## $| \underbrace{1}_{L} \underbrace{1}_{R} \underbrace{1}_{B} \underbrace{1}_{O} \underbrace{1}_{O}$

**Insurance Committee** 

## Filed: 2/16/2005

	09400HB0316ham001 LRB094 06684 LJB 41233 a
1	AMENDMENT TO HOUSE BILL 316
2	AMENDMENT NO Amend House Bill 316 by replacing the
3	title with the following:
4	"AN ACT in relation to insurance."; and
5	by replacing everything after the enacting clause with the
6	following:
7	"Section 5. The Illinois Insurance Code is amended by
8	changing Section 500-77 as follows:
9	(215 ILCS 5/500-77)
10	Sec. 500-77. Policyholder information and exclusive
11	ownership of expirations.
12	(a) As used in this Section, "expirations" means all
13	information relative to an insurance policy including, but not
14	limited to, the name and address of the insured, the location
15	and description of the property insured, the value of the
16	insurance policy, the inception date, the renewal date, and the
17	expiration date of the insurance policy, the premiums, the
18	limits and a description of the terms and coverage of the
19	insurance policy, and any other personal and privileged
20	information, as defined by Section 1003 of this Code, compiled
21	by a <u>business entity</u> <del>registered firm</del> or furnished by the
22	insured to the insurer or any agent, contractor, or
23	representative of the insurer.

For purposes of this Section only, a <u>business entity</u> <del>registered firm</del> also includes a sole proprietorship that transacts the business of insurance as an insurance agency.

4 (b) All "expirations" as defined in subsection (a) of this 5 Section shall be mutually and exclusively owned by the insured 6 and the <u>business entity</u> registered firm. The limitations on the 7 use of expirations as provided in subsections (c) and (d) of 8 this Section shall be for mutual benefit of the insured and the 9 <u>business entity</u> registered firm.

(c) Except as otherwise provided in this Section, for 10 11 purposes of soliciting, selling, or negotiating the renewal or sale of insurance coverage, insurance products, or insurance 12 13 services or for any other marketing purpose, a business entity registered firm shall own and have the exclusive use of 14 15 expirations, records, and other written or electronically 16 stored information directly related to an insurance 17 application submitted by, or an insurance policy written 18 through, the <u>business entity</u> registered firm. No insurance company, managing general agent, surplus lines insurance 19 20 broker, wholesale broker, group self-insurance fund, 21 third-party administrator, or any other entity, other than a financial institution as defined in Section 1402 of this Code, 22 shall use such expirations, records, or other written or 23 24 electronically stored information to solicit, sell, or 25 negotiate the renewal or sale of insurance coverage, insurance 26 products, or insurance services to the insured or for any other marketing purposes, either directly or by providing such 27 28 information to others, without, separate from the general 29 agency contract, the written consent of the business entity registered firm. However, such expirations, records, or other 30 31 written or electronically stored information may be used for 32 any purpose necessary for placing such business through the 33 insurance producer including reviewing an application and 34 issuing or renewing a policy and for loss control services.

09400HB0316ham001

1 2

29

30

(d) With respect to a <u>business entity</u> registered firm, this Section shall not apply:

(1) when the insured requests either orally or in
writing that another <u>business entity</u> registered firm
obtain quotes for insurance from another insurance company
or when the insured requests in writing individually or
through another <u>business entity</u> registered firm, that the
insurance company renew the policy;

9 (2) to policies in the Illinois Fair Plan, the Illinois 10 Automobile Insurance Plan, or the Illinois Assigned Risk 11 Plan for coverage under the Workers' Compensation Act and 12 the Workers' Occupational Diseases Act;

(3) when the insurance producer is employed by or has 13 agreed to act exclusively or primarily for one company or 14 15 group of affiliated insurance companies or to a producer who submits to the company or group of affiliated companies 16 that are organized to transact business in this State as a 17 reciprocal company, as defined in Article IV of this Code, 18 every request or application for insurance for the classes 19 20 and lines underwritten by the company or group of 21 affiliated companies;

(4) to policies providing life and accident and healthinsurance;

(5) when the <u>business entity</u> registered firm is in
default for nonpayment of premiums under the contract with
the insurer or is guilty of conversion of the insured's or
insurer's premiums or its license is revoked by or
surrendered to the Department;

(6) to any insurance company's obligations under Sections 143.17 and 143.17a of this Code; or

(7) to any insurer that, separate from a producer or
 <u>business entity</u> registered firm, creates, develops,
 compiles, and assembles its own, identifiable expirations
 as defined in subsection (a).

For purposes of this Section, an insurance producer shall 1 2 be deemed to have agreed to act primarily for one company or a 3 group of affiliated insurance companies if the producer (i) 4 receives 75% or more of his or her insurance related commissions from one company or a group of affiliated companies 5 or (ii) places 75% or more of his or her policies with one 6 7 company or a group of affiliated companies.

8 Nothing in this Section prohibits an insurance company, with respect to any items herein, from conveying to the insured 9 or the business entity registered firm any additional benefits 10 or ownership rights including, but not limited to, the 11 ownership of expirations on any policy issued or the imposition 12 of further restrictions on the insurance company's use of the 13 insured's personal information. 14

15 (e) Nothing in this Section prevents a financial institution, as defined in Section 1402 of this Code, from 16 obtaining from the insured, the insurer, or the business entity 17 registered firm the expiration dates of an insurance policy 18 placed on collateral or otherwise used as security in 19 20 connection with a loan made or serviced by the financial 21 institution when the financial institution requires the expiration dates for evidence of insurance. 22

(f) For purposes of this Section, "financial institution" 23 24 does not include an insurance company, business entity 25 registered firm, managing general agent, surplus lines broker, 26 wholesale broker, group self-funded insurance fund, or third-party administrator. 27

28 (g) The Director may adopt rules in accordance with Section 29 401 of this Code for the enforcement of this Section.

30 (h) This Section applies to the expirations relative to all 31 policies of insurance bound, applied for, sold, renewed, or otherwise taking effect on or after June 1, 2001 the effective 32 date of this amendatory Act of the 92nd General Assembly. 33 (Source: P.A. 92-5, eff. 6-1-01; 92-651, eff. 7-11-02.) 34

Section 99. Effective date. This Act takes effect upon
 becoming law.".