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**From:** Michael McClain [mcclain@adams.net]  
**Sent:** 1/19/2016 12:40:26 AM  
**To:** Marquez Jr, Fidel:(ComEd) [fidel.marquez@comed.com]  
**Subject:** RE: [EXTERNAL] Reyes-Kurson Law Office work with ComEd

It was in response to a request of a friend. After some time we entered into a contract guaranteeing "at least" 850 billable hours a year for the Law Firm of Reyes Kurson for three years.

I am anticipating that [REDACTED] would like to lower the hours. I am anticipating [REDACTED] likes their firm and is happy with their work.

I am anticipating that a mutual friend of ours will be solicited to help Reyes. I just would like to get ahead of the game.

Am I making any sense?

Mike

Michael F. McClain  
Awerkamp & McClain, P.C.  
P.O. Box 250  
Quincy, IL 62306  
Office Phone: 217-224-8606  
Office Fax: 217-224-5123

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**From:** Marquez Jr, Fidel:(ComEd) [mailto:Fidel.Marquez@ComEd.com]  
**Sent:** Monday, January 18, 2016 6:33 PM  
**To:** Michael McClain <mcclain@adams.net>  
**Subject:** Re: [EXTERNAL] Reyes-Kurson Law Office work with ComEd

What's the agreement in this case?

Fidel

On Jan 18, 2016, at 5:58 PM, Michael McClain <mcclain@adams.net> wrote:

Different arrangement.

Michael F. McClain  
Awerkamp & McClain, P.C.  
P.O. Box 250  
Quincy, IL 62306  
Office Phone: 217-224-8606  
Office Fax: 217-224-5123

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**From:** Marquez Jr, Fidel:(ComEd) [mailto:Fidel.Marquez@ComEd.com]  
**Sent:** Monday, January 18, 2016 5:55 PM  
**To:** Michael McClain <mcclain@adams.net>  
**Cc:** [REDACTED] (ComEd) <[REDACTED]@ComEd.com>; John Hooker <johnhookert@gmail.com>  
**Subject:** Re: [EXTERNAL] Reyes-Kurson Law Office work with ComEd

All

Keep in mind we also have a consulting contract With Roosevelt Group...  
The same but different ????

Fidel

On Jan 18, 2016, at 5:42 PM, Michael McClain <[mcclain@adams.net](mailto:mcclain@adams.net)> wrote:

■,

You and I have often talked about this issue.

So, I am trying to get my arms around it if you would allow me.

In 2011, we agreed to a contract with them for 850 billable hours of work for each year for three years.

I am going through my notes so please forgive me. I may not be exactly accurate.

So, in 2011, because the contract began in the Fall there were no billable hours.

In 2012, we hired them for only 280 hours.

After you learned that we were terribly short on the hours in 2012, you may a concerted effort to use them more and they billed 910 hours in the calendar year, 2013.

In 2014, again with your efforts they billed 1,130 hours.

In 2015, they billed 690 hours.

So, forget the exact three year contract for a minute. Three years at 850 hours would be approximately 2,550 hours. 2,550. If you add up the billable hours that my notes reflect, again, you probably have exact numbers they have billed 3,010. 3,010.

I think you said you liked their work.

So, I know you are concerned about how many hours to "guarantee" them. Do you intend to offer something less than 850 per year or could you give me some idea? I know I will hear about it no matter what.

So, I am not displeased. There is no doubt that the company has kept the spirit of their word with this Law Firm. They love working for the company. I think you are professionally okay with their work.

I just would like to get up to speed when you are ready.

I am sure your people may have different numbers or maybe I have done a better job than I thought.

Please advise when it is convenient. I know that Victor is nervous about keeping this relationship. He often talks to me about how great it is to work with your people.

Thanks.

My best,

Mike

Michael F. McClain  
Awerkamp & McClain, P.C.  
P.O. Box 250  
Quincy, IL 62306  
Office Phone: 217-224-8606  
Office Fax: 217-224-5123

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