

### Sen. Kimberly A. Lightford

# Filed: 4/29/2019

## 10100SB0651sam002 LRB101 04244 RJF 59909 a 1 AMENDMENT TO SENATE BILL 651 AMENDMENT NO. \_\_\_\_\_. Amend Senate Bill 651 by replacing 2 everything after the enacting clause with the following: 3 "Section 1. This Act may be referred to as the Home Energy 4 5 Affordability and Transparency (HEAT) Act. Section 5. The Public Utilities Act is amended by changing 6 7 Sections 16-115A, 16-118, 16-123, 19-115, 19-130, 19-135, and 20-110 and by adding Sections 16-115E and 19-116 as follows: 8 9 (220 ILCS 5/16-115A) 10 Sec. 16-115A. Obligations of alternative retail electric 11 suppliers. 12 (a) An alternative retail electric supplier shall: (i) shall comply with the requirements imposed on 13 14 public utilities by Sections 8-201 through 8-207, 8-301, 15 8-505 and 8-507 of this Act, to the extent that these

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

Sections have application to the services being offered by 1 the alternative retail electric supplier; and 2

- (ii) shall continue to comply with the requirements for certification stated in subsection (d) of Section 16-115.
- (iii) beginning January 1, 2020 and every January 1 thereafter, shall submit to the Commission and the Office of the Attorney General the rates the retail electric supplier charged to residential customers in the prior year, including each distinct rate charged and whether the rate was a fixed or variable rate, the basis for the variable rate, and any fees charged in addition to the supply rate, including monthly fees, flat fees, or other service charges; and
- (iv) shall make publicly available on its website, without the need for a customer login, rate information for all of its variable, time-of-use, and fixed rate contracts currently available to residential customers, including, but not limited to, fixed monthly charges, early termination fees, and kilowatt-hour charges.
- (b) An alternative retail electric supplier shall obtain verifiable authorization from a customer, in a form or manner approved by the Commission consistent with Section 2EE of the Consumer Fraud and Deceptive Business Practices Act, before the customer is switched from another supplier.
- (c) No alternative retail electric supplier, or electric utility other than the electric utility in whose service area a

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

customer is located, shall (i) enter into or employ any arrangements which have the effect of preventing a retail customer with a maximum electrical demand of less than one megawatt from having access to the services of the electric utility in whose service area the customer is located or (ii) charge retail customers for such access. This subsection shall not be construed to prevent an arms-length agreement between a supplier and a retail customer that sets a term of service, notice period for terminating service and provisions governing early termination through a tariff or contract as allowed by Section 16-119.

- (d) An alternative retail electric supplier that is certified to serve residential or small commercial retail customers shall not:
  - (1) deny service to a customer or group of customers nor establish any differences as to prices, terms, conditions, services, products, facilities, or in any other respect, whereby such denial or differences are based upon race, gender or income, except as provided in Section 16-115E.
  - (2) deny service to a customer or group of customers based on locality nor establish any unreasonable difference as to prices, terms, conditions, services, products, or facilities as between localities.
- (e) An alternative retail electric supplier shall comply with the following requirements with respect to the marketing,

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

offering and provision of products or services to residential and small commercial retail customers:

> (i) All Any marketing materials, including, but not limited to, electronic marketing materials, in-person solicitations, and telephone solicitations, which make statements concerning prices, terms and conditions of shall contain information that adequately discloses the prices, terms, and conditions of the products or services that the alternative retail electric supplier is offering or selling to the customer and shall disclose the current utility electric supply price to compare applicable at the time the alternative retail electric supplier is offering or selling the products or services to the customer and shall disclose the date on which the utility electric supply price to compare became effective and the date on which it will expire. The utility electric supply price to compare shall be the sum of the electric supply charge and the transmission services charge and shall not include the purchased electricity adjustment. All marketing materials, including, but not limited to, electronic marketing materials, in-person solicitations, and telephone solicitations, shall include the following statement: -

"(Name of the alternative retail electric supplier) is not the same entity as your electric delivery company. You are not required to enroll with

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(name of alternative retail electric supplier). On (effective date), the electric supply price to compare is (price in cents per kilowatt hour). The electric utility electric supply price will expire on (expiration date). The utility electric supply price to compare does not include the purchased electricity adjustment factor that may range between +.5 cents and -.5 cents per kilowatt hour. For more information go to the Illinois Commerce Commission's free website at www.pluginillinois.org.".

## This paragraph (i) does not apply to goodwill or institutional advertising.

- (ii) Before any customer is switched from another supplier, the alternative retail electric supplier shall give the customer written information that adequately discloses, in plain language, the prices, terms and conditions of the products and services being offered and sold to the customer. This written information shall be provided in a language in which the customer subject to the marketing or solicitation is able to understand and communicate, and the alternative retail electric supplier shall comply with Section 2N of the Consumer Fraud and Deceptive Business Practices Act.
- (iii) An alternative retail electric supplier shall provide documentation to the Commission and to customers that substantiates any claims made by the alternative

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

retail electric supplier regarding the technologies and fuel types used to generate the electricity offered or sold to customers.

- (iv) The alternative retail electric supplier shall provide to the customer (1) itemized billing statements that describe the products and services provided to the customer and their prices, and (2) an additional statement, at least annually, that adequately discloses the average monthly prices, and the terms and conditions, of the products and services sold to the customer.
- (v) All solicitations shall be conducted in, translated into, and provided in a language in which the customer subject to the marketing or solicitation is able to understand and communicate. An alternative retail electric supplier shall not solicit an enrollment of or enroll any customer if the alternative retail electric supplier is unable to communicate and provide marketing materials in a language in which the customer subject to the marketing or solicitation is able to understand and communicate.
- (f) An alternative retail electric supplier may limit the overall size or availability of a service offering by specifying one or more of the following: a maximum number of customers, maximum amount of electric load to be served, time period during which the offering will be available, or other comparable limitation, but not including the geographic

- 1 locations of customers within the area which the alternative retail electric supplier is certificated to serve. 2 alternative retail electric supplier shall file the terms and 3
- 4 conditions of such service offering including the applicable
- 5 limitations with the Commission prior to making the service
- 6 offering available to customers.
- Nothing in this Section shall be construed as 7 8 preventing an alternative retail electric supplier, which is an 9 affiliate of, or which contracts with, (i) an industry or trade 10 organization or association, (ii) a membership organization or 11 association that exists for a purpose other than the purchase of electricity, or (iii) another organization that meets 12 13 criteria established in a rule adopted by the Commission, from 14 offering through the organization or association services at

prices, terms and conditions that are available solely to the

- 16 members of the organization or association.
- (Source: P.A. 90-561, eff. 12-16-97.) 17
- (220 ILCS 5/16-115E new) 18

- 19 Sec. 16-115E. Alternative retail electric supplier utility 20 assistance recipient.
- 21 (a) Beginning January 1, 2020, an alternative retail 22 electric supplier shall not knowingly submit an enrollment to 23 change a customer's electric supply service if the electric 24 utility's records indicate that the customer received financial assistance in the last 12 months from either the Low 25

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

1 Income Home Energy Assistance Program or, at the time of enrollment, is participating in the Percentage of Income 2 Payment Plan, unless: (1) the customer's change in electric 3 4 supply service is pursuant to a government aggregation program 5 adopted in accordance with Section 1-92 of the Illinois Power 6 Agency Act; or (2) the customer's change in electric supply service is pursuant to a Commission-approved savings quarantee 7 8 plan as described in subsection (b).

- (b) Beginning July 1, 2020, an alternative retail electric supplier may apply to the Commission to offer a savings quarantee plan to recipients of the Low Income Home Energy Assistance Program or Percentage of Income Payment Plan funding. The Commission shall initiate a public, docketed proceeding to consider whether or not to approve an alternative retail electric supplier's application to offer a savings quarantee plan. At a minimum, the savings quarantee plan shall charge customers for electric supply less than the amount charged by the electric utility for electric supply. The Commission shall adopt rules to implement this subsection (b).
- (c) An agreement entered into between an alternative retail electric supplier in violation of this Section is void and unenforceable. Before the electric utility executes a change in a customer's electric supplier, other than a change pursuant to a government aggregation program adopted in accordance with Section 1-92 of the Illinois Power Agency or pursuant to a Commission-approved savings quarantee plan as described in

1 subsection (b), the electric utility shall confirm at the time of the request whether its records indicate that the customer 2 received financial assistance within the preceding 12 months 3 4 from either the Low Income Home Energy Assistance Program or 5 the Percentage of Income Payment Plan and, if its records so 6 indicate, shall reject the change request. Absent willful or wanton misconduct, no electric utility shall be held liable for 7 any error in acting or failing to act pursuant to this Section. 8

(220 ILCS 5/16-118)

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Sec. 16-118. Services provided by electric utilities to alternative retail electric suppliers.

(a) It is in the best interest of Illinois energy consumers to promote fair and open competition in the provision of electric power and energy and to prevent anticompetitive practices in the provision of electric power and energy. Therefore, to the extent an electric utility provides electric power and energy or delivery services to alternative retail electric suppliers and such services are not subject to the jurisdiction of the Federal Energy Regulatory Commission, and are not competitive services, they shall be provided through tariffs that are filed with the Commission, pursuant to Article IX of this Act. Each electric utility shall permit alternative retail electric suppliers to interconnect facilities to those owned by the utility provided they meet established standards for such interconnection, and may provide standby or other

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

services to alternative retail electric suppliers. alternative retail electric supplier shall sign a contract setting forth the prices, terms and conditions for interconnection with the electric utility and the prices, terms and conditions for services provided by the electric utility to the alternative retail electric supplier in connection with the delivery by the electric utility of electric power and energy supplied by the alternative retail electric supplier.

(b) An electric utility shall file a tariff pursuant to Article IX of the Act that would allow alternative retail electric suppliers or electric utilities other than the electric utility in whose service area retail customers are located to issue single bills to the retail customers for both the services provided by such alternative retail electric supplier or other electric utility and the delivery services provided by the electric utility to such customers. The tariff filed pursuant to this subsection shall (i) require partial payments made by retail customers to be credited first to the electric utility's tariffed services, (ii) impose commercially reasonable terms with respect to credit and collection, including requests for deposits, (iii) retain the electric utility's right to disconnect the retail customers, if it does not receive payment for its tariffed services, in the same manner that it would be permitted to if it had billed for the services itself, and (iv) require the alternative retail electric supplier or other electric utility that elects the

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

billing option provided by this tariff to include on each bill to retail customers an identification of the electric utility providing the delivery services and a listing of the charges applicable to such services. The tariff filed pursuant to this subsection may also include other just and reasonable terms and conditions. In addition, an electric utility, an alternative retail electric supplier or electric utility other than the electric utility in whose service area the customer is located, and a customer served by such alternative retail electric supplier or other electric utility, may enter into an agreement pursuant to which the alternative retail electric supplier or other electric utility pays the charges specified in Section 16-108, or other customer-related charges, including taxes and fees, in lieu of such charges being recovered by the electric utility directly from the customer.

(c) An electric utility with more than 100,000 customers shall file a tariff pursuant to Article IX of this Act that provides alternative retail electric suppliers, and electric utilities other than the electric utility in whose service area the retail customers are located, with the option to have the electric utility purchase their receivables for power and energy service provided to residential retail customers and non-residential retail customers with a non-coincident peak demand of less than 400 kilowatts. Receivables for power and energy service of alternative retail electric suppliers or electric utilities other than the electric utility in whose

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

service area the retail customers are located shall be purchased by the electric utility at a just and reasonable discount rate to be reviewed and approved by the Commission after notice and hearing. The discount rate shall be based on the electric utility's historical bad debt and any reasonable start-up costs and administrative costs associated with the electric utility's purchase of receivables. The discounted rate for purchase of receivables shall be included in the tariff filed pursuant to this subsection (c). The discount rate filed pursuant to this subsection (c) shall be subject to periodic Commission review. The electric utility retains the right to impose the same terms on retail customers with respect to credit and collection, including requests for deposits, and retain the electric utility's right to disconnect the retail customers, if it does not receive payment for its tariffed services or purchased receivables, in the same manner that it would be permitted to if the retail customers purchased power and energy from the electric utility. The tariff filed pursuant to this subsection (c) shall permit the electric utility to recover from retail customers any uncollected receivables that may arise as a result of the purchase of receivables under this subsection (c), may also include other just and reasonable terms and conditions, and shall provide for the prudently incurred costs associated with the provision of this service pursuant to this subsection (c). Nothing in this subsection (c) permits the double recovery of bad debt expenses from

customers.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(d) An electric utility with more than 100,000 customers shall file a tariff pursuant to Article IX of this Act that would provide alternative retail electric suppliers electric utilities other than the electric utility in whose service area retail customers are located with the option to have the electric utility produce and provide single bills to the retail customers for both the electric power and energy service provided by the alternative retail electric supplier or other electric utility and the delivery services provided by the electric utility to the customers. The tariffs filed pursuant to this subsection shall require the electric utility to collect and remit customer payments for electric power and energy service provided by alternative retail electric suppliers or electric utilities other than the electric utility in whose service area retail customers are located. The tariff filed pursuant to this subsection shall require the electric utility to include on each bill to retail customers an identification of the alternative retail electric supplier or other electric utility that elects the billing option. The tariff filed pursuant to this subsection (d) may also include other just and reasonable terms and conditions and shall provide for the recovery of prudently incurred costs associated with the provision of service pursuant to this subsection (d). The costs associated with the provision of service pursuant to this Section shall be subject to periodic Commission review.

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(e) An electric utility with more than 100,000 customers in this State shall file a tariff pursuant to Article IX of this Act that provides alternative retail electric suppliers, and electric utilities other than the electric utility in whose service area the retail customers are located, with the option to have the electric utility purchase 2 billing cycles worth of uncollectible receivables for power and energy service provided to residential retail customers non-residential retail customers with a non-coincident peak demand of less than 400 kilowatts upon returning that customer to that electric utility for delivery and energy service after that alternative retail electric supplier, or an electric utility other than the electric utility in whose service area the retail customer is located, has made reasonable collection efforts on that account. Uncollectible receivables for power and energy service of alternative retail electric suppliers, or electric utilities other than the electric utility in whose service area the retail customers are located, shall be purchased by the electric utility at a just and reasonable discount rate to be reviewed and approved by the Commission, after notice and hearing. The discount rate shall be based on the electric utility's historical bad debt for receivables that are outstanding for a similar length of time and any reasonable start-up costs and administrative costs associated with the electric utility's purchase of receivables. The discounted rate for purchase of uncollectible receivables shall be

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

included in the tariff filed pursuant to this subsection (e). The electric utility retains the right to impose the same terms on these retail customers with respect to credit collection, including requests for deposits, and retains the right to disconnect these retail customers, if it does not receive payment for its tariffed services or purchased receivables, in the same manner that it would be permitted to if the retail customers had purchased power and energy from the electric utility. The tariff filed pursuant to this subsection (e) shall permit the electric utility to recover from retail customers any uncollectable receivables that may arise as a result of the purchase of uncollectible receivables under this subsection (e), may also include other just and reasonable terms and conditions, and shall provide for the prudently incurred costs associated with the provision of this service pursuant to this subsection (e). Nothing in this subsection (e) permits the double recovery of utility bad debt expenses from customers. The electric utility may file a joint tariff for this subsection (e) and subsection (c) of this Section.

(f) Every alternative retail electric supplier or electric utility other than the electric utility in whose service area retail customers are located that issues single bills to the retail customers for the services provided by the alternative retail electric supplier or other electric utility to the customers shall include on the single bills issued to residential customers the current utility electric supply

- 1 price to compare that would apply to the customer for the
- billing period if the customer obtained supply from the 2
- utility. The current utility electric supply price shall be the 3
- 4 sum of the electric supply charge and the transmission services
- 5 charge and shall disclose that the price does not include the
- 6 monthly purchased electricity adjustment.
- (g) Every electric utility that provides delivery and 7
- supply services shall include on each bill issued to 8
- 9 residential customers who obtain supply from an alternative
- 10 retail electric supplier the current utility electric supply
- 11 price to compare that would apply to the customer for the
- billing period if the customer obtained supply from the 12
- 13 utility. The current utility electric supply price to compare
- 14 shall be the sum of the electric supply charge and the
- 15 transmission services charge and shall disclose that the price
- 16 does not include the monthly purchased electricity adjustment.
- (Source: P.A. 95-700, eff. 11-9-07.) 17
- (220 ILCS 5/16-123) 18
- 19 Sec. 16-123. Establishment of customer information centers
- for electric utilities and alternative retail electric 2.0
- 21 suppliers.
- 22 (a) All electric utilities and alternative retail electric
- 23 suppliers shall be required to maintain a customer call center
- 24 where customers can reach a representative and receive current
- 25 information. Customers shall periodically be notified on how to

Τ	reach the call center. The Commission shall have the authority
2	to establish reporting requirements for such centers.
3	(b) Notwithstanding anything to the contrary, an electric
4	utility may:
5	(1) disclose the current utility electric supply price
6	to a retail customer who takes electric power and energy
7	supply service from an alternative retail electric
8	supplier;
9	(2) disclose the supply price the customer is paying as
10	reflected on the customer's bill, if known;
11	(3) furnish to a retail customer a list of frequently
12	asked questions to be used by the retail customer in
13	evaluating electric power and energy supply rate offers by
14	alternative retail electric suppliers; this list may
15	include, but is not limited to, the following:
16	(A) length of the contract;
17	(B) the price per kilowatt hour, and whether the
18	contract price is fixed or variable, and if variable,
19	the circumstances under which the rate may change;
20	(C) whether penalties or early termination fees
21	apply if the customer terminates the contract before
22	the expiration of its term; and
23	(D) whether the customer may be subject to any
24	other adjustments, penalties, surcharges, or costs
25	beyond the electric power and energy supply rate;
26	(4) provide to a retail customer education information

1 published by the Office of Retail Market Development and the Office of the Attorney General regarding the selection 2 and evaluation of electric power and energy supply rate 3 4 offers by alternative retail electric suppliers; and

> (5) place a restriction on a retail customer's account, at the customer's request, that prohibits any switching of the customer's electric power and energy supply service to an alternative retail electric supplier; the restriction shall only be removed at the customer's express direction.

(Source: P.A. 90-561, eff. 12-16-97.)

(220 ILCS 5/19-115) 11

5

6

7

8

9

10

18

19

20

21

22

23

24

- Sec. 19-115. Obligations of alternative gas suppliers. 12
- 13 (a) The provisions of this Section shall apply only to 14 alternative gas suppliers serving or seeking to serve residential or small commercial customers and only to the 15 extent such alternative gas suppliers provide services to 16 residential or small commercial customers. 17
  - (b) An alternative gas supplier shall:
  - (1) shall comply with the requirements imposed on public utilities by Sections 8-201 through 8-207, 8-301, 8-505 and 8-507 of this Act, to the extent that these Sections have application to the services being offered by the alternative gas supplier;
  - (2) shall continue to comply with the requirements for certification stated in Section 19-110;

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

- (3) shall comply with complaint procedures established by the Commission;
- (4) except as provided in subsection (h) of this Section, shall file with the Chief Clerk of the Commission, within 20 business days after the effective date of this amendatory Act of the 95th General Assembly, a copy of bill formats, standard customer contract and customer complaint and resolution procedures, and the name and telephone number of the company representative whom Commission employees may contact to resolve customer complaints and other matters. In the case of a gas supplier that engages in door-to-door solicitation, the company shall file with Commission the consumer information disclosure the required by item (3) of subsection (c) of Section 2DDD of the Consumer Fraud and Deceptive Business Practices Act and shall file updated information within 10 business days after changes in any of the documents or information required to be filed by this item (4); and
- shall maintain a customer call center where customers can reach a representative and receive current information. At least once every 6 months, each alternative supplier shall provide written information qas customers explaining how to contact the call center. The average answer time for calls placed to the call center shall not exceed 60 seconds where a representative or automated system is ready to render assistance and/or

3

4

5

6

7

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

2.5

26

accept information to process calls. The abandon rate for calls placed to the call center shall not exceed 10%. Each alternative gas supplier shall maintain records of the call center's telephone answer time performance and abandon call rate. These records shall be kept for a minimum of 2 years and shall be made available to Commission personnel upon request. In the event that answer times and/or abandon rates exceed the limits established above, the reporting alternative gas supplier may provide the Commission or its personnel with explanatory details. At a minimum, these records shall contain the following information in monthly increments:

- (A) total number of calls received;
- (B) number of calls answered;
- (C) average answer time;
- (D) number of abandoned calls; and
- (E) abandon call rate.

Alternative gas suppliers that do not have electronic answering capability that meets these requirements shall notify the Manager of the Commission's Consumer Services Division or its successor within 30 days following the effective date of this amendatory Act of the 95th General Assembly and work with Staff to develop individualized reporting requirements as to the call volume and responsiveness of the call center.

On or before March 1 of every year, each entity shall

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

file a report with the Chief Clerk of the Commission for the preceding calendar year on its answer time and abandon call rate for its call center. A copy of the report shall be sent to the Manager of the Consumer Services Division or its successor; -

- (6) beginning January 1, 2020 and every January 1 thereafter, shall submit to the Commission and the Office of the Attorney General the rates the retail gas supplier charged to residential customers in the prior quarter, including each distinct rate charged and whether the rate was a fixed or variable rate, the basis for the variable rate, and any fees charged in addition to the supply rate, including monthly fees, flat fees, or other service charges; and
- (7) shall make publicly available on its website, without the need for a customer login, rate information for all of its variable, time-of-use, and fixed rate contracts currently available to residential customers, including but not limited to, fixed monthly charges, early termination fees, and per therm charges.
- (c) An alternative gas supplier shall not submit or execute a change in a customer's selection of a natural gas provider unless and until (i) the alternative gas supplier first discloses all material terms and conditions of the offer, including price, to the customer; (ii) the alternative gas supplier has obtained the customer's express agreement to

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

- 1 accept the offer after the disclosure of all material terms and conditions of the offer; and (iii) the alternative gas supplier 3 has confirmed the request for a change in accordance with one 4 of the following procedures:
  - (1) The alternative gas supplier has obtained the customer's written or electronically signed authorization in a form that meets the following requirements:
    - (A) An alternative gas supplier shall obtain any necessary written or electronically authorization from a customer for a change in natural gas service by using a letter of agency as specified in this Section. Any letter of agency that does not conform with this Section is invalid.
    - The letter of agency shall be a separate document (or an easily separable document containing only the authorization language described in item (E) of this paragraph (1)) whose sole purpose is to authorize a natural gas provider change. The letter of agency must be signed and dated by the customer requesting the natural gas provider change.
    - (C) The letter of agency shall not be combined with inducements of any kind on the same document.
    - (D) Notwithstanding items (A) and (B) of this paragraph (1), the letter of agency may be combined with checks that contain only the required letter of agency language prescribed in item (E) of this

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

paragraph (1) and the necessary information to make the check a negotiable instrument. The letter of agency check shall not contain any promotional language or material. The letter of agency check shall contain in easily readable, bold face type on the face of the check a notice that the consumer is authorizing a natural gas provider change by signing the check. The letter of agency language also shall be placed near the signature line on the back of the check.

- (E) At a minimum, the letter of agency must be printed with a print of sufficient size to be clearly legible and must contain clear and unambiguous language that confirms:
  - (i) the customer's billing name and address;
  - (ii) the decision to change the natural gas provider from the current provider to the prospective alternative gas supplier;
  - (iii) the terms, conditions, and nature of the service to be provided to the customer, including, but not limited to, the rates for the service contracted for by the customer; and
  - (iv) that the customer understands that any gas provider selection the customer natural chooses may involve a charge to the customer for changing the customer's natural gas provider.
  - (F) Letters of agency shall not suggest or require

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

that a customer take some action in order to retain the customer's current natural gas provider.

- (G) If any portion of a letter of agency is translated into another language, then all portions of the letter of agency must be translated into that language.
- (2) An appropriately qualified independent third party has obtained, in accordance with the procedures set forth in this paragraph (2), the customer's oral authorization to change natural gas providers that confirms and includes appropriate verification data. The independent third party must (i) not be owned, managed, controlled, or directed by alternative gas supplier or the alternative gas supplier's marketing agent; (ii) not have any financial incentive to confirm provider change requests for the alternative gas supplier or the alternative gas supplier's marketing agent; and (iii) operate in a location physically separate from the alternative gas supplier or alternative gas supplier's marketing agent. Automated third-party verification systems and 3-way conference calls may be used for verification purposes so long as the other requirements of this paragraph (2) are satisfied. An alternative gas supplier or alternative gas supplier's sales representative initiating a 3-way conference call or a call through an automated verification system must drop call once the 3-way connection has off the

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

2.5

26

_	established.	All th	ird-party	verification	methods	shall
2	elicit, at a	minimum,	the follo	wing informat:	ion:	

- (A) the identity of the customer;
- (B) confirmation that the person on the call is authorized to make the provider change;
- (C) confirmation that the person on the call wants to make the provider change;
- (D) the names of the providers affected by the change;
- (E) the service address of the service to be switched; and
- (F) the price of the service to be provided and the material terms and conditions of the service being offered, including whether any early termination fees apply.

Third-party verifiers may not market the alternative gas supplier's services by providing additional information. All third-party verifications shall conducted in the same language that was used in the underlying sales transaction and shall be recorded in their entirety. Submitting alternative gas suppliers shall maintain and preserve audio records of verification of customer authorization for a minimum period of 2 years after obtaining the verification. Automated systems must provide customers with an option to speak with a live person at any time during the call.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(3) The alternative gas supplier has obtained the customer's authorization via an automated verification system to change natural gas service via telephone. An automated verification system is an electronic system through pre-recorded prompts, elicits responses, touchtone responses, or both, from the customer and records both the prompts and the customer's responses. authorization must elicit the information paragraph (2)(A) through (F) of this subsection (c). Alternative gas suppliers electing to confirm sales electronically through an automated verification system shall establish one or more toll-free telephone numbers exclusively for that purpose. Calls to the number or numbers shall connect a customer to a voice response unit, similar mechanism, that makes a date-stamped, time-stamped recording of the required information regarding the alternative gas supplier change.

The alternative gas supplier shall not use such electronic authorization systems to market its services.

- When a consumer initiates the call to the (4)prospective alternative gas supplier, in order to enroll the consumer as a customer, the prospective alternative gas supplier must, with the consent of the customer, make a date-stamped, time-stamped audio recording that elicits, at a minimum, the following information:
  - (A) the identity of the customer;

minimum, include:

1	(B) confirmation that the person on the call is
2	authorized to make the provider change;
3	(C) confirmation that the person on the call wants
4	to make the provider change;
5	(D) the names of the providers affected by the
6	change;
7	(E) the service address of the service to be
8	switched; and
9	(F) the price of the service to be supplied and the
10	material terms and conditions of the service being
11	offered, including whether any early termination fees
12	apply.
13	Submitting alternative gas suppliers shall maintain
14	and preserve the audio records containing the information
15	set forth above for a minimum period of 2 years.
16	(5) In the event that a customer enrolls for service
17	from an alternative gas supplier via an Internet website,
18	the alternative gas supplier shall obtain an
19	electronically signed letter of agency in accordance with
20	paragraph (1) of this subsection (c) and any customer
21	information shall be protected in accordance with all
22	applicable statutes and regulations. In addition, an
23	alternative gas supplier shall provide the following when
24	marketing via an Internet website:
25	(A) The Internet enrollment website shall, at a

1	(i) a copy of the alternative gas supplier's
2	customer contract that clearly and conspicuously
3	discloses all terms and conditions; and
4	(ii) a conspicuous prompt for the customer to
5	print or save a copy of the contract.
6	(B) Any electronic version of the contract shall be
7	identified by version number, in order to ensure the
8	ability to verify the particular contract to which the
9	customer assents.
10	(C) Throughout the duration of the alternative gas
11	supplier's contract with a customer, the alternative
12	gas supplier shall retain and, within 3 business days
13	of the customer's request, provide to the customer an
14	e-mail, paper, or facsimile of the terms and conditions
15	of the numbered contract version to which the customer
16	assents.
17	(D) The alternative gas supplier shall provide a
18	mechanism by which both the submission and receipt of
19	the electronic letter of agency are recorded by time
20	and date.
21	(E) After the customer completes the electronic
22	letter of agency, the alternative gas supplier shall
23	disclose conspicuously through its website that the
24	customer has been enrolled, and the alternative gas
25	supplier shall provide the customer an enrollment

confirmation number.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(6) When a customer is solicited in person by the alternative gas supplier's sales agent, the alternative gas supplier may only obtain the customer's authorization to change natural gas service through the method provided for in paragraph (2) of this subsection (c).

Alternative gas suppliers must be in compliance with this subsection (c) within 90 days after the effective date of this amendatory Act of the 95th General Assembly.

- (d) Complaints may be filed with the Commission under this Section by a customer whose natural gas service has been provided by an alternative gas supplier in a manner not in compliance with subsection (c) of this Section. If, after notice and hearing, the Commission finds that an alternative gas supplier has violated subsection (c), then the Commission may in its discretion do any one or more of the following:
  - (1) Require the violating alternative gas supplier to refund the customer charges collected in excess of those that would have been charged by the customer's authorized natural gas provider.
  - (2) Require the violating alternative gas supplier to pay to the customer's authorized natural gas provider the amount the authorized natural gas provider would have collected for natural gas service. The Commission is authorized to reduce this payment by any amount already paid by the violating alternative gas supplier to the customer's authorized natural gas provider.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

- (3) Require the violating alternative gas supplier to pay a fine of up to \$1,000 into the Public Utility Fund for each repeated and intentional violation of this Section.
  - (4) Issue a cease and desist order.
  - (5) For a pattern of violation of this Section or for intentionally violating a cease and desist order, revoke the violating alternative gas supplier's certificate of service authority.
  - (e) No alternative gas supplier shall:
  - (1) enter into or employ any arrangements which have the effect of preventing any customer from having access to the services of the gas utility in whose service area the customer is located;
    - (2) charge customers for such access;
  - (3) bill for goods or services not authorized by the customer; or
  - (4) bill for a disputed amount where the alternative gas supplier has been provided notice of such dispute. The supplier shall attempt to resolve a dispute with the customer. When the dispute is not resolved to the customer's satisfaction, the supplier shall inform the customer of the right to file an informal complaint with the Commission and provide contact information. While the pending dispute is active at the Commission, an alternative gas supplier may bill only for the undisputed amount until the Commission has taken final action on the complaint.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

- (f) An alternative gas supplier that is certified to serve residential or small commercial customers shall not:
  - (1) deny service to a customer or group of customers establish any differences as to prices, terms, conditions, services, products, facilities, or in any other respect, whereby such denial or differences are based upon race, gender, or income, except as provided in Section 19-116;
  - (2) deny service based on locality, nor establish any unreasonable difference as to prices, terms, conditions, services, products, or facilities as between localities;
  - (3) include in any agreement a provision that obligates a customer to the terms of the agreement if the customer (i) moves outside the State of Illinois; (ii) moves to a location without a transportation service program; or (iii) moves to a location where the customer will not require natural gas service, provided that nothing in this subsection precludes an alternative gas supplier from taking any action otherwise available to it to collect a debt that arises out of service provided to the customer before the customer moved; or
  - (4) assign the agreement to any alternative natural gas supplier, unless:
    - (A) the supplier is an alternative gas supplier certified by the Commission;
      - the rates, terms, and conditions of the (B)

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

1	agreement	being	assigned	do	not	change	during	the
2	remainder	of the	time cover	ed b	y the	agreeme	ent;	

- (C) the customer is given no less than 30 days prior written notice of the assignment and contact information for the new supplier; and
- (D) the supplier assigning the contract provides contact information that a customer can use to resolve a dispute.
- (g) An alternative gas supplier shall comply with the following requirements with respect to the marketing, offering, and provision of products or services:
- (1) All Any marketing materials, including, but not limited to, electronic marketing materials, in-person solicitations, and telephone solicitations which make statements concerning prices, terms, and conditions of shall contain information that service adequately discloses the prices, terms and conditions of the products or services and shall disclose the utility gas supply cost rates per therm price to compare available from the Illinois Commerce Commission website applicable at the time the alternative retail gas supplier is offering or selling the products or services to the customer. All marketing materials, including, but not limited to, electronic marketing materials, in-person solicitations, and telephone solicitations, shall include the following statement:→

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

	_	"(Name	of th	ne al	terna	ative	ret	ail (	gas	supp	lier)	is
	not	the sa	me ent	tity	as yo	our c	gas d	eliv	ery	comp	any.	You
	are	not re	quire	d to	enro	ll w	ith	(name	e of	alt	ernat	ive
	reta	il gas	suppl	ier)	. On	(eff	ectiv	re da	te),	the	util	ity
	gas	supply	cost	rate	per	ther	m is	(co:	st).	The	util	ity
	gas	supply	cost	will	. expi	re c	on (e	xpira	atio	n da	te).	For
	more	info	ormati	on	go	to	the	Ill	ino	is	Comme	erce
	Comm	ission	's		free	9		web	site	е		at
	www.	icc.il	linois	s.gov	/ags/	cons	umere	educa	tion	n.asp	ox.".	
	This	parag	graph	(1)	does	no	t ap	ply	to	good	dwill	or
inst	titut	ional a	advert	isin	g.							

- (2) Before any customer is switched from another supplier, the alternative gas supplier shall give the customer written information that clearly conspicuously discloses, in plain language, the prices, terms, and conditions of the products and services being offered and sold to the customer. Nothing in this paragraph (2) may be read to relieve an alternative gas supplier from the duties imposed on it by item (3) of subsection (c) of Section 2DDD of the Consumer Fraud and Deceptive Business Practices Act.
- (3) The alternative gas supplier shall provide to the customer:
  - accurate, timely, and itemized billing statements that describe the products and services provided to the customer and their prices and that

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

1	specify	the	gas	consumption	amou	nt and	any s	ervice
2	charges	and	taxes	s; provided	that	this it	em (g)	(3) (A)
3	does not	app	ly to	small commer	rcial (	custome	rs;	
4	(B)	bi	llina	statement	ts t	hat c	clearly	and

- billing statements that clearly (B) and conspicuously discloses the name and contact information for the alternative gas supplier;
- (C) an additional statement, at least annually, that adequately discloses the average monthly prices, and the terms and conditions, of the products and services sold to the customer; provided that this item (q)(3)(C) does not apply to small commercial customers:
- (D) refunds of any deposits with interest within 30 days after the date that the customer changes gas suppliers or discontinues service if the customer has satisfied all of his or her outstanding financial obligations to the alternative gas supplier at an interest rate set by the Commission which shall be the same as that required of gas utilities; and
- (E) refunds, in a timely fashion, of all undisputed overpayments upon the oral or written request of the customer.
- (4) An alternative gas supplier and its sales agents shall refrain from any direct marketing or soliciting to consumers on the gas utility's "Do Not Contact List", which the alternative gas supplier shall obtain on the 15th

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

calendar day of the month from the gas utility in whose service area the consumer is provided with gas service. If the 15th calendar day is a non-business day, then the alternative gas supplier shall obtain the list on the next business day following the 15th calendar day of that month.

#### (5) Early Termination.

- Any agreement that contains (A) an earlv termination clause shall disclose the amount of the early termination fee, provided that any early termination fee or penalty shall not exceed \$50 total, regardless of whether or not the agreement is a multiyear agreement.
- In any agreement that contains an early termination clause, an alternative gas supplier shall provide the customer the opportunity to terminate the agreement without any termination fee or penalty within 10 business days after the date of the first bill issued to the customer for products or services provided by the alternative gas supplier. The agreement shall disclose the opportunity and provide a toll-free phone number that the customer may call in order to terminate the agreement.
- (6) Within 2 business days after electronic receipt of a customer switch from the alternative gas supplier and confirmation of eligibility, the gas utility shall provide the customer written notice confirming the switch. The gas

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

utility shall not switch the service until 10 business days 1 after the date on the notice to the customer. 2

- (7) The alternative gas supplier shall provide each customer the opportunity to rescind its agreement without penalty within 10 business days after the date on the gas utility notice to the customer. The alternative gas supplier shall disclose all of the following:
  - (A) that the gas utility shall send a notice confirming the switch;
  - (B) that from the date the utility issues the notice confirming the switch, the customer shall have 10 business days to rescind the switch without penalty;
  - (C) that the customer shall contact the gas utility or the alternative gas supplier to rescind the switch; and
    - (D) the contact information for the gas utility.

The alternative gas supplier disclosure shall be included in its sales solicitations, contracts, and all applicable sales verification scripts.

All solicitations shall be conducted in, translated into, and provided in a language in which the customer subject to the marketing or solicitation is able to understand and communicate. An alternative retail gas supplier shall not solicit an enrollment of or enroll any customer if the alternative gas supplier is unable to communicate and provide marketing materials in a language

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

## 1 in which the customer subject to the marketing or solicitation is able to understand and communicate. 2

- (h) An alternative gas supplier may limit the overall size or availability of a service offering by specifying one or more of the following:
- (1) a maximum number of customers and maximum amount of gas load to be served;
  - (2) time period during which the offering will be available; or
  - (3) other comparable limitation, but not including the geographic locations of customers within the area which the alternative gas supplier is certificated to serve.
  - The alternative gas supplier shall file the terms and conditions of such service offering including the applicable limitations with the Commission prior to making the service offering available to customers.
  - Nothing in this Section shall be construed as preventing an alternative gas supplier that is an affiliate of, or which contracts with, (i) an industry or trade organization or association, (ii) a membership organization or association that exists for a purpose other than the purchase of gas, or (iii) another organization that meets criteria established in a rule adopted by the Commission from offering through the organization or association services at prices, terms and conditions that are available solely to the members of the organization or association.

(Source: P.A. 95-1051, eff. 4-10-09.) 1

2 (220 ILCS 5/19-116 new)

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

3 Sec. 19-116. Alternative retail gas supplier utility 4 assistance recipient.

(a) Beginning January 1, 2020, an alternative retail gas supplier shall not knowingly submit an enrollment to change a customer's gas supply service if the gas utility's records indicate that the customer received financial assistance in the last 12 months from either the Low Income Home Energy Assistance Program or, at the time of enrollment, is participating in the Percentage of Income Payment Plan, unless: (1) the customer's change in gas supply service is pursuant to a government aggregation program adopted in accordance with Section 1-92 of the Illinois Power Agency Act; or (2) the customer's change in gas supply service is pursuant to a Commission-approved savings quarantee plan as described in subsection (b).

(b) Beginning July 1, 2020, an alternative retail gas supplier may apply to the Commission to offer a savings quarantee plan to recipients of the Low Income Home Energy Assistance Program or Percentage of Income Payment Plan funding. The Commission shall initiate a public, docketed proceeding to consider whether or not to approve an alternative retail gas supplier's application to offer a savings guarantee plan. At a minimum, the savings guarantee plan shall charge

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

1 customers for gas supply at an amount that is less than the gas

utility supply rate. The Commission shall adopt rules to

implement this subsection (b).

- (c) An agreement entered into between an alternative retail gas supplier and a consumer who received financial assistance in the last 12 months from the Low Income Home Energy Assistance Program or at the time of enrollment is participating in the Percentage of Income Payment Plan is void and unenforceable. Before the gas utility executes a change in a customer's supplier, other than a change pursuant to a government aggregation program adopted in accordance with Section 1-92 of the Illinois Power Agency or pursuant to a Commission-approved savings guarantee plan as described in subsection (b), the gas utility shall confirm at the time of the request that its records do not indicate that the customer received financial assistance within the preceding 12 months from either the Low Income Home Energy Assistance Program or the Percentage of Income Payment Plan and, if its records so indicate, shall reject the change request. Absent willful or wanton misconduct, no gas utility shall be held liable for any error in acting or failing to act pursuant to this Section.
- 22 (220 ILCS 5/19-130)
- 23 Sec. 19-130. Commission study and report. The Commission's 24 Office of Retail Market Development shall prepare an annual 25 report regarding the development of competitive retail natural

8

9

10

11

12

13

14

15

16

17

18

19

20

25

1	gas markets in Illinois. The Office shall monitor existing
2	competitive conditions in Illinois, identify barriers to
3	retail competition for all customer classes, and actively
4	explore and propose to the Commission and to the General
5	Assembly solutions to overcome identified barriers. Solutions
6	proposed by the Office to promote retail competition must also

promote safe, reliable, and affordable natural gas service.

On or before October 1 of each year, beginning in 2015, the Director shall submit a report to the Commission, the General Assembly, and the Governor, that includes, at a minimum, the following information:

- (1) an analysis of the status and development of the retail natural gas market in the State of Illinois; and
- (2) a discussion of any identified barriers to the development of competitive retail natural gas markets in Illinois and proposed solutions to overcome identified barriers; and
- (3) any other information the Office considers significant in assessing the development of natural gas markets in the State of Illinois.
- Beginning in 2021, the report shall also include the information submitted to the Commission pursuant to paragraph

  (6) of subsection (b) of Section 19-115.
- 24 (Source: P.A. 97-223, eff. 1-1-12; 98-1121, eff. 8-26-14.)

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

1 Sec. 19-135. Single billing.

- (a) It is the intent of the General Assembly that in any service area where customers are able to choose their natural gas supplier, a single billing option shall be offered to customers for both the services provided by the alternative gas supplier and the delivery services provided by the gas utility. A gas utility shall file a tariff pursuant to Article IX of this Act that allows alternative gas suppliers to issue single bills to residential and small commercial customers for both the services provided by the alternative gas supplier and the delivery services provided by the gas utility to customers; provided that if a form of single billing is being offered in a gas utility's service area on the effective date of this amendatory Act of the 92nd General Assembly, that form of single billing shall remain in effect unless and until otherwise ordered by the Commission.
- (b) Every alternative gas supplier that issues a single bill for delivery and supply shall include on the single bill issued to a residential customer the current utility gas supply cost rate per therm that would apply to the customer for the billing period if the customer obtained supply from the utility, including all fixed or monthly supply charges and other charges, credits, or rates that are part of the gas supply price.
- (c) Every gas utility that offers supply choice and provides delivery and alternative gas supply service on a

- 1 single bill to its residential customers shall include on the
- bill of each residential customer who purchases supply services 2
- 3 from an alternative gas supplier the total supply charge of the
- 4 gas utility for the billing period that would apply to the
- 5 customer for the billing period if the customer obtained supply
- from the utility, including all fixed or monthly supply charges 6
- and other charges, credits, or rates that are part of the gas 7
- 8 supply price.
- 9 (Source: P.A. 92-852, eff. 8-26-02.)
- 10 (220 ILCS 5/20-110)
- Sec. 20-110. Office of Retail Market Development. Within 90 11
- 12 days after the effective date of this amendatory Act of the
- 13 General Assembly, subject to appropriation,
- 14 Commission shall establish an Office of Retail Market
- 15 Development and employ on its staff a Director of Retail Market
- Development to oversee the Office. The Director shall have 16
- authority to employ or otherwise retain at 17 least
- professionals dedicated to the task of actively seeking out 18
- 19 ways to promote retail competition in Illinois to benefit all
- Illinois consumers. 2.0
- 21 The Office shall actively seek input from all interested
- 22 parties and shall develop a thorough understanding and critical
- 23 analyses of the tools and techniques used to promote retail
- 24 competition in other states.
- The Office shall monitor existing competitive conditions 25

- in Illinois, identify barriers to retail competition for all 1
- customer classes, and actively explore and propose to the 2
- 3 Commission and to the General Assembly solutions to overcome
- 4 identified barriers. The Director may include municipal
- 5 aggregation of customers and creating and designing customer
- 6 choice programs as tools for retail market development.
- Solutions proposed by the Office to promote retail competition 7
- must also promote safe, reliable, and affordable electric 8
- 9 service.
- 10 On or before June 30 of each year, the Director shall
- 11 submit a report to the Commission, the General Assembly, and
- the Governor, that details specific accomplishments achieved 12
- 13 by the Office in the prior 12 months in promoting retail
- 14 electric competition and that suggests administrative and
- 15 legislative action necessary to promote further improvements
- 16 in retail electric competition. On or before June 30, 2021 and
- every year thereafter, the report shall include the information 17
- submitted to the Commission pursuant to paragraph (iii) of 18
- 19 subsection (a) of Section 16-115A.
- 20 (Source: P.A. 94-1095, eff. 2-2-07.)
- 21 Section 10. The Consumer Fraud and Deceptive Business
- 22 Practices Act is amended by changing Sections 2EE and 2DDD as
- follows: 23
- 24 (815 ILCS 505/2EE)

26

1	Sec. 2EE. <u>Alternative retail electric supplier</u> <del>Electric</del>
2	service provider selection.
3	(a) An alternative retail electric supplier electric
4	service provider shall not submit or execute a change in a
5	<pre>consumer's subscriber's selection of a provider of electric</pre>
6	service unless and until:
7	(i) the <u>alternative retail electric supplier</u> provider
8	first discloses all material terms and conditions of the
9	offer to the <u>consumer</u> <del>subscriber</del> ;
10	(ii) the alternative retail electric supplier
11	discloses the utility electric supply price to compare,
12	which shall be the sum of the electric supply charge and
13	the transmission services charge, and shall not include the
14	purchased electricity adjustment, applicable at the time
15	the offer is made to the consumer;
16	(iii) the alternative retail electric provider
17	discloses the following statement:
18	"(Name of the alternative retail electric
19	supplier) is not the same entity as your electric
20	delivery company. You are not required to enroll with
21	(name of alternative retail electric supplier). As of
22	(effective date), the electric supply price to compare
23	is currently (price in cents per kilowatt hour). The
24	electric utility electric supply price will expire on

(expiration date). The utility electric supply price

to compare does not include the purchased electricity

1	adjustment factor that may range between +.5 cents and
2	5 cents per kilowatt hour. For more information go to
3	the Illinois Commerce Commission's free website at
4	www.pluginillinois.org.";
5	(iv) the alternative retail electric supplier has
6	obtained the consumer's express agreement to accept the
7	offer after the disclosure of all material terms and
8	conditions of the offer; and
9	(v) the alternative retail electric supplier has
10	confirmed the request for a change in accordance with one
11	of the following procedures: (ii) the provider has obtained
12	the subscriber's express agreement to accept the offer
13	after the disclosure of all material terms and conditions
14	of the offer; and (iii) the provider has confirmed the
15	request for a change in accordance with one of the
16	following procedures:
17	(A) (a) The new alternative retail electric
18	supplier electric service provider has obtained the
19	<pre>consumer's subscriber's written or electronically</pre>
20	signed authorization in a form that meets the following
21	requirements:
22	(1) An <u>alternative retail electric supplier</u>
23	electric service provider shall obtain any
24	necessary written or electronically signed
25	authorization from a <u>consumer</u> <del>subscriber</del> for a
26	change in electric service by using a letter of

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

agency as specified in this Section. Any letter of agency that does not conform with this Section is invalid.

- (2) The letter of agency shall be a separate document (an easily separable document containing only the authorization language described in subparagraph (5)  $\frac{(a)}{(5)}$  of this Section) whose sole purpose is to authorize an electric service provider change. The letter of agency must be signed and dated by the consumer subscriber requesting the electric service provider change.
- (3) The letter of agency shall not be combined with inducements of any kind on the same document.
- (4) Notwithstanding subparagraphs (1)  $\frac{(a)}{(1)}$ and (2) (a) (2) of this Section, the letter of agency may be combined with checks that contain only the required letter of agency language prescribed in subparagraph (5) (a) (5) of this Section and the necessary information to make the check a negotiable instrument. The letter of agency check shall not contain any promotional language or material. The letter of agency check shall contain in easily readable, bold-face type on the face of the check, a notice that the consumer is authorizing an electric service provider change by signing the check. The letter of

1	agency language also shall be placed near the
2	signature line on the back of the check.
3	(5) At a minimum, the letter of agency must be
4	printed with a print of sufficient size to be
5	clearly legible, and must contain clear and
6	unambiguous language that confirms:
7	(i) The <u>consumer's</u> <del>subscriber's</del> billing
8	name and address;
9	(ii) The decision to change the electric
10	service provider from the current provider to
11	the prospective provider;
12	(iii) The terms, conditions, and nature of
13	the service to be provided to the consumer
14	subscriber must be clearly and conspicuously
15	disclosed, in writing, and an alternative
16	retail electric supplier electric service
17	provider must directly establish the rates for
18	the service contracted for by the consumer
19	subscriber; and
20	(iv) That the <u>consumer</u> <del>subscriber</del>
21	understand that any <u>alternative</u> retail
22	electric supplier electric service provider
23	selection the <u>consumer</u> <del>subscriber</del> chooses may
24	involve a charge to the <u>consumer</u> subscriber for
25	changing the <u>consumer's</u> <del>subscriber's</del> electric
26	service provider.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(6)	Lett	ers	of	agency	y shall	not	sugges	st or
require	that	a a	CO	nsumer	subscr	iber	take	some
action	in	ord	er	to r	etain	the	consu	mer's
subscrib	er's	curr	ent	electr	ric serv	ice p	rovider	<u> </u>

- (7) If any portion of a letter of agency is translated into another language, then all portions of the letter of agency must be translated into that language.
- (B) (b) An appropriately qualified independent third party has obtained, in accordance with the procedures set forth in this subsection (b), the consumer's subscriber's oral authorization to change electric suppliers that confirms and includes appropriate verification data. The independent third party (i) must not be owned, managed, controlled, or directed by the supplier or the supplier's marketing agent; (ii) must not have any financial incentive to confirm supplier change requests for the supplier or the supplier's marketing agent; and (iii) must operate in a location physically separate from the supplier or the supplier's marketing agent.

Automated third-party verification systems and 3-way conference calls may be used for verification purposes so long as the other requirements of this subsection (b) are satisfied.

A supplier or supplier's sales representative

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

initiating a 3-way conference call or a call through an automated verification system must drop off the call once the 3-way connection has been established.

All third-party verification methods shall elicit, at a minimum, the following information: (i) the identity of the consumer subscriber; (ii) confirmation that the person on the call is authorized to make the supplier change; (iii) confirmation that the person on the call wants to make the supplier change; (iv) the names of the suppliers affected by the change; (v) the service address of the supply to be switched; and (vi) the price of the service to be supplied and the material terms and conditions of the service being offered, including whether any early termination fees apply. Third-party verifiers may not market the services by providing additional supplier's information, including information regarding procedures to block or otherwise freeze an account against further changes.

All third-party verifications shall be conducted in the same language that was used in the underlying sales transaction and shall be recorded in their entirety. Submitting suppliers shall maintain and preserve audio records of verification of subscriber authorization for a minimum period of 2 years after obtaining the verification. Automated systems must

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

provide consumers with an option to speak with a live person at any time during the call. Each disclosure made during the third-party verification must be made individually to obtain clear acknowledgment of each disclosure. The alternative retail electric supplier must be in a location where he or she cannot hear the customer while the third-party verification is conducted. The alternative retail electric supplier shall not contact the customer after the third-party verification for a period of 24 hours unless the customer initiates the contact.

- (C) <del>(c)</del> When a consumer <del>subscriber</del> initiates the call to the prospective alternative retail electric supplier electric supplier, in order to enroll the consumer subscriber as a customer, the prospective <u>alternative retail</u> electric supplier must, with the consent of the customer, make a date-stamped, time-stamped audio recording that elicits, at a minimum, the following information:
  - (1) the identity of the customer subscriber;
  - (2) confirmation that the person on the call is authorized to make the supplier change;
  - (3) confirmation that the person on the call wants to make the supplier change;
  - (4) the names of the suppliers affected by the change;

24

25

26

1	(5) the service address of the supply to be
2	switched; and
3	(6) the price of the service to be supplied and
4	the material terms and conditions of the service
5	being offered, including whether any early
6	termination fees apply.
7	Submitting suppliers shall maintain and preserve
8	the audio records containing the information set forth
9	above for a minimum period of 2 years.
10	(b) An alternative retail electric supplier electric
11	service provider also shall not submit or execute a change in a
12	consumer's selection of a provider of electric service unless
13	it complies with the following requirements of this subsection
14	(b). It is a violation of this Section for an alternative
15	retail electric supplier to fail to comply with this subsection
16	<u>(b).</u>
17	(1) An alternative retail electric supplier shall not
18	utilize the name of a public utility in any manner that is
19	deceptive or misleading, including, but not limited to,
20	implying or otherwise leading a customer to believe that an
21	alternative retail electric supplier is soliciting on
22	behalf of or is an agent of a utility. An alternative

retail electric supplier shall not utilize the name, or any

other identifying insignia, graphics, or wording that has

been used at any time to represent a public utility company

or its services, to identify, label, or define any of its

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

electric power and energy service offers. An alternative retail electric supplier that is an affiliate of an Illinois public utility and that was doing business in Illinois providing alternative retail electric service on January 1, 2016 may continue to use that public utility's name, logo, identifying insignia, graphics, or wording in its business operations occurring outside the service territory of the public utility with which it is affiliated.

- (2) During a solicitation, an alternative retail electric supplier shall state that he or she represents an independent seller of electric power and energy service certified by the Illinois Commerce Commission and that he or she is not employed by, representing, endorsed by, or acting on behalf of, a utility, or a utility program, a consumer group or consumer group program, or a governmental body, unless the alternative retail electric supplier has entered into a contractual arrangement with the governmental body and has been authorized by the governmental body to make the statements.
- (3) Alternative retail electric suppliers who engage in in-person solicitation for the purpose of selling electric power and energy service offered by the alternative retail electric supplier shall display identification on an outer garment. This identification shall be visible at all times and prominently display the

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

following: (i) the alternative retail electric supplier agent's full name in reasonable size font; (ii) an agent identification number; (iii) a photograph of the alternative retail electric supplier agent; and (iv) the trade name and logo of the alternative retail electric supplier the agent is representing. If the agent is selling electric power and energy services from multiple alternative retail electric supplier to the customer, the identification shall display the trade name and logo of the agent, broker, or consultant entity as that entity is defined in Section 16-115C of the Public Utilities Act.

An alternative retail electric supplier agent shall leave the premises at the customer's, owner's, or occupant's request. The alternative retail electric supplier agent shall, during the sales presentation to the customer, verbally disclose all material terms and conditions of the offer. A copy of the Uniform Disclosure Statement described in 83 Ill. Adm. Code 412.115 and 412. Appendix A is to be left with the customer at the conclusion of the visit unless a customer refuses to accept a copy. An alternative retail electric supplier agent may provide the Uniform Disclosure Statement electronically instead of in paper form to a customer upon that customer's request. The alternative retail electric supplier shall also offer, at the time of the initiation of the solicitation, a business card or other material that lists

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

the agent's name, identification number and title, and the alternative retail electric suppliers' name and contact information, including telephone number. The alternative retail electric supplier shall not conduct any in-person solicitations at any building or premises where any sign, notice, or declaration of any description whatsoever is posted that prohibits sales, marketing, or solicitations. The alternative retail electric supplier agent shall obtain consent to enter multi-unit residential dwellings. Consent obtained to enter a multi-unit dwelling from one prospective customer or occupant of the dwelling shall not constitute consent to market to any other prospective customers in the dwelling without separate consent.

(4) An alternative retail electric supplier who contacts customers by telephone for the purpose of selling electric power and energy service shall provide the agent's name and identification number. An alternative retail electric supplier agent shall, during the sales presentation to the customer, disclose all material terms and conditions of the offer unless the sales presentation is terminated by the customer before the disclosures are completed. Any telemarketing solicitations that lead to a telephone enrollment must be recorded and retained for a minimum of 2 years. All telemarketing calls that do not lead to a telephone enrollment, but last at least 2 minutes, shall be recorded and retained for a minimum of 6 months.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(5) An alternative retail electric supplier shall state that he or she represents an independent seller of electric power and energy service certified by the Illinois Commerce Commission. An alternative retail electric supplier shall not state or otherwise imply that he or she is employed by, representing, endorsed by, or acting on behalf of a utility or a utility program, a consumer group or consumer group program, or a governmental body, unless the alternative retail electric supplier has entered into a contractual arrangement with the governmental body and has been authorized by the governmental body to make the statements. The alternative retail electric supplier shall verbally disclose all material terms and conditions of the offer. All inbound enrollment calls that lead to an enrollment shall be recorded, and the recordings shall be retained for a minimum of 2 years. An inbound enrollment call that does not lead to an enrollment, but lasts at least 2 minutes, shall be retained for a minimum of 6 months. The alternative retail electric supplier shall send the Uniform Disclosure Statement and contract to the customer within 3 business days <u>after the electric</u> utility's confirmation to the alternative retail electric supplier of an accepted enrollment.

(6) If an alternative retail electric supplier contacts customers for enrollment for electric power and

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

energy service by direct mail, the direct mail material shall include all material terms and conditions of the products or services offered. Statements in direct mail material shall not claim that the alternative retail electric supplier represents, is endorsed by, or is acting on behalf of a utility or a utility program, a consumer group or program, or a governmental body or program, unless the alternative retail electric supplier has entered into a contractual arrangement with the governmental body and has been authorized by the governmental body to make the statements. If a direct mail solicitation includes a written letter of agency, it shall include the Uniform Disclosure Statement described in 83 Ill. Adm. Code 412.115 and 412. Appendix A. The Uniform Disclosure Statement shall be provided on a separate page from the other marketing materials included in the direct mail solicitation. If a written letter of agency is being used to authorize a customer's enrollment, the written letter of agency shall comply with this Section. A copy of the contract must be sent to the customer within 3 business days after the electric utility's confirmation to the alternative retail electric supplier of an accepted enrollment.

(7) Each alternative retail electric supplier offering electric power and energy service to customers online shall clearly and conspicuously make all disclosures for any services offered through online enrollment before

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

requiring the customer to enter any personal information other than zip code, electric utility service territory, or type of service sought. Alternative retail electric suppliers' marketing material shall not make any statements that it is a representative of, endorsed by, or acting on behalf of, a utility or a utility program, a consumer group or a program run by a consumer group, a governmental body or a program run by a governmental body, unless the alternative retail electric supplier has entered into a contractual arrangement with the governmental body and has been authorized by the governmental body to make the statements. The Uniform Disclosure Statement must be printable in a portable document format (PDF) and shall be available electronically to the customer. The enrollment website of the alternative retail electric supplier shall, at a minimum, include: (i) disclosure of all material terms and conditions of the offer; (ii) a statement that electronic acceptance of the terms and conditions is an agreement to initiate service and begin enrollment; (iii) a statement that the customer should review the contract or contact the current supplier to learn if any early termination fees are applicable; and (iv) an e-mail address and toll-free phone number of the alternative retail electric supplier where the customer can express a decision to rescind the contract.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(8) If an alternative retail electric supplier seeks to renew a customer's contract, then at least 30 days, but no more than 60 days, before the end of the current contract term the alternative retail electric supplier shall provide to the customer a written notice that includes a side-by-side comparison of the rate the customer is being charged pursuant to the current contract and the rate the customer would be charged pursuant to the renewed contract. An alternative retail electric supplier shall not automatically renew a customer's enrollment after the current term of the contract expires if the customer does not expressly consent to the contract renewal in writing or by electronic signature at least 30 days, but no more than 60 days, before the current contract term expires and (i) the rate the customer would be charged pursuant to the renewed contract is greater than the rate of the current contract, or (ii) the current contract provides that the customer will be charged a fixed rate and the renewed contract provides the customer will be charged a variable rate.

(9) All solicitations shall be conducted in, translated into, and provided in a language in which the customer subject to the marketing or solicitation is able to understand and communicate. An alternative retail electric supplier shall not solicit an enrollment of or enroll any customer if the alternative retail electric

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

supp	olier	is	una	ble	to	comn	nuni	cat	e an	d p	rovid	e marke	ting
mate	erials	in	a	lang	uage	in	whi	.ch	the	cus	tomer	subjec	t to
the	marke	etin	g o	r so	olic	itat	ion	is	abl	e to	und	erstand	and
COMI	nunica	ıt.e. a	nd	shal	1 co	mplv	wit	h S	Secti	on 2	N of	this Ac	t. <b>.</b>

- (10) Customers on a month-to-month variable rate or time-of-use product shall have the right to terminate their contract with the alternative retail electric supplier at any time without any termination fee.
- (11) An alternative retail electric supplier shall not submit a change to a customer's electric service provider in violation of Section 16-115E of the Public Utilities Act.
- (c) (d) Complaints may be filed with the Illinois Commerce Commission under this Section by a consumer subscriber whose electric service has been provided by an alternative retail <u>electric supplier</u> <u>electric service supplier</u> in a manner not in compliance with this Section. If, after notice and hearing, the Commission finds that an alternative retail electric supplier electric service provider has violated this Section, the Commission may in its discretion do any one or more of the following:
  - (1) Require the violating alternative retail electric supplier electric service provider to refund to the consumer <del>subscriber</del> charges collected in excess of those that would have been charged by the consumer's subscriber's authorized electric service provider.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

(2) Require the violating alternative retail electric
supplier electric service provider to pay to the consumer's
subscriber's authorized electric service provider supplier
the amount the authorized <u>electric service provider</u>
electric supplier would have collected for the electric
service. The Commission is authorized to reduce this
payment by any amount already paid by the violating
<u>alternative retail electric supplier</u> electric supplier to
the <u>consumer's</u> <del>subscriber's</del> authorized provider for
electric service.

- (3) Require the violating alternative retail electric supplier subscriber to pay a fine of up to \$1,000 into the Public Utility Fund for each repeated and intentional violation of this Section.
  - (4) Issue a cease and desist order.
- (5) For a pattern of violation of this Section or for intentionally violating a cease and desist order, revoke the violating <u>alternative retail electric supplier's</u> provider's certificate of service authority.
- (d) <del>(e)</del> For purposes of this Section:

"Electric", "electric service provider" shall have the meaning given that phrase in Section 6.5 of the Attorney General Act.

"Alternative retail electric supplier" has the meaning given to that term in Section 16-102 of the Public Utilities Act.

- 1 (Source: P.A. 95-700, eff. 11-9-07.)
- 2 (815 ILCS 505/2DDD)
- 3 Sec. 2DDD. Alternative gas suppliers.
- 4 (a) Definitions.
- (1) "Alternative gas supplier" has the same meaning as 5 in Section 19-105 of the Public Utilities Act. 6
- (2) "Gas utility" has the same meaning as in Section 7 8 19-105 of the Public Utilities Act.
- 9 (b) It is an unfair or deceptive act or practice within the 10 meaning of Section 2 of this Act for any person to violate any provision of this Section. 11
- 12 (c) Solicitation.
- 13 (1) An alternative gas supplier shall not utilize the 14 name of a public utility in any manner that is deceptive or misleading, including, but not limited to, implying or 15 16 otherwise leading a customer to believe that an alternative retail gas supplier is soliciting on behalf of or is an 17 18 agent of a utility. An alternative retail gas supplier 19 shall not utilize the name, or any other identifying insignia, graphics, or wording, that has been used at any 20 21 time to represent a public utility company or its services or to identify, label, or define any of its electric power 22 23 and energy service offers and shall not misrepresent the 24 affiliation of any alternative supplier with the gas 25 utility, governmental bodies, or consumer groups.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

2.5

26

(2) I	f any	sales so	licita	tion,	agre	ement	, cont	ract,	or
verificat	ion i	s trans	lated	into	ano	ther	langı	ıage	and
provided	to a	custome	r, all	of	the	docum	nents	must	be
provided	to the	custome:	r in th	at ot	her l	angua	ae.		

- (2.3) An alternative retail gas supplier shall state that it represents an independent seller of gas certified by the Illinois Commerce Commission and that he or she is not employed by, representing, endorsed by, or acting on behalf of a utility, or a utility program.
- (2.5) All solicitations shall be conducted in, translated into, and provided in a language in which the customer subject to the marketing or solicitation is able to understand and communicate. An alternative retail electric supplier shall not solicit an enrollment of or enroll any customer if the alternative retail electric supplier is unable to communicate and provide marketing materials in a language in which the customer subject to the marketing or solicitation is able to understand and communicate and shall comply with Section 2N of this Act.
- (3) An alternative gas supplier shall clearly and conspicuously disclose the following information to all customers:
  - (A) the prices, terms, and conditions of the products and services being sold to the customer;
  - (B) where the solicitation occurs in person, including through door-to-door solicitation, the

1	salesperson's name;
2	(C) the alternative gas supplier's contact
3	information, including the address, phone number, and
4	website;
5	(D) contact information for the Illinois Commerce
6	Commission, including the toll-free number for
7	consumer complaints and website;
8	(E) a statement of the customer's right to rescind
9	the offer within 10 business days of the date on the
10	utility's notice confirming the customer's decision to
11	switch suppliers, as well as phone numbers for the
12	supplier and utility that the consumer may use to
13	rescind the contract; and
14	(F) the amount of the early termination fee, if
15	any; and-
16	(G) the utility gas supply cost rates per therm
17	price to compare available from the Illinois Commerce
18	Commission website applicable at the time the
19	alternative retail gas supplier is offering or selling
20	the products or services to the customer and shall
21	disclose the following statement:
22	"(Name of the alternative retail gas supplier) is
23	not the same entity as your gas delivery company. You
24	are not required to enroll with (name of alternative
25	retail gas supplier). On (effective date), the utility

gas supply cost rate per therm is (cost). The utility

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

2.5

26

1	gas s	upply cost wil	ll ex	pire	on (e	xpiration	date). For
2	more	information	go	to	the	Illinois	Commerce
3	Commi	ssion's	fr	ee		website	at
4	www.i	cc.illinois.go	ov/ags	s/con	sumere	ducation.	aspx.".

- (4) Except as provided in paragraph (5) of this subsection (c), an alternative gas supplier shall send the information described in paragraph (3) of this subsection (c) to all customers within one business day of the authorization of a switch.
- (5) alternative gas supplier engaging An in door-to-door solicitation of consumers shall provide the information described in paragraph (3) of this subsection (c) during all door-to-door solicitations that result in a customer deciding to switch their supplier.
- (d) Customer Authorization. An alternative gas supplier shall not submit or execute a change in a customer's selection of a natural gas provider unless and until (i) the alternative gas supplier first discloses all material terms and conditions of the offer to the customer; (ii) the alternative gas supplier has obtained the customer's express agreement to accept the offer after the disclosure of all material terms and conditions of the offer; and (iii) the alternative gas supplier has confirmed the request for a change in accordance with one of the following procedures:
  - (1) The alternative gas supplier has obtained the customer's written or electronically signed authorization

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

1 in a form that meets the following requirements:

- (A) An alternative gas supplier shall obtain any necessarv written or electronically authorization from a customer for a change in natural gas service by using a letter of agency as specified in this Section. Any letter of agency that does not conform with this Section is invalid.
- (B) The letter of agency shall be a separate document (or an easily separable document containing only the authorization language described in item (E) of this paragraph (1)) whose sole purpose is to authorize a natural gas provider change. The letter of agency must be signed and dated by the customer requesting the natural gas provider change.
- (C) The letter of agency shall not be combined with inducements of any kind on the same document.
- (D) Notwithstanding items (A) and (B) of this paragraph (1), the letter of agency may be combined with checks that contain only the required letter of agency language prescribed in item (E) of this paragraph (1) and the necessary information to make the check a negotiable instrument. The letter of agency check shall not contain any promotional language or material. The letter of agency check shall contain in easily readable, bold face type on the face of the check, a notice that the consumer is authorizing a

language.

1	natural gas provider change by signing the check. The
2	letter of agency language also shall be placed near the
3	signature line on the back of the check.
4	(E) At a minimum, the letter of agency must be
5	printed with a print of sufficient size to be clearly
6	legible, and must contain clear and unambiguous
7	language that confirms:
8	(i) the customer's billing name and address;
9	(ii) the decision to change the natural gas
10	provider from the current provider to the
11	prospective alternative gas supplier;
12	(iii) the terms, conditions, and nature of the
13	service to be provided to the customer, including,
14	but not limited to, the rates for the service
15	contracted for by the customer; and
16	(iv) that the customer understands that any
17	natural gas provider selection the customer
18	chooses may involve a charge to the customer for
19	changing the customer's natural gas provider.
20	(F) Letters of agency shall not suggest or require
21	that a customer take some action in order to retain the
22	customer's current natural gas provider.
23	(G) If any portion of a letter of agency is
24	translated into another language, then all portions of
25	the letter of agency must be translated into that

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

- (2) An appropriately qualified independent third party has obtained, in accordance with the procedures set forth in this paragraph (2), the customer's oral authorization to change natural gas providers that confirms and includes appropriate verification data. The independent third party must (i) not be owned, managed, controlled, or directed by alternative gas supplier or the alternative gas supplier's marketing agent; (ii) not have any financial incentive to confirm provider change requests for the alternative gas supplier or the alternative gas supplier's marketing agent; and (iii) operate in a location physically separate from the alternative gas supplier or alternative gas supplier's marketing agent. Automated third-party verification systems and 3-way conference calls may be used for verification purposes so long as the other requirements of this paragraph (2) are satisfied. A alternative gas supplier or alternative gas supplier's sales representative initiating a 3-way conference call or a call through an automated verification system must drop the call once the 3-way connection has been established. All third-party verification methods shall elicit, at a minimum, the following information:
  - (A) the identity of the customer;
  - (B) confirmation that the person on the call is authorized to make the provider change;
    - (C) confirmation that the person on the call wants

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

- (D) the names of the providers affected by the change;
  - (E) the service address of the service to be switched; and
  - (F) the price of the service to be provided and the material terms and conditions of the service being offered, including whether any early termination fees apply.

Third-party verifiers may not market the alternative gas supplier's services. All third-party verifications shall be conducted in the same language that was used in the underlying sales transaction and shall be recorded in their entirety. Submitting alternative gas suppliers shall maintain and preserve audio records of verification of customer authorization for a minimum period of 2 years after obtaining the verification. Automated systems must provide customers with an option to speak with a live person at any time during the call. Each disclosure made during the third-party verification must be made individually to obtain clear acknowledgment of each disclosure. The alternative retail gas supplier must be in a location where he or she cannot hear the customer while the third-party verification is conducted. The alternative retail gas supplier shall not contact the customer after the third-party verification for a period of 24 hours

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

## unless the customer initiates the contact.

(3) The alternative gas supplier has obtained the customer's electronic authorization to change natural gas service via telephone. Such authorization must elicit the information in paragraph (2)(A) through (F) of this subsection (d). Alternative gas suppliers electing to confirm sales electronically shall establish one or more toll-free telephone numbers exclusively for that purpose. Calls to the number or numbers shall connect a customer to a voice response unit, or similar mechanism, that makes a date-stamped, time-stamped recording of the required information regarding the alternative gas supplier change.

alternative gas supplier shall not use such electronic authorization systems to market its services.

- When a consumer initiates the call to the prospective alternative gas supplier, in order to enroll the consumer as a customer, the prospective alternative gas supplier must, with the consent of the customer, make a date-stamped, time-stamped audio recording that elicits, at a minimum, the following information:
  - (A) the identity of the customer;
  - (B) confirmation that the person on the call is authorized to make the provider change;
  - (C) confirmation that the person on the call wants to make the provider change;
    - (D) the names of the providers affected by the

1	change;
2	(E) the service address of the service to be
3	switched; and
4	(F) the price of the service to be supplied and the
5	material terms and conditions of the service being
6	offered, including whether any early termination fees
7	apply.
8	Submitting alternative gas suppliers shall maintain
9	and preserve the audio records containing the information
10	set forth above for a minimum period of 2 years.
11	(5) In the event that a customer enrolls for service
12	from an alternative gas supplier via an Internet website,
13	the alternative gas supplier shall obtain an
14	electronically signed letter of agency in accordance with
15	paragraph (1) of this subsection (d) and any customer
16	information shall be protected in accordance with all
17	applicable statutes and rules. In addition, an alternative
18	gas supplier shall provide the following when marketing via
19	an Internet website:
20	(A) The Internet enrollment website shall, at a
21	minimum, include:
22	(i) a copy of the alternative gas supplier's
23	customer contract, which clearly and conspicuously
24	discloses all terms and conditions; and
25	(ii) a conspicuous prompt for the customer to

print or save a copy of the contract.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

- (B) Any electronic version of the contract shall be identified by version number, in order to ensure the ability to verify the particular contract to which the customer assents.
  - (C) Throughout the duration of the alternative gas supplier's contract with a customer, the alternative gas supplier shall retain and, within 3 business days of the customer's request, provide to the customer an e-mail, paper, or facsimile of the terms and conditions of the numbered contract version to which the customer assents.
  - (D) The alternative gas supplier shall provide a mechanism by which both the submission and receipt of the electronic letter of agency are recorded by time and date.
  - (E) After the customer completes the electronic letter of agency, the alternative gas supplier shall disclose conspicuously through its website that the customer has been enrolled and the alternative gas supplier shall provide the customer an enrollment confirmation number.
  - (6) When a customer is solicited in person by the alternative gas supplier's sales agent, the alternative gas supplier may only obtain the customer's authorization to change natural gas service through the method provided for in paragraph (2) of this subsection (d).

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

Alternative gas suppliers must be in compliance with the provisions of this subsection (d) within 90 days after the effective date of this amendatory Act of the 95th General Assembly.

## (e) Early Termination.

- (1) Any agreement that contains an early termination clause shall disclose the amount of the early termination fee, provided that any early termination fee or penalty shall not exceed \$50 total, regardless of whether or not the agreement is a multiyear agreement. Customers on a month-to-month variable rate or time-of-use product shall have the right to terminate their contract with the alternative retail gas supplier at any time without any termination fee.
- (2) In any agreement that contains an early termination clause, an alternative gas supplier shall provide the customer the opportunity to terminate the agreement without any termination fee or penalty within 10 business days after the date of the first bill issued to the customer for products or services provided by the alternative gas supplier. The agreement shall disclose the opportunity and provide a toll-free phone number that the customer may call in order to terminate the agreement.
- The alternative gas supplier shall provide each customer the opportunity to rescind its agreement without penalty within 10 business days after the date on the gas

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

24

25

26

1	utility	notice	to	the	customer	î • [	The	alternative	gas	supplier
2	shall di	sclose	to t	he c	ustomer a	all	of	the following	a:	

- (1) that the gas utility shall send a notice confirming the switch;
  - (2) that from the date the utility issues the notice confirming the switch, the customer shall have 10 business days before the switch will become effective;
  - (3) that the customer may contact the gas utility or the alternative gas supplier to rescind the switch within 10 business days; and
- (4) the contact information for the gas utility and the alternative gas supplier.

The alternative gas supplier disclosure shall be included in its sales solicitations, contracts, and all applicable sales verification scripts.

- (f-5) An alternative retail gas supplier must also comply with the following requirements of this subsection (f-5). It is a violation of this Section for an alternative retail electric supplier to fail to comply with this subsection (f-5).
- (1) If an alternative retail gas supplier seeks to renew a customer's contract, then at least 30 days, but no more than 60 days, before the end of the current contract term the alternative retail gas supplier shall provide to the customer a written notice that includes a side-by-side comparison of the rate the customer is being charged pursuant to the current contract and the rate the customer

- (2) An alternative retail electric gas shall not submit a change to a customer's gas service provider in violation of Section 19-116 of the Public Utilities Act.
- (g) The provisions of this Section shall apply only to alternative gas suppliers serving or seeking to serve residential and small commercial customers and only to the extent such alternative gas suppliers provide services to residential and small commercial customers.
- (Source: P.A. 97-333, eff. 8-12-11.)".