

## 104TH GENERAL ASSEMBLY State of Illinois 2025 and 2026 HB3771

Introduced 2/18/2025, by Rep. Harry Benton

## SYNOPSIS AS INTRODUCED:

215 ILCS 5/1575 215 ILCS 5/1590

Amends the Public Adjusters Article of the Illinois Insurance Code. Removes provisions allowing a public adjuster to have a direct or indirect financial interest in an aspect of the claim if the public adjuster provides the insured a written disclosure. Makes conforming changes.

LRB104 10433 BAB 20508 b

1 AN ACT concerning regulation.

## Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- Section 5. The Illinois Insurance Code is amended by changing Sections 1575 and 1590 as follows:
- 6 (215 ILCS 5/1575)
- 7 Sec. 1575. Contract between public adjuster and insured.
- 8 (a) Public adjusters shall ensure that all contracts for 9 their services are in writing and contain the following terms:
- 10 (1) legible full name of the adjuster signing the 11 contract, as specified in Department records;
- 12 (2) permanent home state business address, email address, and phone number;
- 14 (3) license number;
- 15 (4) title of "Public Adjuster Contract";
- 16 (5) the insured's full name, street address, insurance 17 company name, and policy number, if known or upon 18 notification;
- 19 (6) a description of the loss and its location;
- 20 (7) description of services to be provided to the insured;
- 22 (8) signatures of the public adjuster and the insured;
- 23 (9) date and time the contract was signed by the

- public adjuster and date and time the contract was signed by the insured;
  - (10) attestation language stating that the public adjuster is fully bonded pursuant to State law; and
  - (11) full salary, fee, commission, compensation, or other considerations the public adjuster is to receive for services, including any applicable cap under Section 1570.
  - (b) The contract may specify that the public adjuster shall be named as a co-payee on an insurer's payment of a claim.
    - (1) If the compensation is based on a share of the insurance settlement, the exact percentage shall be specified.
    - (2) Initial expenses to be reimbursed to the public adjuster from the proceeds of the claim payment shall be specified by type, with dollar estimates set forth in the contract and with any additional expenses first approved by the insured.
    - (3) Compensation provisions in a public adjuster contract shall not be redacted in any copy of the contract provided to the Director.
    - (c) If the insurer, not later than 5 business days after the date on which the loss is reported to the insurer, either pays or commits in writing to pay to the insured the policy limit of the insurance policy, the public adjuster shall:
  - (1) not receive a commission consisting of a

- percentage of the total amount paid by an insurer to resolve a claim;
  - (2) inform the insured that loss recovery amount might not be increased by insurer; and
  - (3) be entitled only to reasonable compensation from the insured for services provided by the public adjuster on behalf of the insured, based on the time spent on a claim and expenses incurred by the public adjuster, until the claim is paid or the insured receives a written commitment to pay from the insurer.
  - (d) A public adjuster shall not have provide the insured a written disclosure concerning any direct or indirect financial interest that the public adjuster has with any other party who is involved in any aspect of the claim, other than the salary, fee, commission, or other consideration established in the written contract with the insured, including, but not limited to, any ownership of or any compensation expected to be received from, any construction firm, salvage firm, building appraisal firm, board up company, or any other firm that provides estimates for work, or that performs any work, in conjunction with damages caused by the insured loss on which the public adjuster is engaged. The word "firm" shall include any corporation, partnership, association, joint-stock company, or person.
  - (e) A public adjuster contract may not contain any contract term that:

- (1) allows the public adjuster's percentage fee to be collected when money is due from an insurance company, but not paid, or that allows a public adjuster to collect the entire fee from the first check issued by an insurance company, rather than as a percentage of each check issued by an insurance company;
- (2) requires the insured to authorize an insurance company to issue a check only in the name of the public adjuster;
- (3) precludes a public adjuster or an insured from pursuing civil remedies;
- (4) includes any hold harmless agreement that provides indemnification to the public adjuster by the insured for liability resulting from the public adjuster's negligence; or
- (5) provides power of attorney by which the public adjuster can act in the place and instead of the insured.
- (f) The following provisions apply to a contract between a public adjuster and an insured:
  - (1) Prior to the signing of the contract, the public adjuster shall provide the insured with a separate signed and dated disclosure document regarding the claim process that states:
  - "Property insurance policies obligate the insured to present a claim to his or her insurance company for consideration. There are 3 types of adjusters that could

be involved in that process. The definitions of the 3 types are as follows:

- (A) "Company adjuster" means the insurance adjusters who are employees of an insurance company. They represent the interest of the insurance company and are paid by the insurance company. They will not charge you a fee.
- (B) "Independent adjuster" means the insurance adjusters who are hired on a contract basis by an insurance company to represent the insurance company's interest in the settlement of the claim. They are paid by your insurance company. They will not charge you a fee.
- (C) "Public adjuster" means the insurance adjusters who do not work for any insurance company. They represent the insured to assist in the preparation, presentation and settlement of the claim. The insured hires them by signing a contract agreeing to pay them a fee or commission based on a percentage of the settlement, or other method of compensation.".
- (2) The insured is not required to hire a public adjuster to help the insured meet his or her obligations under the policy, but has the right to do so.
- (3) The public adjuster is not a representative or employee of the insurer or the Department of Insurance.
  - (4) The salary, fee, commission, or other

- consideration is the obligation of the insured, not the insurer, except when rights have been assigned to the public adjuster by the insured.
  - (g) The contracts shall be executed in duplicate to provide an original contract to the public adjuster, and an original contract to the insured. The public adjuster's original contract shall be available at all times for inspection without notice by the Director.
  - (h) The public adjuster shall provide the insurer or its authorized representative for receiving notice of loss or damage with an exact copy of the contract with the insured by email no later than 5 business days after execution of the contract, authorizing the public adjuster to represent the insured's interest.
  - (i) The public adjuster shall give the insured written notice of the insured's rights as a consumer under the law of this State.
    - (j) A public adjuster shall not provide services, other than emergency services, until a written contract with the insured has been executed, on a form filed with and approved by the Director, and an exact copy of the contract has been provided to the insurer in accordance with subsection (h). At the option of the insured, any such contract shall be voidable for 5 business days after the contract is received by the insurer. The insured may void the contract by notifying the public adjuster in writing by (i) registered or certified

- 1 mail, return receipt requested, to the address shown on the
- 2 contract, (ii) personally serving the notice on the public
- 3 adjuster, or (iii) sending an email to the email address shown
- 4 on the contract.
- 5 (k) If the insured exercises the right to rescind the
- 6 contract, anything of value given by the insured under the
- 7 contract will be returned to the insured within 15 business
- 8 days following the receipt by the public adjuster of the
- 9 cancellation notice.
- 10 (1) All contracts entered into that are in violation of
- 11 this Section are void and invalid.
- 12 (Source: P.A. 103-216, eff. 1-1-24.)
- 13 (215 ILCS 5/1590)
- 14 Sec. 1590. Standards of conduct of public adjuster.
- 15 (a) A public adjuster is obligated, under his or her
- license, to serve with objectivity and complete loyalty for
- 17 the interests of his client alone, and to render to the insured
- 18 such information, counsel, and service, as within the
- 19 knowledge, understanding, and opinion in good faith of the
- 20 licensee, as will best serve the insured's insurance claim
- 21 needs and interest.
- 22 (b) A public adjuster may not propose or attempt to
- 23 propose to any person that the public adjuster represent that
- 24 person while a loss-producing occurrence is continuing, nor
- 25 while the fire department or its representatives are engaged

- at the damaged premises, nor between the hours of 7:00 p.m. and 8:00 a.m.
  - (c) A public adjuster shall not permit an unlicensed employee or representative of the public adjuster to conduct business for which a license is required under this Article.
  - (d) A public adjuster shall not have a direct or indirect financial interest in any aspect of the claim, other than the salary, fee, commission, or other consideration established in the written contract with the insured, unless full written disclosure has been made to the insured as set forth in subsection (d) of Section 1575.
  - (e) A public adjuster shall not acquire any interest in the salvage of property subject to the contract with the insured unless the public adjuster obtains written permission from the insured after settlement of the claim with the insurer as set forth in subsection (d) of Section 1575 of this Article.
  - (f) The public adjuster shall abstain from referring or directing the insured to get needed repairs or services in connection with a loss from any person. , unless disclosed to the insured:
- 22 (1) with whom the public adjuster has a direct or 23 indirect financial interest; or
- 24 (2) from whom the public adjuster may receive direct
  25 or indirect compensation for the referral.
  - (q) (Blank). The public adjuster shall disclose to an

- insured if he or she has any interest or will be compensated by any construction firm, salvage firm, building appraisal firm, board-up company, or any other firm that performs any work in conjunction with damages caused by the insured loss. The word "firm" shall include any corporation, partnership, association, joint stock company or individual as set forth in Section 1575 of this Article.
  - (h) Any compensation or anything of value in connection with an insured's specific loss that will be received by a public adjuster shall be disclosed by the public adjuster to the insured in writing including the source and amount of any such compensation.
- (i) In all cases where the loss giving rise to the claim for which the public adjuster was retained arise from damage to a personal residence, the insurance proceeds shall be delivered to the named insured or his or her designee. Where proceeds paid by an insurance company are paid jointly to the insured and the public adjuster, the insured shall release such portion of the proceeds that are due the public adjuster within 30 calendar days after the insured's receipt of the insurance company's check, money order, draft, or release of funds. If the proceeds are not so released to the public adjuster within 30 calendar days, the insured shall provide the public adjuster with a written explanation of the reason for the delay.
  - (j) Public adjusters shall adhere to the following general

ethical requirements:

- (1) a public adjuster shall not undertake the adjustment of any claim if the public adjuster is not competent and knowledgeable as to the terms and conditions of the insurance coverage, or which otherwise exceeds the public adjuster's current expertise;
- (2) a public adjuster shall not knowingly make any oral or written material misrepresentations or statements which are false or maliciously critical and intended to injure any person engaged in the business of insurance to any insured client or potential insured client;
- (3) no public adjuster, while so licensed by the Department, may represent or act as a company adjuster or independent adjuster on the same claim;
- (4) the contract shall not be construed to prevent an insured from pursuing any civil remedy after the 5-business day revocation or cancellation period;
- (5) a public adjuster shall not enter into a contract or accept a power of attorney that vests in the public adjuster the effective authority to choose the persons who shall perform repair work;
- (6) a public adjuster shall ensure that all contracts for the public adjuster's services are in writing and set forth all terms and conditions of the engagement; and
- (7) a public adjuster shall not advance money or any valuable consideration, except emergency services to an

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- insured pending adjustment of a claim.
- (k) A public adjuster may not agree to any loss settlement without the insured's knowledge and consent and shall, upon the insured's request, provide the insured with a document setting forth the scope, amount, and value of the damages prior to request by the insured for authority to settle the loss.
  - (1) A public adjuster shall not provide legal advice or representation to the insured or engage in the unauthorized practice of law.
- 11 (m) A public adjuster shall not represent that he or she is 12 a representative of an insurance company, a fire department, 13 the State of Illinois, that he or she is a investigator, that his or her services are required for the 14 15 insured to submit a claim to the insured's insurance company, 16 or that he or she may provide legal advice or representation to 17 the insured. A public adjuster may represent that he or she has been licensed by the State of Illinois. 18
- 19 (Source: P.A. 103-216, eff. 1-1-24.)