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1 AN ACT concerning regulation.

Be it enacted by the People of the State of Illinois, represented in the General Assembly:

Section 5. The Auction License Act is amended by changing
Section 10-30 as follows:

6 (225 ILCS 407/10-30)

7 (Section scheduled to be repealed on January 1, 2020)

8 Sec. 10-30. Expiration, renewal, and continuing education.

9 (a) License expiration dates, renewal periods, renewal 10 fees, and procedures for renewal of licenses issued under this 11 Act shall be set by rule of the Department. An entity may renew 12 its license by paying the required fee and by meeting the 13 renewal requirements adopted by the Department under this 14 Section.

(b) All renewal applicants must provide proof as determined 15 16 by the Department of having met the continuing education requirements by the deadline set forth by the Department by 17 rule. At a minimum, the rules shall require an applicant for 18 19 renewal licensure as an auctioneer to provide proof of the completion of at least 12 hours of continuing education during 20 21 the pre-renewal period established by the Department for 22 completion of continuing education preceding the expiration date of the license from schools approved by the Department, as 23

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1 established by rule.

2 (c) The Department, in its discretion, may waive 3 enforcement of the continuing education requirements of this 4 Section and shall adopt rules defining the standards and 5 criteria for such waiver.

6 (d) (Blank).

7 (Source: P.A. 95-572, eff. 6-1-08; 96-730, eff. 8-25-09.)

8 Section 10. The Home Inspector License Act is amended by 9 changing Section 5-30 as follows:

10 (225 ILCS 441/5-30)

11 (Section scheduled to be repealed on January 1, 2022)

Sec. 5-30. Continuing education renewal requirements. The continuing education requirements for a person to renew a license as a home inspector shall be established by rule. <u>The</u> <u>Department shall establish a continuing education completion</u> <u>deadline for home inspector licensees and require evidence of</u> <u>compliance with continuing education requirements in a manner</u> established by rule before the renewal of a license.

19 (Source: P.A. 92-239, eff. 8-3-01.)

20 Section 15. The Real Estate License Act of 2000 is amended 21 by changing Sections 1-10, 5-15, 5-20, 5-45, 10-15, 10-20, 20-20, and 30-5 as follows: SB3399 Engrossed - 3 - LRB100 16040 SMS 31159 b

1 (225 ILCS 454/1-10)

2 (Section scheduled to be repealed on January 1, 2020)

3 Sec. 1-10. Definitions. In this Act, unless the context
4 otherwise requires:

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"Act" means the Real Estate License Act of 2000.

6 "Address of record" means the designated address recorded 7 by the Department in the applicant's or licensee's application 8 file or license file as maintained by the Department's 9 licensure maintenance unit. It is the duty of the applicant or 10 licensee to inform the Department of any change of address, and 11 those changes must be made either through the Department's 12 website or by contacting the Department.

13 "Agency" means a relationship in which a broker or 14 licensee, whether directly or through an affiliated licensee, 15 represents a consumer by the consumer's consent, whether 16 express or implied, in a real property transaction.

17 "Applicant" means any person, as defined in this Section, 18 who applies to the Department for a valid license as a managing 19 broker, broker, or leasing agent.

"Blind advertisement" means any real estate advertisement that does not include the sponsoring broker's business name and that is used by any licensee regarding the sale or lease of real estate, including his or her own, licensed activities, or the hiring of any licensee under this Act. The broker's business name in the case of a franchise shall include the franchise affiliation as well as the name of the individual SB3399 Engrossed

1 firm.

"Board" means the Real Estate Administration and
Disciplinary Board of the Department as created by Section
25-10 of this Act.

5 "Branch office" means a sponsoring broker's office other6 than the sponsoring broker's principal office.

"Broker" means an individual, entity, corporation, foreign 7 8 or domestic partnership, limited liability company, 9 corporation, or registered limited liability partnership, or 10 other business entity other than a leasing agent who, whether 11 in person or through any media or technology, for another and 12 for compensation, or with the intention or expectation of receiving compensation, either directly or indirectly: 13

14 (1) Sells, exchanges, purchases, rents, or leases real15 estate.

16 (2) Offers to sell, exchange, purchase, rent, or lease17 real estate.

18 (3) Negotiates, offers, attempts, or agrees to
19 negotiate the sale, exchange, purchase, rental, or leasing
20 of real estate.

21 (4) Lists, offers, attempts, or agrees to list real
22 estate for sale, rent, lease, or exchange.

(5) Buys, sells, offers to buy or sell, or otherwise
 deals in options on real estate or improvements thereon.

25 (6) Supervises the collection, offer, attempt, or
 26 agreement to collect rent for the use of real estate.

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(7) Advertises or represents himself or herself as being engaged in the business of buying, selling, exchanging, renting, or leasing real estate.

4 (8) Assists or directs in procuring or referring of
5 leads or prospects, intended to result in the sale,
6 exchange, lease, or rental of real estate.

7 (9) Assists or directs in the negotiation of any
8 transaction intended to result in the sale, exchange,
9 lease, or rental of real estate.

10 (10) Opens real estate to the public for marketing 11 purposes.

12 (11) Sells, rents, leases, or offers for sale or lease13 real estate at auction.

14 (12) Prepares or provides a broker price opinion or 15 comparative market analysis as those terms are defined in 16 this Act, pursuant to the provisions of Section 10-45 of 17 this Act.

"Brokerage agreement" means a written or oral agreement 18 19 between a sponsoring broker and a consumer for licensed activities to be provided to a consumer in return for 20 21 compensation or the right to receive compensation from another. 22 Brokerage agreements may constitute either a bilateral or a 23 unilateral agreement between the broker and the broker's client 24 depending upon the content of the brokerage agreement. All 25 exclusive brokerage agreements shall be in writing.

26 "Broker price opinion" means an estimate or analysis of the

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probable selling price of a particular interest in real estate, 1 2 which may provide a varying level of detail about the 3 property's condition, market, and neighborhood and information on comparable sales. The activities of a real estate broker or 4 5 managing broker engaging in the ordinary course of business as 6 a broker, as defined in this Section, shall not be considered a 7 broker price opinion if no compensation is paid to the broker 8 or managing broker, other than compensation based upon the sale 9 or rental of real estate.

10 "Client" means a person who is being represented by a 11 licensee.

12 "Comparative market analysis" is an analysis or opinion 13 regarding pricing, marketing, or financial aspects relating to 14 a specified interest or interests in real estate that may be 15 based upon an analysis of comparative market data, the 16 expertise of the real estate broker or managing broker, and 17 such other factors as the broker or managing broker may deem appropriate in developing or preparing such analysis or 18 opinion. The activities of a real estate broker or managing 19 20 broker engaging in the ordinary course of business as a broker, as defined in this Section, shall not be considered a 21 22 comparative market analysis if no compensation is paid to the 23 broker or managing broker, other than compensation based upon the sale or rental of real estate. 24

25 "Compensation" means the valuable consideration given by26 one person or entity to another person or entity in exchange

- 7 -SB3399 Engrossed LRB100 16040 SMS 31159 b for the performance of some activity or service. Compensation 1 2 include the transfer of valuable consideration, shall 3 including without limitation the following: (1) commissions; 4 5 (2) referral fees: 6 (3) bonuses; 7 (4) prizes; (5) merchandise; 8 9 (6) finder fees; 10 (7) performance of services; 11 (8) coupons or gift certificates; 12 (9) discounts; 13 (10) rebates; (11) a chance to win a raffle, drawing, lottery, or 14 15 similar game of chance not prohibited by any other law or 16 statute; 17 (12) retainer fee; or 18 (13) salary. "Confidential information" means information obtained by a 19 licensee from a client during the term of a brokerage agreement 20 that (i) was made confidential by the written request or 21 22 written instruction of the client, (ii) deals with the 23 negotiating position of the client, or (iii) is information the disclosure of which could materially harm the negotiating 24 position of the client, unless at any time: 25

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(1) the client permits the disclosure of information

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given by that client by word or conduct; 1 2 (2) the disclosure is required by law; or 3 (3) the information becomes public from a source other than the licensee. 4 5 "Confidential information" shall not be considered to 6 include material information about the physical condition of 7 the property. 8 "Consumer" means a person or entity seeking or receiving 9 licensed activities. "Coordinator" means the Coordinator of Real Estate created 10 11 in Section 25-15 of this Act. 12 "Credit hour" means 50 minutes of classroom instruction in 13 course work that meets the requirements set forth in rules 14 adopted by the Department. 15 "Customer" means a consumer who is not being represented by 16 the licensee but for whom the licensee is performing 17 ministerial acts. "Department" means the Department of Financial and 18 19 Professional Regulation. 20 "Designated agency" means a contractual relationship between a sponsoring broker and a client under Section 15-50 of 21 22 this Act in which one or more licensees associated with or 23 employed by the broker are designated as agent of the client. "Designated agent" means a sponsored licensee named by a 24 25 sponsoring broker as the legal agent of a client, as provided for in Section 15-50 of this Act. 26

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"Dual agency" means an agency relationship in which a 1 2 licensee is representing both buyer and seller or both landlord 3 and tenant in the same transaction. When the agency relationship is a designated agency, the question of whether 4 5 there is a dual agency shall be determined by the agency 6 relationships of the designated agent of the parties and not of 7 the sponsoring broker.

8 "Education provider" means a school licensed by the 9 Department offering courses in pre-license, post-license, or 10 continuing education required by this Act.

"Employee" or other derivative of the word "employee", when used to refer to, describe, or delineate the relationship between a sponsoring broker and a managing broker, broker, or a leasing agent, shall be construed to include an independent contractor relationship, provided that a written agreement exists that clearly establishes and states the relationship. All responsibilities of a broker shall remain.

"Escrow moneys" means all moneys, promissory notes or any 18 other type or manner of legal tender or financial consideration 19 20 deposited with any person for the benefit of the parties to the transaction. A transaction exists once an agreement has been 21 22 reached and an accepted real estate contract signed or lease 23 agreed to by the parties. Escrow moneys includes without 24 limitation earnest moneys and security deposits, except those 25 security deposits in which the person holding the security 26 deposit is also the sole owner of the property being leased and SB3399 Engrossed - 10 - LRB100 16040 SMS 31159 b

1 for which the security deposit is being held.

2 "Electronic means of proctoring" means a methodology 3 providing assurance that the person taking a test and 4 completing the answers to questions is the person seeking 5 licensure or credit for continuing education and is doing so 6 without the aid of a third party or other device.

7 "Exclusive brokerage agreement" means a written brokerage 8 agreement that provides that the sponsoring broker has the sole 9 right, through one or more sponsored licensees, to act as the 10 exclusive designated agent or representative of the client and 11 that meets the requirements of Section 15-75 of this Act.

"Inoperative" means a status of licensure where the licensee holds a current license under this Act, but the licensee is prohibited from engaging in licensed activities because the licensee is unsponsored or the license of the sponsoring broker with whom the licensee is associated or by whom he or she is employed is currently expired, revoked, suspended, or otherwise rendered invalid under this Act.

19 "Interactive delivery method" means delivery of a course by 20 an instructor through a medium allowing for 2-way communication 21 between the instructor and a student in which either can 22 initiate or respond to questions.

23 "Leads" means the name or names of a potential buyer, 24 seller, lessor, lessee, or client of a licensee.

25 "Leasing Agent" means a person who is employed by a broker 26 to engage in licensed activities limited to leasing residential SB3399 Engrossed - 11 - LRB100 16040 SMS 31159 b

real estate who has obtained a license as provided for in
 Section 5-5 of this Act.

3 "License" means the document issued by the Department 4 certifying that the person named thereon has fulfilled all 5 requirements prerequisite to licensure under this Act.

6 "Licensed activities" means those activities listed in the7 definition of "broker" under this Section.

8 "Licensee" means any person, as defined in this Section, 9 who holds a valid unexpired license as a managing broker, 10 broker, or leasing agent.

"Listing presentation" means a communication between a managing broker or broker and a consumer in which the licensee is attempting to secure a brokerage agreement with the consumer to market the consumer's real estate for sale or lease.

"Managing broker" means a broker who has supervisory responsibilities for licensees in one or, in the case of a multi-office company, more than one office and who has been appointed as such by the sponsoring broker.

19 "Medium of advertising" means any method of communication 20 intended to influence the general public to use or purchase a 21 particular good or service or real estate.

"Ministerial acts" means those acts that a licensee may perform for a consumer that are informative or clerical in nature and do not rise to the level of active representation on behalf of a consumer. Examples of these acts include without limitation (i) responding to phone inquiries by consumers as to SB3399 Engrossed - 12 - LRB100 16040 SMS 31159 b

1 the availability and pricing of brokerage services, (ii) 2 responding to phone inquiries from a consumer concerning the 3 price or location of property, (iii) attending an open house and responding to questions about the property from a consumer, 4 5 (iv) setting an appointment to view property, (v) responding to 6 questions of consumers walking into a licensee's office 7 concerning brokerage services offered or particular 8 properties, (vi) accompanying an appraiser, inspector, 9 contractor, or similar third party on a visit to a property, 10 (vii) describing a property or the property's condition in response to a consumer's inquiry, (viii) completing business or 11 12 factual information for a consumer on an offer or contract to 13 purchase on behalf of a client, (ix) showing a client through a 14 property being sold by an owner on his or her own behalf, or 15 (x) referral to another broker or service provider.

16 "Office" means a broker's place of business where the 17 general public is invited to transact business and where 18 records may be maintained and licenses displayed, whether or 19 not it is the broker's principal place of business.

20 "Person" means and includes individuals, entities, 21 corporations, limited liability companies, registered limited 22 liability partnerships, foreign and domestic and partnerships, 23 and other business entities foreign or domestic, except that when the context otherwise requires, the term may refer to a 24 25 single individual or other described entity.

"Personal assistant" means a licensed or unlicensed person

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1 who has been hired for the purpose of aiding or assisting a
2 sponsored licensee in the performance of the sponsored
3 licensee's job.

4 "Pocket card" means the card issued by the Department to
5 signify that the person named on the card is currently licensed
6 under this Act.

7 "Pre-renewal period" means the period between the date of 8 issue of a currently valid license and the license's expiration 9 date.

10 "Proctor" means any person, including, but not limited to, 11 an instructor, who has a written agreement to administer 12 examinations fairly and impartially with a licensed education 13 provider.

"Real estate" means and includes leaseholds as well as any 14 15 other interest or estate in land, whether corporeal, 16 incorporeal, freehold, or non-freehold and whether the real 17 estate is situated in this State or elsewhere. "Real estate" does not include property sold, exchanged, or leased as a 18 timeshare or similar vacation item or interest, vacation club 19 20 membership, or other activity formerly regulated under the Real Estate Timeshare Act of 1999 (repealed). 21

"Regular employee" means a person working an average of 20 hours per week for a person or entity who would be considered as an employee under the Internal Revenue Service eleven main tests in three categories being behavioral control, financial control and the type of relationship of the parties, formerly SB3399 Engrossed - 14 - LRB100 16040 SMS 31159 b

1 the twenty factor test.

2 "Secretary" means the Secretary of the Department of
3 Financial and Professional Regulation, or a person authorized
4 by the Secretary to act in the Secretary's stead.

5 "Sponsoring broker" means the broker who has issued a 6 sponsor card to a licensed managing broker, broker, or a 7 leasing agent.

8 "Sponsor card" means the temporary permit issued by the 9 sponsoring broker certifying that the managing broker, broker, 10 or leasing agent named thereon is employed by or associated by 11 written agreement with the sponsoring broker, as provided for 12 in Section 5-40 of this Act.

13 (Source: P.A. 99-227, eff. 8-3-15; 100-188, eff. 1-1-18; 14 100-534, eff. 9-22-17; revised 10-2-17.)

15 (225 ILCS 454/5-15)

16 (Section scheduled to be repealed on January 1, 2020)
 17 Sec. 5-15. Necessity of managing broker, broker, or leasing
 18 agent license or sponsor card; ownership restrictions.

(a) It is unlawful for any person, corporation, limited
liability company, registered limited liability partnership,
or partnership to act as a managing broker, broker, or leasing
agent or to advertise or assume to act as such managing broker,
broker or leasing agent without a properly issued sponsor card
or a license issued under this Act by the Department, either
directly or through its authorized designee.

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(b) No corporation shall be granted a license or engage in 1 2 the business or capacity, either directly or indirectly, of a broker, unless every officer of the corporation who actively 3 participates in the real estate activities of the corporation 4 5 holds a license as a managing broker or broker and unless every 6 employee who acts as a managing broker, broker, or leasing 7 agent for the corporation holds a license as a managing broker, 8 broker, or leasing agent. All nonparticipating owners or 9 officers shall submit affidavits of nonparticipation as 10 required by the Department.

11 (c) No partnership shall be granted a license or engage in 12 the business or serve in the capacity, either directly or 13 indirectly, of a broker, unless every general partner in the 14 partnership who actively participates in the real estate 15 activities of the partnership holds a license as a managing broker or broker and unless every employee who acts as a 16 17 managing broker, broker, or leasing agent for the partnership holds a license as a managing broker, broker, or leasing agent. 18 19 All nonparticipating partners shall submit affidavits of 20 nonparticipation as required by the Department. In the case of 21 registered limited liability partnership (LLP), every а 22 partner in the LLP that actively participates in the real 23 estate activities of the limited liability partnership must hold a license as a managing broker or broker and every 24 employee who acts as a managing broker, broker, or leasing 25 26 agent must hold a license as a managing broker, broker, or

SB3399 Engrossed - 16 - LRB100 16040 SMS 31159 b leasing agent. <u>All nonparticipating limited liability partners</u> shall submit affidavits of nonparticipation as required by the <u>Department.</u>

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4 (d) No limited liability company shall be granted a license 5 or engage in the business or serve in the capacity, either directly or indirectly, of a broker unless every member or 6 7 manager in the limited liability company that actively participates in the real estate activities of the limited 8 9 liability company or every member in a member managed limited 10 liability company holds a license as a managing broker or 11 broker and unless every other member and employee who acts as a 12 managing broker, broker, or leasing agent for the limited 13 liability company holds a license as a managing broker, broker, or leasing agent. All nonparticipating members or managers 14 shall submit affidavits of nonparticipation as required by the 15 16 Department.

(e) <u>(Blank)</u>. No partnership, limited liability company, or corporation shall be licensed to conduct a brokerage business where an individual leasing agent, or group of leasing agents, owns or directly or indirectly controls more than 49% of the shares of stock or other ownership in the partnership, limited liability company, or corporation.

23 (f) No person shall be granted a license if any 24 participating owner, officer, director, partner, limited 25 liability partner, member, or manager has been denied a real 26 estate license by the Department in the previous 5 years or is SB3399 Engrossed - 17 - LRB100 16040 SMS 31159 b

1	otherwise currently barred from real estate practice because of
2	a suspension or revocation.
3	(Source: P.A. 99-227, eff. 8-3-15.)
4	(225 ILCS 454/5-20)
5	(Section scheduled to be repealed on January 1, 2020)
6	Sec. 5-20. Exemptions from managing broker, broker, or
7	leasing agent license requirement. The requirement for holding
8	a license under this Article 5 shall not apply to:
9	(1) Any person , partnership, or corporation that as
10	owner or lessor performs any of the acts described in the
11	definition of "broker" under Section 1-10 of this Act with
12	reference to property owned or leased by it, or to the
13	regular employees thereof with respect to the property so
14	owned or leased, where such acts are performed in the
15	regular course of or as an incident to the management,
16	sale, or other disposition of such property and the
17	investment therein, provided that such regular employees
18	do not perform any of the acts described in the definition
19	of "broker" under Section 1-10 of this Act in connection
20	with a vocation of selling or leasing any real estate or
21	the improvements thereon not so owned or leased.
22	(2) An attorney in fact acting under a duly executed
23	and recorded power of attorney to convey real estate from

25 at law in the performance of the attorney's duty as an

24 the owner or lessor or the services rendered by an attorney

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1 attorney at law.

2 (3) Any person acting as receiver, trustee in
3 bankruptcy, administrator, executor, or guardian or while
4 acting under a court order or under the authority of a will
5 or testamentary trust.

(4) Any person acting as a resident manager for the 6 7 owner or any employee acting as the resident manager for a 8 broker apartment building, managing an duplex, or 9 apartment complex, when the resident manager resides on the 10 premises, the premises is his or her primary residence, and 11 the resident manager is engaged in the leasing of the 12 property of which he or she is the resident manager.

13 (5) Any officer or employee of a federal agency in the14 conduct of official duties.

15 (6) Any officer or employee of the State government or
16 any political subdivision thereof performing official
17 duties.

(7) Any multiple listing service or other similar 18 19 information exchange that is engaged in the collection and 20 dissemination of information concerning real estate available for sale, purchase, lease, or exchange for the 21 22 purpose of providing licensees with a system by which 23 licensees may cooperatively share information along with which no other licensed activities, as defined in Section 24 25 1-10 of this Act, are provided.

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(8) Railroads and other public utilities regulated by

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1 the State of Illinois, or the officers or full time 2 employees thereof, unless the performance of any licensed 3 activities is in connection with the sale, purchase, lease, 4 or other disposition of real estate or investment therein 5 not needing the approval of the appropriate State 6 regulatory authority.

7 (9) Any medium of advertising in the routine course of
8 selling or publishing advertising along with which no other
9 licensed activities, as defined in Section 1-10 of this
10 Act, are provided.

11 (10) Any resident lessee of a residential dwelling unit 12 who refers for compensation to the owner of the dwelling 13 unit, or to the owner's agent, prospective lessees of 14 dwelling units in the same building or complex as the 15 resident lessee's unit, but only if the resident lessee (i) 16 refers no more than 3 prospective lessees in any 12-month period, (ii) receives compensation of no more than \$1,500 17 or the equivalent of one month's rent, whichever is less, 18 19 in any 12-month period, and (iii) limits his or her 20 activities to referring prospective lessees to the owner, or the owner's agent, and does not show a residential 21 22 dwelling unit to a prospective lessee, discuss terms or 23 conditions of leasing a dwelling unit with a prospective 24 lessee, or otherwise participate in the negotiation of the 25 leasing of a dwelling unit.

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(11) The purchase, sale, or transfer of a timeshare or

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similar vacation item or interest, vacation club
 membership, or other activity formerly regulated under the
 Real Estate Timeshare Act of 1999 (repealed).

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(12) (Blank).

5 (13) Any person who is licensed without examination 6 under Section 10-25 (now repealed) of the Auction License 7 Act is exempt from holding a managing broker's or broker's 8 license under this Act for the limited purpose of selling 9 or leasing real estate at auction, so long as:

10 (A) that person has made application for said
11 exemption by July 1, 2000;

(B) that person verifies to the Department that he
or she has sold real estate at auction for a period of
5 years prior to licensure as an auctioneer;

15 (C) the person has had no lapse in his or her16 license as an auctioneer; and

(D) the license issued under the Auction License
Act has not been disciplined for violation of those
provisions of Article 20 of the Auction License Act
dealing with or related to the sale or lease of real
estate at auction.

(14) A person who holds a valid license under the
Auction License Act and a valid real estate auction
certification and conducts auctions for the sale of real
estate under Section 5-32 of this Act.

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(15) A hotel operator who is registered with the

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1 Illinois Department of Revenue and pays taxes under the 2 Hotel Operators' Occupation Tax Act and rents a room or 3 rooms in a hotel as defined in the Hotel Operators' 4 Occupation Tax Act for a period of not more than 30 5 consecutive days and not more than 60 days in a calendar 6 year.

7 (Source: P.A. 99-227, eff. 8-3-15; 100-534, eff. 9-22-17.)

8 (225 ILCS 454/5-45)

9 (Section scheduled to be repealed on January 1, 2020)

10 Sec. 5-45. Offices.

11 (a) If a sponsoring broker maintains more than one office 12 within the State, the sponsoring broker shall notify the 13 Department on forms prescribed by the Department apply for a 14 branch office license for each office other than the sponsoring 15 broker's principal place of business. The brokerage branch 16 office license shall be displayed conspicuously in each branch office. The name of each branch office shall be the same as 17 that of the sponsoring broker's principal office or shall 18 clearly delineate the branch office's relationship with the 19 20 principal office.

(b) The sponsoring broker shall name a managing broker for each branch office and the sponsoring broker shall be responsible for supervising all managing brokers. The sponsoring broker shall notify the Department in writing of the name of all managing brokers of the sponsoring broker and the SB3399 Engrossed - 22 - LRB100 16040 SMS 31159 b

office or offices they manage. Any person initially named as a 1 2 managing broker after April 30, 2011 must either (i) be licensed as a managing broker or (ii) meet all the requirements 3 to be licensed as a managing broker except the required 4 5 education and examination and secure the managing broker's license within 90 days of being named as a managing broker. Any 6 changes in managing brokers shall be reported to the Department 7 8 in writing within 15 days of the change. Failure to do so shall 9 subject the sponsoring broker to discipline under Section 20-20 10 of this Act.

(c) The sponsoring broker shall immediately notify the Department in writing of any opening, closing, or change in location of any principal or branch office.

14 (d) Except as provided in this Section, each sponsoring 15 broker shall maintain a definite office, or place of business 16 within this State for the transaction of real estate business, 17 shall conspicuously display an identification sign on the outside of his or her office of adequate size and visibility. 18 The office or place of business shall not be located in any 19 20 retail or financial business establishment unless it is separated from the other business by a separate and distinct 21 22 area within the establishment. A broker who is licensed in this 23 State by examination or pursuant to the provisions of Section 5-60 of this Act shall not be required to maintain a definite 24 25 office or place of business in this State provided all of the 26 following conditions are met:

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(1) the broker maintains an active broker's license in
 the broker's state of domicile;

3 (2) the broker maintains an office in the broker's
4 state of domicile; and

5 (3) the broker has filed with the Department written 6 statements appointing the Secretary to act as the broker's 7 agent upon whom all judicial and other process or legal 8 notices directed to the licensee may be served and agreeing 9 to abide by all of the provisions of this Act with respect 10 to his or her real estate activities within the State of 11 Illinois and submitting to the jurisdiction of the 12 Department.

13 The statements under subdivision (3) of this Section shall 14 be in form and substance the same as those statements required 15 under Section 5-60 of this Act and shall operate to the same 16 extent.

17 (e) Upon the loss of a managing broker who is not replaced by the sponsoring broker or in the event of the death or 18 19 adjudicated disability of the sole proprietor of an office, a 20 written request for authorization allowing the continued operation of the office may be submitted to the Department 21 22 within 15 days of the loss. The Department may issue a written 23 authorization allowing the continued operation, provided that 24 a licensed broker, or in the case of the death or adjudicated 25 disability of a sole proprietor, the representative of the 26 estate, assumes responsibility, in writing, for the operation SB3399 Engrossed - 24 - LRB100 16040 SMS 31159 b

of the office and agrees to personally supervise the operation of the office. No such written authorization shall be valid for more than 60 days unless extended by the Department for good cause shown and upon written request by the broker or presentative.

6 (Source: P.A. 96-856, eff. 12-31-09.)

7 (225 ILCS 454/10-15)

8 (Section scheduled to be repealed on January 1, 2020)

9 Sec. 10-15. No compensation to persons in violation of Act;
10 compensation to unlicensed persons; consumer.

(a) No compensation may be paid to any unlicensed person in exchange for the person performing licensed activities in violation of this Act.

(b) No action or suit shall be instituted, nor recovery 14 15 therein be had, in any court of this State by any person $\overline{\tau}$ 16 partnership, registered limited liability partnership, limited liability company, or corporation for compensation for any act 17 done or service performed, the doing or performing of which is 18 19 prohibited by this Act to other than licensed managing brokers, 20 brokers, or leasing agents unless the person, partnership, 21 registered limited liability partnership, limited liability 22 company, or corporation was duly licensed hereunder as a managing broker, broker, or leasing agent under this Act at the 23 24 time that any such act was done or service performed that would 25 give rise to a cause of action for compensation.

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(c) A licensee may offer compensation, including prizes, 1 2 merchandise, services, rebates, discounts, or other consideration to an unlicensed person who is a party to a 3 contract to buy or sell real estate or is a party to a contract 4 5 for the lease of real estate, so long as the offer complies with the provisions of subdivision (35) of subsection (a) of 6 7 Section 20-20 of this Act.

8 (d) A licensee may offer cash, gifts, prizes, awards, 9 coupons, merchandise, rebates or chances to win a game of 10 chance, if not prohibited by any other law or statute, to a consumer as an inducement to that consumer to use the services 11 12 of the licensee even if the licensee and consumer do not ultimately enter into a broker-client relationship so long as 13 the offer complies with the provisions of subdivision (35) of 14 15 subsection (a) of Section 20-20 of this Act.

16 (Source: P.A. 99-227, eff. 8-3-15.)

17 (225 ILCS 454/10-20)

18 (Section scheduled to be repealed on January 1, 2020)

19 Sec. 10-20. Sponsoring broker; employment agreement.

(a) A licensee may perform activities as a licensee only
for his or her sponsoring broker. A licensee must have only one
sponsoring broker at any one time.

(b) Every broker who employs licensees or has an
 independent contractor relationship with a licensee shall have
 a written employment agreement with each such licensee. The

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1 broker having this written employment agreement with the 2 licensee must be that licensee's sponsoring broker.

3 (c) Every sponsoring broker must have a written employment 4 agreement with each licensee the broker sponsors. The agreement 5 shall address the employment or independent contractor 6 relationship terms, including without limitation supervision, 7 duties, compensation, and termination.

8 (d) Every sponsoring broker must have a written employment 9 agreement with each licensed personal assistant who assists a 10 licensee sponsored by the sponsoring broker. This requirement 11 applies to all licensed personal assistants whether or not they 12 perform licensed activities in their capacity as a personal 13 assistant. The agreement shall address the employment or independent contractor relationship terms, including without 14 15 limitation supervision, duties, compensation, and termination.

16 (e) Notwithstanding the fact that a sponsoring broker has 17 an employment agreement with a licensee, a sponsoring broker may pay compensation directly to a business entity corporation 18 solely owned by that licensee that has been formed for the 19 20 purpose of receiving compensation earned by the licensee. A business entity corporation formed for the purpose herein 21 22 stated in this subsection (e) shall not be required to be 23 licensed under this Act so long as the person that who is the sole owner shareholder of the business entity corporation is 24 25 licensed.

26 (Source: P.A. 91-245, eff. 12-31-99.)

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(225 ILCS 454/20-20)

2 (Section scheduled to be repealed on January 1, 2020)

3 Sec. 20-20. Grounds for discipline.

4 (a) The Department may refuse to issue or renew a license, 5 may place on probation, suspend, or revoke any license, 6 reprimand, or take any other disciplinary or non-disciplinary 7 action as the Department may deem proper and impose a fine not to exceed \$25,000 upon any licensee or applicant under this Act 8 9 or any person who holds himself or herself out as an applicant 10 or licensee or against a licensee in handling his or her own 11 property, whether held by deed, option, or otherwise, for any one or any combination of the following causes: 12

(1) Fraud or misrepresentation in applying for, or
 procuring, a license under this Act or in connection with
 applying for renewal of a license under this Act.

16 (2) The conviction of or plea of quilty or plea of nolo contendere to a felony or misdemeanor in this State or any 17 18 other jurisdiction; or the entry of an administrative 19 sanction by a government agency in this State or any other jurisdiction. Action taken under this paragraph (2) for a 20 21 misdemeanor or an administrative sanction is limited to a 22 misdemeanor or administrative sanction that has as an essential element dishonesty or fraud or involves larceny, 23 24 embezzlement, or obtaining money, property, or credit by 25 false pretenses or by means of a confidence game.

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(3) Inability to practice the profession 1 with 2 reasonable judgment, skill, or safety as a result of a 3 physical illness, including, but not limited to, deterioration through the aging process or loss of motor 4 5 skill, or a mental illness or disability.

6 (4) Practice under this Act as a licensee in a retail 7 sales establishment from an office, desk, or space that is 8 not separated from the main retail business by a separate 9 and distinct area within the establishment.

10 (5) Having been disciplined by another state, the 11 District of Columbia, a territory, a foreign nation, or a 12 governmental agency authorized to impose discipline if at 13 least one of the grounds for that discipline is the same as 14 or the equivalent of one of the grounds for which a 15 licensee may be disciplined under this Act. A certified 16 copy of the record of the action by the other state or 17 jurisdiction shall be prima facie evidence thereof.

18 (6) Engaging in the practice of real estate brokerage 19 without a license or after the licensee's license or 20 temporary permit was expired or while the license was 21 inoperative.

(7) Cheating on or attempting to subvert the Real
 Estate License Exam or continuing education exam.

24 (8) Aiding or abetting an applicant to subvert or cheat
25 on the Real Estate License Exam or continuing education
26 exam administered pursuant to this Act.

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(9) Advertising that is inaccurate, misleading, or
 contrary to the provisions of the Act.

3 (10) Making any substantial misrepresentation or
 4 untruthful advertising.

5 (11) Making any false promises of a character likely to
6 influence, persuade, or induce.

7 (12) Pursuing a continued and flagrant course of
8 misrepresentation or the making of false promises through
9 licensees, employees, agents, advertising, or otherwise.

10 (13) Any misleading or untruthful advertising, or 11 using any trade name or insignia of membership in any real 12 estate organization of which the licensee is not a member.

13 (14) Acting for more than one party in a transaction
14 without providing written notice to all parties for whom
15 the licensee acts.

16 (15) Representing or attempting to represent a broker17 other than the sponsoring broker.

(16) Failure to account for or to remit any moneys or
documents coming into his or her possession that belong to
others.

(17) Failure to maintain and deposit in a special account, separate and apart from personal and other business accounts, all escrow moneys belonging to others entrusted to a licensee while acting as a broker, escrow agent, or temporary custodian of the funds of others or failure to maintain all escrow moneys on deposit in the SB3399 Engrossed - 30 - LRB100 16040 SMS 31159 b

1 account until the transactions are consummated or 2 terminated, except to the extent that the moneys, or any 3 part thereof, shall be:

disbursed prior to the consummation 4 (A) or 5 termination (i) in accordance with the written 6 direction of the principals to the transaction or their 7 duly authorized agents, (ii) in accordance with directions providing for the release, payment, or 8 9 distribution of escrow moneys contained in any written 10 contract signed by the principals to the transaction or 11 their duly authorized agents, or (iii) pursuant to an 12 order of a court of competent jurisdiction; or

13 (B) deemed abandoned and transferred to the Office 14 of the State Treasurer to be handled as unclaimed 15 property pursuant to the Revised Uniform Unclaimed 16 Property Act. Escrow moneys may be deemed abandoned 17 under this subparagraph (B) only: (i) in the absence of 18 disbursement under subparagraph (A); (ii) in the absence of notice of the filing of any claim in a court 19 20 of competent jurisdiction; and (iii) if 6 months have elapsed after the receipt of a written demand for the 21 22 escrow moneys from one of the principals to the 23 transaction or the principal's duly authorized agent.

The account shall be noninterest bearing, unless the character of the deposit is such that payment of interest thereon is otherwise required by law or unless the SB3399 Engrossed - 31 - LRB100 16040 SMS 31159 b

principals to the transaction specifically require, in writing, that the deposit be placed in an interest bearing account.

4 (18) Failure to make available to the Department all 5 escrow records and related documents maintained in 6 connection with the practice of real estate within 24 hours 7 of a request for those documents by Department personnel.

8 (19) Failing to furnish copies upon request of 9 documents relating to a real estate transaction to a party 10 who has executed that document.

(20) Failure of a sponsoring broker to timely provide information, sponsor cards, or termination of licenses to the Department.

14 (21) Engaging in dishonorable, unethical, or
15 unprofessional conduct of a character likely to deceive,
16 defraud, or harm the public.

17 (22) Commingling the money or property of others with18 his or her own money or property.

19 (23) Employing any person on a purely temporary or 20 single deal basis as a means of evading the law regarding 21 payment of commission to nonlicensees on some contemplated 22 transactions.

(24) Permitting the use of his or her license as a
 broker to enable a leasing agent or unlicensed person to
 operate a real estate business without actual
 participation therein and control thereof by the broker.

1 (25) Any other conduct, whether of the same or a 2 different character from that specified in this Section, 3 that constitutes dishonest dealing.

4 (26) Displaying a "for rent" or "for sale" sign on any 5 property without the written consent of an owner or his or 6 her duly authorized agent or advertising by any means that 7 any property is for sale or for rent without the written 8 consent of the owner or his or her authorized agent.

9 (27) Failing to provide information requested by the 10 Department, or otherwise respond to that request, within 30 11 days of the request.

12 (28) Advertising by means of a blind advertisement,
13 except as otherwise permitted in Section 10-30 of this Act.

14 (29) Offering guaranteed sales plans, as defined in
15 clause (A) of this subdivision (29), except to the extent
16 hereinafter set forth:

17 (A) A "guaranteed sales plan" is any real estate purchase or sales plan whereby a licensee enters into a 18 conditional or unconditional written contract with a 19 20 seller, prior to entering into a brokerage agreement 21 with the seller, by the terms of which a licensee 22 agrees to purchase a property of the seller within a 23 specified period of time at a specific price in the event the property is not sold in accordance with the 24 25 terms of a brokerage agreement to be entered into 26 between the sponsoring broker and the seller.

(B) A licensee offering a guaranteed sales plan
 shall provide the details and conditions of the plan in
 writing to the party to whom the plan is offered.

4 (C) A licensee offering a guaranteed sales plan 5 shall provide to the party to whom the plan is offered 6 evidence of sufficient financial resources to satisfy 7 the commitment to purchase undertaken by the broker in 8 the plan.

9 (D) Any licensee offering a guaranteed sales plan 10 shall undertake to market the property of the seller 11 subject to the plan in the same manner in which the 12 broker would market any other property, unless the 13 agreement with the seller provides otherwise.

14 (E) The licensee cannot purchase seller's property
15 until the brokerage agreement has ended according to
16 its terms or is otherwise terminated.

(F) Any licensee who fails to perform on a
guaranteed sales plan in strict accordance with its
terms shall be subject to all the penalties provided in
this Act for violations thereof and, in addition, shall
be subject to a civil fine payable to the party injured
by the default in an amount of up to \$25,000.

(30) Influencing or attempting to influence, by any
words or acts, a prospective seller, purchaser, occupant,
landlord, or tenant of real estate, in connection with
viewing, buying, or leasing real estate, so as to promote

or tend to promote the continuance or maintenance of racially and religiously segregated housing or so as to retard, obstruct, or discourage racially integrated housing on or in any street, block, neighborhood, or community.

6 (31) Engaging in any act that constitutes a violation 7 of any provision of Article 3 of the Illinois Human Rights 8 Act, whether or not a complaint has been filed with or 9 adjudicated by the Human Rights Commission.

10 (32) Inducing any party to a contract of sale or lease 11 or brokerage agreement to break the contract of sale or 12 lease or brokerage agreement for the purpose of substituting, in lieu thereof, a new contract for sale or 13 14 lease or brokerage agreement with a third party.

15 (33) Negotiating a sale, exchange, or lease of real 16 estate directly with any person if the licensee knows that 17 the person has an exclusive brokerage agreement with 18 another broker, unless specifically authorized by that 19 broker.

(34) When a licensee is also an attorney, acting as the
attorney for either the buyer or the seller in the same
transaction in which the licensee is acting or has acted as
a managing broker or broker.

24 (35) Advertising or offering merchandise or services
 25 as free if any conditions or obligations necessary for
 26 receiving the merchandise or services are not disclosed in

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the same advertisement or offer. These conditions or 1 2 obligations include without limitation the requirement 3 that the recipient attend a promotional activity or visit a real estate site. As used in this subdivision (35), "free" 4 5 includes terms such as "award", "prize", "no charge", "free of charge", "without charge", and similar words or phrases 6 7 that reasonably lead a person to believe that he or she may 8 receive or has been selected to receive something of value, 9 without any conditions or obligations on the part of the 10 recipient.

11

(36) (Blank).

12 (37) Violating the terms of a disciplinary order issued13 by the Department.

14 (38) Paying or failing to disclose compensation in
15 violation of Article 10 of this Act.

16 (39) Requiring a party to a transaction who is not a 17 client of the licensee to allow the licensee to retain a 18 portion of the escrow moneys for payment of the licensee's 19 commission or expenses as a condition for release of the 20 escrow moneys to that party.

(40) Disregarding or violating any provision of this Act or the published rules <u>adopted promulgated</u> by the Department to enforce this Act or aiding or abetting any individual, <u>foreign or domestic</u> partnership, registered limited liability partnership, limited liability company, or corporation, or other business entity in disregarding SB3399 Engrossed - 36 - LRB100 16040 SMS 31159 b

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any provision of this Act or the published rules <u>adopted</u> promulgated by the Department to enforce this Act.

3 (41) Failing to provide the minimum services required
4 by Section 15-75 of this Act when acting under an exclusive
5 brokerage agreement.

6 (42) Habitual or excessive use or addiction to alcohol, 7 narcotics, stimulants, or any other chemical agent or drug 8 that results in a managing broker, broker, or leasing 9 agent's inability to practice with reasonable skill or 10 safety.

11 (43) Enabling, aiding, or abetting an auctioneer, as 12 defined in the Auction License Act, to conduct a real 13 estate auction in a manner that is in violation of this 14 Act.

15 (44) Permitting any leasing agent or temporary leasing
16 agent permit holder to engage in activities that require a
17 broker's or managing broker's license.

(b) The Department may refuse to issue or renew or may 18 19 suspend the license of any person who fails to file a return, 20 pay the tax, penalty or interest shown in a filed return, or pay any final assessment of tax, penalty, or interest, as 21 22 required by any tax Act administered by the Department of 23 Revenue, until such time as the requirements of that tax Act are satisfied in accordance with subsection (g) of Section 24 25 2105-15 of the Civil Administrative Code of Illinois.

26 (c) The Department shall deny a license or renewal

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authorized by this Act to a person who has defaulted on an educational loan or scholarship provided or guaranteed by the Illinois Student Assistance Commission or any governmental agency of this State in accordance with item (5) of subsection (a) of Section 2105-15 of the Civil Administrative Code of Illinois.

7 (d) In cases where the Department of Healthcare and Family 8 Services (formerly Department of Public Aid) has previously 9 determined that a licensee or a potential licensee is more than 10 30 days delinquent in the payment of child support and has 11 subsequently certified the delinquency to the Department may 12 refuse to issue or renew or may revoke or suspend that person's 13 license or may take other disciplinary action against that person based solely upon the certification of delinquency made 14 15 by the Department of Healthcare and Family Services in 16 accordance with item (5) of subsection (a) of Section 2105-15 17 of the Civil Administrative Code of Illinois.

(e) In enforcing this Section, the Department or Board upon 18 19 a showing of a possible violation may compel an individual 20 licensed to practice under this Act, or who has applied for licensure under this Act, to submit to a mental or physical 21 22 examination, or both, as required by and at the expense of the 23 Department. The Department or Board may order the examining physician to present testimony concerning the mental or 24 25 physical examination of the licensee or applicant. No 26 information shall be excluded by reason of any common law or

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statutory privilege relating to communications between the 1 2 licensee or applicant and the examining physician. The 3 examining physicians shall be specifically designated by the Board or Department. The individual to be examined may have, at 4 5 his or her own expense, another physician of his or her choice present during all aspects of this examination. Failure of an 6 7 individual to submit to a mental or physical examination, when directed, shall be grounds for suspension of his or her license 8 9 until the individual submits to the examination if the 10 Department finds, after notice and hearing, that the refusal to 11 submit to the examination was without reasonable cause.

12 If the Department or Board finds an individual unable to 13 practice because of the reasons set forth in this Section, the 14 Department or Board may require that individual to submit to 15 care, counseling, or treatment by physicians approved or 16 designated by the Department or Board, as a condition, term, or 17 restriction for continued, reinstated, or renewed licensure to practice; or, in lieu of care, counseling, or treatment, the 18 19 Department may file, or the Board may recommend to the 20 Department to file, a complaint to immediately suspend, revoke, or otherwise discipline the license of the individual. An 21 22 individual whose license was granted, continued, reinstated, 23 renewed, disciplined or supervised subject to such terms, conditions, or restrictions, and who fails to comply with such 24 25 terms, conditions, or restrictions, shall be referred to the 26 Secretary for a determination as to whether the individual SB3399 Engrossed - 39 - LRB100 16040 SMS 31159 b

shall have his or her license suspended immediately, pending a
 hearing by the Department.

3 In instances in which the Secretary immediately suspends a person's license under this Section, a hearing on that person's 4 5 license must be convened by the Department within 30 days after 6 the suspension and completed without appreciable delay. The 7 Department and Board shall have the authority to review the subject individual's record of treatment and counseling 8 9 regarding the impairment to the extent permitted by applicable 10 federal statutes and regulations safeguarding the 11 confidentiality of medical records.

An individual licensed under this Act and affected under this Section shall be afforded an opportunity to demonstrate to the Department or Board that he or she can resume practice in compliance with acceptable and prevailing standards under the provisions of his or her license.

17 (Source: P.A. 99-227, eff. 8-3-15; 100-22, eff. 1-1-18;
18 100-188, eff. 1-1-18; 100-534, eff. 9-22-17; revised 10-2-17.)

19 (225 ILCS 454/30-5)

20 (Section scheduled to be repealed on January 1, 2020)

Sec. 30-5. Licensing of real estate education providers,
 education provider branches, and instructors.

(a) No person shall operate an education provider entity
 without possessing a valid and active license issued by the
 Department. Only education providers in possession of a valid

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1 provider education license may provide real estate 2 pre-license, post-license, or continuing education courses that satisfy the requirements of this Act. Every person that 3 desires to obtain an education provider license shall make 4 5 application to the Department in writing on forms prescribed by the Department and pay the fee prescribed by rule. In addition 6 7 to any other information required to be contained in the 8 application as prescribed by rule, every application for an 9 original or renewed license shall include the applicant's 10 Social Security number or tax identification number.

- 11 (b) (Blank).
- 12 (c) (Blank).
- 13 (d) (Blank).
- 14 (e) (Blank).

15 (f) To qualify for an education provider license, an 16 applicant must demonstrate the following:

(1) a sound financial base for establishing, promoting, and delivering the necessary courses; budget planning for the school's courses should be clearly projected;

(2) a sufficient number of qualified, licensed
 instructors as provided by rule;

23 (3) adequate support personnel to assist with
 24 administrative matters and technical assistance;

(4) maintenance and availability of records of
 participation for licensees;

1 (5) the ability to provide each participant who 2 successfully completes an approved program with a 3 certificate of completion signed by the administrator of a 4 licensed education provider on forms provided by the 5 Department;

6 (6) a written policy dealing with procedures for the 7 management of grievances and fee refunds;

8 (7) lesson plans and examinations, if applicable, for
9 each course;

10 (8) a 75% passing grade for successful completion of 11 any continuing education course or pre-license or 12 post-license examination, if required;

13 (9) the ability to identify and use instructors who 14 will teach in a planned program; instructor selections must 15 demonstrate:

16 (A) appropriate credentials;

(B) competence as a teacher;

18 (C) knowledge of content area; and

19 (D) qualification by experience.

17

20 Unless otherwise provided for in this Section, the 21 education provider shall provide a proctor or an electronic 22 means of proctoring for each examination; the education 23 provider shall be responsible for the conduct of the proctor; 24 the duties and responsibilities of a proctor shall be 25 established by rule.

26 Unless otherwise provided for in this Section, the

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education provider must provide for closed book examinations for each course unless the Department, upon the recommendation of the Board, excuses this requirement based on the complexity of the course material.

5 (g) Advertising and promotion of education activities must 6 be carried out in a responsible fashion clearly showing the 7 educational objectives of the activity, the nature of the 8 audience that may benefit from the activity, the cost of the 9 activity to the participant and the items covered by the cost, 10 the amount of credit that can be earned, and the credentials of 11 the faculty.

12 (h) The Department may, or upon request of the Board shall, 13 after notice, cause an education provider to attend an informal 14 conference before the Board for failure to comply with any 15 requirement for licensure or for failure to comply with any 16 provision of this Act or the rules for the administration of 17 this Act. The Board shall make a recommendation to the Department as a result of its findings at the conclusion of any 18 such informal conference. 19

(i) All education providers shall maintain these minimum
 criteria and pay the required fee in order to retain their
 education provider license.

(j) The Department may adopt any administrative rule consistent with the language and intent of this Act that may be necessary for the implementation and enforcement of this Section. SB3399 Engrossed - 43 - LRB100 16040 SMS 31159 b

1 (Source: P.A. 100-188, eff. 1-1-18.)

Section 20. The Real Estate Appraiser Licensing Act of 2002
is amended by changing Sections 5-45 and 15-15 as follows:

4 (225 ILCS 458/5-45)

5 (Section scheduled to be repealed on January 1, 2022)

6 Sec. 5-45. Continuing education renewal requirements.

7 (a) The continuing education requirements for a person to 8 renew a license as a State certified general real estate 9 appraiser or a State certified residential real estate 10 appraiser shall be established by rule.

(b) The continuing education requirements for a person to renew a license as an associate real estate trainee appraiser shall be established by rule.

14 <u>(c) Notwithstanding any other provision of this Act to the</u> 15 <u>contrary, the Department shall establish a continuing</u> 16 <u>education completion deadline for appraisal licensees and</u> 17 <u>require evidence of compliance with the continuing education</u> 18 <u>requirements before the renewal of a license.</u>

19 (Source: P.A. 96-844, eff. 12-23-09.)

20 (225 ILCS 458/15-15)

21 (Section scheduled to be repealed on January 1, 2022)

22 Sec. 15-15. Investigation; notice; hearing.

23 (a) Upon the motion of the Department or the Board or upon

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a complaint in writing of a person setting forth facts that, if 1 2 proven, would constitute grounds for suspension, revocation, 3 or other disciplinary action against a licensee or applicant for licensure, the Department shall investigate the actions of 4 5 the licensee or applicant. If, upon investigation, the Department believes that there may be cause for suspension, 6 revocation, or other disciplinary action, the Department shall 7 use the services of a State certified general real estate 8 9 appraiser, State certified residential real а estate 10 appraiser, or the Real Estate Coordinator to assist in 11 determining whether grounds for disciplinary action exist 12 prior to commencing formal disciplinary proceedings.

13 (b) Formal disciplinary proceedings shall commence upon 14 the issuance of a written complaint describing the charges that 15 are the basis of the disciplinary action and delivery of the 16 detailed complaint to the address of record of the licensee or 17 applicant. The Department shall notify the licensee or applicant to file a verified written answer within 20 days 18 after the service of the notice and complaint. The notification 19 20 shall inform the licensee or applicant of his or her right to 21 be heard in person or by legal counsel; that the hearing will 22 be afforded not sooner than 30 days after service of the 23 complaint; that failure to file an answer will result in a default being entered against the licensee or applicant; that 24 25 may be suspended, revoked, or the license placed on 26 probationary status; and that other disciplinary action may be

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taken pursuant to this Act, including limiting the scope, 1 2 nature, or extent of the licensee's practice. If the licensee or applicant fails to file an answer after service of notice, 3 his or her license may, at the discretion of the Department, be 4 5 suspended, revoked, or placed on probationary status and the 6 Department may take whatever disciplinary action it deems 7 proper, including limiting the scope, nature, or extent of the 8 person's practice, without a hearing.

9 (c) At the time and place fixed in the notice, the Board 10 shall conduct hearing of the charges, providing both the 11 accused person and the complainant ample opportunity to present 12 in person or by counsel such statements, testimony, evidence, 13 and argument as may be pertinent to the charges or to a defense 14 thereto.

15 (d) The Board shall present to the Secretary a written 16 report of its findings and recommendations. A copy of the 17 report shall be served upon the licensee or applicant, either personally or by certified mail. Within 20 days after the 18 19 service, the licensee or applicant may present the Secretary 20 with a motion in writing for either a rehearing, a proposed finding of fact, a conclusion of law, or an alternative 21 22 sanction, and shall specify the particular grounds for the 23 request. If the accused orders a transcript of the record as provided in this Act, the time elapsing thereafter and before 24 25 the transcript is ready for delivery to the accused shall not be counted as part of the 20 days. If the Secretary is not 26

satisfied that substantial justice has been done, the Secretary 1 2 may order a rehearing by the Board or other special committee 3 appointed by the Secretary, may remand the matter to the Board for its reconsideration of the matter based on the pleadings 4 5 and evidence presented to the Board, or may enter a final order contravention of the Board's recommendation. In all 6 in 7 instances under this Act in which the Board has rendered a 8 recommendation to the Secretary with respect to a particular 9 licensee or applicant, the Secretary, if he or she disagrees 10 with the recommendation of the Board, shall file with the Board 11 and provide to the licensee or applicant a -copy of the 12 Secretary's specific written reasons for disagreement with the Board. The reasons shall be filed within 60 days of the Board's 13 14 recommendation to the Secretary and prior to any contrary 15 action. Notwithstanding a licensee's or applicant's failure to 16 file a motion for rehearing, the Secretary shall have the right 17 to take any of the actions specified in this subsection (d). Upon the suspension or revocation of a license, the licensee 18 shall be required to surrender his or her license to the 19 20 Department, and upon failure or refusal to do so, the Department shall have the right to seize the license. 21

(e) The Department has the power to issue subpoenas and subpoenas duces tecum to bring before it any person in this State, to take testimony, or to require production of any records relevant to an inquiry or hearing by the Board in the same manner as prescribed by law in judicial proceedings in the SB3399 Engrossed - 47 - LRB100 16040 SMS 31159 b

1 courts of this State. In a case of refusal of a witness to 2 attend, testify, or to produce books or papers concerning a 3 matter upon which he or she might be lawfully examined, the 4 circuit court of the county where the hearing is held, upon 5 application of the Department or any party to the proceeding, 6 may compel obedience by proceedings as for contempt.

7 (f) Any license that is suspended indefinitely or revoked
8 may not be restored for a minimum period of 2 years, or as
9 otherwise ordered by the Secretary.

10 (q) In addition to the provisions of this Section 11 concerning the conduct of hearings and the recommendations for 12 discipline, the Department has the authority to negotiate 13 disciplinary and non-disciplinary settlement agreements concerning any license issued under this Act. All such 14 15 agreements shall be recorded as Consent Orders or Consent to 16 Administrative Supervision Orders.

(h) The Secretary shall have the authority to appoint an attorney duly licensed to practice law in the State of Illinois to serve as the hearing officer in any action to suspend, revoke, or otherwise discipline any license issued by the Department. The Hearing Officer shall have full authority to conduct the hearing.

(i) The Department, at its expense, shall preserve a record
of all formal hearings of any contested case involving the
discipline of a license. At all hearings or pre-hearing
conferences, the Department and the licensee shall be entitled

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to have the proceedings transcribed by a certified shorthand reporter. A copy of the transcribed proceedings shall be made available to the licensee by the certified shorthand reporter upon payment of the prevailing contract copy rate.

5 (Source: P.A. 96-844, eff. 12-23-09.)

6 Section 99. Effective date. This Act takes effect January7 1, 2019.