within this State.

7 (Source: P.A. 96-531, eff. 8-14-09.)

8 (20 ILCS 3501/830-30)

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Sec. 830-30. State Guarantees for existing debt.

10 (a) The Authority is authorized to issue State Guarantees 11 for farmers' existing debts held by a lender. For the purposes 12 of this Section, a farmer shall be a resident of Illinois, who is a principal operator of a farm or land, at least 50% of 13 14 whose annual gross income is derived from farming and whose 15 debt to asset ratio shall not be less than 40%, except in those 16 cases where the applicant has previously used the guarantee program there shall be no debt to asset ratio or income 17 18 restriction. For the purposes of this Section, debt to asset ratio shall mean the current outstanding liabilities of the 19 20 farmer divided by the current outstanding assets of the farmer. 21 The Authority shall establish the maximum permissible debt to 22 asset ratio based on criteria established by the Authority. 23 Lenders shall apply for the State Guarantees on forms provided 24 by the Authority and certify that the application and any other documents submitted are true and correct. The lender or 25

borrower, or both in combination, shall pay an administrative 1 2 fee as determined by the Authority. The applicant shall be 3 responsible for paying any fees or charges involved in recording mortgages, releases, financing statements, insurance 4 5 for secondary market issues and any other similar fees or charges as the Authority may require. The application shall at 6 7 a minimum contain the farmer's name, address, present credit 8 and financial information, including cash flow statements, 9 financial statements, balance sheets, and anv other 10 information pertinent to the application, and the collateral to 11 be used to secure the State Guarantee. In addition, the lender 12 must agree to bring the farmer's debt to a current status at the time the State Guarantee is provided and must also agree to 13 14 charge a fixed or adjustable interest rate which the Authority 15 determines to be below the market rate of interest generally available to the borrower. If both the lender and applicant 16 17 agree, the interest rate on the State Guarantee Loan can be converted to a fixed interest rate at any time during the term 18 19 of the loan. Any State Guarantees provided under this Section 20 (i) shall not exceed \$2,000,000 <del>\$500,000</del> per farmer, (ii) shall 21 be set up on a payment schedule not to exceed 30 years, and 22 shall be no longer than 30 years in duration, and (iii) shall 23 be subject to an annual review and renewal by the lender and the Authority; provided that only one such State Guarantee 24 25 shall be outstanding per farmer at any one time. No State 26 Guarantee shall be revoked by the Authority without a 90-day

notice, in writing, to all parties. In those cases where the 1 2 borrower has not previously used the guarantee program, the 3 lender shall not call due any loan during the first 3 years for any reason except for lack of performance or insufficient 4 5 collateral. The lender can review and withdraw or continue with the State Guarantee on an annual basis after the first 3 years 6 of the loan, provided a 90-day notice, in writing, to all 7 8 parties has been given.

9 (b) The Authority shall provide or renew a State Guarantee 10 to a lender if:

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(i) A fee equal to 25 basis points on the loan is paid to the Authority on an annual basis by the lender.

(ii) The application provides collateral acceptable to
the Authority that is at least equal to the State's portion
of the Guarantee to be provided.

16 (iii) The lender assumes all responsibility and costs
17 for pursuing legal action on collecting any loan that is
18 delinquent or in default.

(iv) The lender is responsible for the first <u>10%</u> <del>15%</del> of
the outstanding principal of the note for which the State
Guarantee has been applied.

(c) There is hereby created outside of the State treasury a special fund to be known as the Illinois Agricultural Loan Guarantee Fund. The State Treasurer shall be custodian of this Fund. Any amounts in the Illinois Agricultural Loan Guarantee Fund not currently needed to meet the obligations of the Fund

shall be invested as provided by law, and all interest earned 1 2 from these investments shall be deposited into the Fund until the Fund reaches the maximum amount authorized in this Act; 3 thereafter, interest earned shall be deposited into the General 4 5 Revenue Fund. After September 1, 1989, annual investment earnings equal to 1.5% of the Fund shall remain in the Fund to 6 7 be used for the purposes established in Section 830-40 of this 8 Act. The Authority is authorized to transfer to the Fund such 9 amounts as are necessary to satisfy claims during the duration 10 of the State Guarantee program to secure State Guarantees 11 issued under this Section, provided that amounts to be paid 12 from the Industrial Project Insurance Fund created under Article 805 of this Act may be paid by the Authority directly 13 14 to satisfy claims and need not be deposited first into the 15 Illinois Agricultural Loan Guarantee Fund. If for any reason 16 the General Assembly fails to make an appropriation sufficient 17 to meet these obligations, this Act shall constitute an and continuing appropriation of 18 irrevocable amount an 19 necessary to secure guarantees as defaults occur and the 20 irrevocable and continuing authority for, and direction to, the 21 State Treasurer and the Comptroller to make the necessary 22 transfers to the Illinois Agricultural Loan Guarantee Fund, as 23 directed by the Governor, out of the General Revenue Fund. Within 30 days after November 15, 1985, the Authority may 24 25 transfer up to \$7,000,000 from available appropriations into 26 the Illinois Agricultural Loan Guarantee Fund for the purposes

of this Act. Thereafter, the Authority may transfer additional 1 2 amounts into the Illinois Agricultural Loan Guarantee Fund to 3 secure guarantees for defaults as defaults occur. In the event of default by the farmer, the lender shall be entitled to, and 4 5 the Authority shall direct payment on, the State Guarantee after 90 days of delinquency. All payments by the Authority to 6 7 satisfy claims against the State Guarantee shall be made, in 8 whole or in part, from any of the following funds in such order 9 and in such amounts as the Authority shall determine: (1) the 10 Industrial Project Insurance Fund created under Article 805 of this Act (if the Authority exercises its discretion under 11 12 subsection (j) of Section 805-20); (2) the Illinois Agricultural Loan Guarantee Fund; or (3) the Illinois Farmer 13 Agribusiness 14 Loan Guarantee Fund. The Tllinois and 15 Agricultural Loan Guarantee Fund shall guarantee receipt of 16 payment of 90% the 85% of the principal and interest owed on 17 the State Guarantee Loan by the farmer to the guarantee holder, provided that payments by the Authority to satisfy claims 18 against the State Guarantee shall be made in accordance with 19 20 the preceding sentence. It shall be the responsibility of the lender to proceed with the collecting and disposing of 21 22 collateral on the State Guarantee under this Section, Section 23 830-35, Section 830-45, Section 830-50, Section 830-55, or Article 835 within 14 months of the time the State Guarantee is 24 25 declared delinquent; provided, however, that the lender shall not collect or dispose of collateral on the State Guarantee 26

without the express written prior approval of the Authority. If 1 2 the lender does not dispose of the collateral within 14 months, 3 the lender shall be liable to repay to the State interest on the State Guarantee equal to the same rate which the lender 4 5 charges on the State Guarantee; provided, however, that the Authority may extend the 14-month period for a lender in the 6 7 case of bankruptcy or extenuating circumstances. The Fund from 8 which a payment is made shall be reimbursed for any amounts 9 paid from that Fund under this Section, Section 830-35, Section 10 830-45, Section 830-50, Section 830-55, or Article 835 upon 11 liquidation of the collateral. The Authority, by resolution of 12 the Board, may borrow sums from the Fund and provide for repayment as soon as may be practical upon receipt of payments 13 14 of principal and interest by a farmer. Money may be borrowed 15 from the Fund by the Authority for the sole purpose of paying 16 certain interest costs for farmers associated with selling a 17 loan subject to a State Guarantee in a secondary market as may be deemed reasonable and necessary by the Authority. 18

(d) Notwithstanding the provisions of this Section 830-30 19 20 with respect to the farmers and lenders who may obtain State Guarantees, the Authority may promulgate rules establishing 21 22 the eligibility of farmers and lenders to participate in the 23 State guarantee program and the terms, standards, and 24 procedures that will apply, when the Authority finds that 25 emergency conditions in Illinois agriculture have created the 26 need for State Guarantees pursuant to terms, standards, and

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1 procedures other than those specified in this Section.

2 (Source: P.A. 99-509, eff. 6-24-16.)

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(20 ILCS 3501/830-35)

4 Sec. 830-35. State Guarantees for loans to farmers and 5 agribusiness; eligibility.

6 (a) The Authority is authorized to issue State Guarantees 7 to lenders for loans to eligible farmers and agribusinesses for purposes set forth in this Section. For purposes of this 8 9 Section, an eligible farmer shall be a resident of Illinois (i) 10 who is principal operator of a farm or land, at least 50% of 11 whose annual gross income is derived from farming, (ii) whose 12 annual total sales of agricultural products, commodities, or livestock exceeds \$20,000, and (iii) whose net worth does not 13 exceed \$2,000,000 \$500,000. An eligible agribusiness shall be 14 15 that as defined in Section 801-10 of this Act. The Authority 16 may approve applications by farmers and agribusinesses that promote diversification of the farm economy of this State 17 18 through the growth and development of new crops or livestock not customarily grown or produced in this State or that 19 emphasize a vertical integration of grain or livestock produced 20 21 or raised in this State into a finished agricultural product 22 for consumption or use. "New crops or livestock not customarily grown or produced in this State" shall not include corn, 23 24 soybeans, wheat, swine, or beef or dairy cattle. "Vertical 25 integration of grain or livestock produced or raised in this

State" shall include any new or existing grain or livestock 1 2 grown or produced in this State. Lenders shall apply for the 3 State Guarantees on forms provided by the Authority, certify that the application and any other documents submitted are true 4 5 and correct, and pay an administrative fee as determined by the Authority. The applicant shall be responsible for paying any 6 7 fees or charges involved in recording mortgages, releases, 8 financing statements, insurance for secondary market issues 9 and any other similar fees or charges as the Authority may 10 require. The application shall at a minimum contain the 11 farmer's or agribusiness' name, address, present credit and 12 financial information, including cash flow statements, 13 statements, balance financial sheets, and other any 14 information pertinent to the application, and the collateral to 15 be used to secure the State Guarantee. In addition, the lender 16 must agree to charge an interest rate, which may vary, on the 17 loan that the Authority determines to be below the market rate of interest generally available to the borrower. If both the 18 19 lender and applicant agree, the interest rate on the State 20 Guarantee Loan can be converted to a fixed interest rate at any time during the term of the loan. Any State Guarantees provided 21 22 under this Section (i) shall not exceed \$2,000,000 \$500,000 per 23 farmer or an amount as determined by the Authority on a case-by-case basis for an agribusiness, (ii) shall not exceed a 24 term of 15 years, and (iii) shall be subject to an annual 25 26 review and renewal by the lender and the Authority; provided

1 that only one such State Guarantee shall be made per farmer or 2 agribusiness, except that additional State Guarantees may be 3 made for purposes of expansion of projects financed in part by a previously issued State Guarantee. No State Guarantee shall 4 5 be revoked by the Authority without a 90-day notice, in writing, to all parties. The lender shall not call due any loan 6 7 for any reason except for lack of performance, insufficient 8 collateral, or maturity. A lender may review and withdraw or 9 continue with a State Guarantee on an annual basis after the 10 first 5 years following closing of the loan application if the 11 loan contract provides for an interest rate that shall not 12 vary. A lender shall not withdraw a State Guarantee if the loan contract provides for an interest rate that may vary, except 13 for reasons set forth herein. 14

15 (b) The Authority shall provide or renew a State Guarantee 16 to a lender if:

17 (i) A fee equal to 25 basis points on the loan is paid18 to the Authority on an annual basis by the lender.

(ii) The application provides collateral acceptable to
the Authority that is at least equal to the State's portion
of the Guarantee to be provided.

(iii) The lender assumes all responsibility and costs
for pursuing legal action on collecting any loan that is
delinquent or in default.

(iv) The lender is responsible for the first <u>10%</u> <del>15%</del> of
 the outstanding principal of the note for which the State

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Guarantee has been applied.

2 (c) There is hereby created outside of the State treasury a 3 special fund to be known as the Illinois Farmer and Agribusiness Loan Guarantee Fund. The State Treasurer shall be 4 5 custodian of this Fund. Any amounts in the Fund not currently needed to meet the obligations of the Fund shall be invested as 6 7 provided by law, and all interest earned from these investments 8 shall be deposited into the Fund until the Fund reaches the 9 maximum amounts authorized in this Act; thereafter, interest 10 earned shall be deposited into the General Revenue Fund. After 11 September 1, 1989, annual investment earnings equal to 1.5% of 12 the Fund shall remain in the Fund to be used for the purposes 13 established in Section 830-40 of this Act. The Authority is 14 authorized to transfer such amounts as are necessary to satisfy 15 claims from available appropriations and from fund balances of 16 the Farm Emergency Assistance Fund as of June 30 of each year 17 to the Illinois Farmer and Agribusiness Loan Guarantee Fund to secure State Guarantees issued under this Section, Sections 18 830-30, 830-45, 830-50, and 830-55, and Article 835 of this 19 20 Act. Amounts to be paid from the Industrial Project Insurance Fund created under Article 805 of this Act may be paid by the 21 22 Authority directly to satisfy claims and need not be deposited 23 first into the Illinois Farmer and Agribusiness Loan Guarantee 24 Fund. If for any reason the General Assembly fails to make an 25 appropriation sufficient to meet these obligations, this Act 26 shall constitute an irrevocable and continuing appropriation

of an amount necessary to secure quarantees as defaults occur 1 2 and the irrevocable and continuing authority for, and direction 3 to, the State Treasurer and the Comptroller to make the necessary transfers to the Illinois Farmer and Agribusiness 4 5 Loan Guarantee Fund, as directed by the Governor, out of the General Revenue Fund. In the event of default by the borrower 6 on State Guarantee Loans under this Section, Section 830-45, 7 8 Section 830-50, or Section 830-55, the lender shall be entitled 9 to, and the Authority shall direct payment on, the State 10 Guarantee after 90 days of delinquency. All payments by the 11 Authority to satisfy claims against the State Guarantee shall 12 be made, in whole or in part, from any of the following funds in such order and in such amounts as the Authority shall 13 14 determine: (1) the Industrial Project Insurance Fund created 15 under Article 805 of this Act (if the Authority exercises its discretion under subsection (j) of Section 805-20); (2) the 16 17 Illinois Farmer and Agribusiness Loan Guarantee Fund; or (3) the Illinois Farmer and Agribusiness Loan Guarantee Fund. It 18 19 shall be the responsibility of the lender to proceed with the 20 collecting and disposing of collateral on the State Guarantee under this Section, Section 830-45, Section 830-50, or Section 21 830-55 within 14 months of the time the State Guarantee is 22 23 declared delinquent. If the lender does not dispose of the 24 collateral within 14 months, the lender shall be liable to 25 repay to the State interest on the State Guarantee equal to the 26 same rate that the lender charges on the State Guarantee,

provided that the Authority shall have the authority to extend 1 2 the 14-month period for a lender in the case of bankruptcy or extenuating circumstances. The Fund shall be reimbursed for any 3 amounts paid under this Section, Section 830-30, Section 4 5 830-45, Section 830-50, Section 830-55, or Article 835 upon liquidation of the collateral. The Authority, by resolution of 6 the Board, may borrow sums from the Fund and provide for 7 8 repayment as soon as may be practical upon receipt of payments 9 of principal and interest by a borrower on State Guarantee 10 Loans under this Section, Section 830-30, Section 830-45, 11 Section 830-50, Section 830-55, or Article 835. Money may be 12 borrowed from the Fund by the Authority for the sole purpose of paying certain interest costs for borrowers associated with 13 14 selling a loan subject to a State Guarantee under this Section, Section 830-30, Section 830-45, Section 830-50, Section 15 16 830-55, or Article 835 in a secondary market as may be deemed 17 reasonable and necessary by the Authority.

(d) Notwithstanding the provisions of this Section 830-35 18 19 with respect to the farmers, agribusinesses, and lenders who 20 may obtain State Guarantees, the Authority may promulgate rules establishing the eligibility of farmers, agribusinesses, and 21 22 lenders to participate in the State Guarantee program and the 23 terms, standards, and procedures that will apply, when the Authority finds that emergency conditions 24 in Illinois 25 agriculture have created the need for State Guarantees pursuant 26 to terms, standards, and procedures other than those specified

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- 1 in this Section.
- 2 (Source: P.A. 99-509, eff. 6-24-16.)
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(20 ILCS 3501/830-45)

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Sec. 830-45. Young Farmer Loan Guarantee Program.

(a) The Authority is authorized to issue State Guarantees 5 6 to lenders for loans to finance or refinance debts of young 7 farmers. For the purposes of this Section, a young farmer is a resident of Illinois who is at least 18 years of age and who is 8 9 a principal operator of a farm or land, who derives at least 10 50% of annual gross income from farming, whose net worth is not 11 less than \$10,000 and whose debt to asset ratio is not less 12 than 40%. For the purposes of this Section, debt to asset ratio 13 means current outstanding liabilities, including any debt to be financed or refinanced under this Section 830-45, divided by 14 15 current outstanding assets. The Authority shall establish the 16 maximum permissible debt to asset ratio based on criteria established by the Authority. Lenders shall apply for the State 17 Guarantees on forms provided by the Authority and certify that 18 19 the application and any other documents submitted are true and correct. The lender or borrower, or both in combination, shall 20 21 pay an administrative fee as determined by the Authority. The 22 applicant shall be responsible for paying any fee or charge 23 involved in recording mortgages, releases, financing 24 statements, insurance for secondary market issues, and any 25 other similar fee or charge that the Authority may require. The

1 application shall at a minimum contain the young farmer's name, 2 address, present credit and financial information, including 3 cash flow statements, financial statements, balance sheets, and any other information pertinent to the application, and the 4 5 collateral to be used to secure the State Guarantee. In addition, the borrower must certify to the Authority that, at 6 7 the time the State Guarantee is provided, the borrower will not 8 be delinquent in the repayment of any debt. The lender must 9 agree to charge a fixed or adjustable interest rate that the 10 Authority determines to be below the market rate of interest 11 generally available to the borrower. If both the lender and 12 applicant agree, the interest rate on the State guaranteed loan 13 can be converted to a fixed interest rate at any time during 14 the term of the loan. State Guarantees provided under this Section (i) shall not exceed \$2,000,000 \$500,000 per young 15 16 farmer, (ii) shall be set up on a payment schedule not to 17 exceed 30 years, but shall be no longer than 15 years in duration, and (iii) shall be subject to an annual review and 18 renewal by the lender and the Authority. A young farmer may use 19 20 this program more than once provided the aggregate principal amount of State Guarantees under this Section to that young 21 22 farmer does not exceed \$2,000,000 \$500,000. No State Guarantee 23 shall be revoked by the Authority without a 90-day notice, in 24 writing, to all parties.

25 (b) The Authority shall provide or renew a State Guarantee 26 to a lender if:

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(i) The lender pays a fee equal to 25 basis points on the loan to the Authority on an annual basis.

3 (ii) The application provides collateral acceptable to
4 the Authority that is at least equal to the State
5 Guarantee.

6 (iii) The lender assumes all responsibility and costs 7 for pursuing legal action on collecting any loan that is 8 delinquent or in default.

9 (iv) The lender is at risk for the first <u>10%</u> <del>15%</del> of the 10 outstanding principal of the note for which the State 11 Guarantee is provided.

12 (c) The Illinois Agricultural Loan Guarantee Fund, the 13 Illinois Farmer and Agribusiness Loan Guarantee Fund, and the 14 Industrial Project Insurance Fund may be used to secure State 15 Guarantees issued under this Section as provided in Section 16 830-30, Section 830-35, and subsection (j) of Section 805-20, 17 respectively. All payments by the Authority to satisfy claims against the State Guarantee shall be made, in whole or in part, 18 from any of the following funds in such order and in such 19 20 amounts as the Authority shall determine: (1) the Industrial Project Insurance Fund (if the Authority exercises 21 its 22 discretion under subsection (j) of Section 805-20); (2) the 23 Illinois Agricultural Loan Guarantee Fund; or (3) the Illinois 24 Farmer and Agribusiness Loan Guarantee Fund.

(d) Notwithstanding the provisions of this Section 830-45
with respect to the young farmers and lenders who may obtain

1 Guarantees, the Authority may promulgate rules State 2 establishing the eligibility of young farmers and lenders to 3 participate in the State Guarantee program and the terms, standards, and procedures that will apply, when the Authority 4 5 finds that emergency conditions in Illinois agriculture have 6 created the need for State Guarantees pursuant to terms, 7 standards, and procedures other than those specified in this 8 Section.

9 (Source: P.A. 99-509, eff. 6-24-16.)

Section 99. Effective date. This Act takes effect upon becoming law.