94TH GENERAL ASSEMBLY

State of Illinois

2005 and 2006

HB3617

Introduced 2/24/2005, by Rep. William Davis

SYNOPSIS AS INTRODUCED:

See Index

Amends the Illinois Funeral or Burial Funds Act. Provides that a separate completed contract shall be issued for cemetery merchandise, cemetery services, or undeveloped interment, entombment, or inurnment spaces, and not covered by this Act, unless certain conditions are met. Provides that licenses and license renewals shall be issued for a 5-year term. Provides requirements for license renewal and makes conforming changes in other provisions. Amends the Crematory Regulation Act and the Illinois Pre-Need Cemetery Sales Act. Provides that licenses and license renewals shall be issued for a 5-year term. Provides requirements for license renewal and makes conforming changes in other provisions of the Acts. Adds additional contract requirements under the Illinois Pre-Need Cemetery Sales Act. Amends the Consumer Fraud and Deceptive Business Practices Act. Provides that no person authorized by law to sell funeral services on an at need basis may also sell cemetery services, cemetery merchandise, or interment, inurnment, or entombment spaces on an at need basis, unless the person is also authorized by law to sell such cemetery services, merchandise, or spaces and issues to the consumer a separate contract with the provider of such cemetery services, merchandise, or spaces. Provides requirements for completed contracts. Effective January 1, 2006.

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FISCAL NOTE ACT MAY APPLY

A BILL FOR

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AN ACT concerning regulation.

2 Be it enacted by the People of the State of Illinois, 3 represented in the General Assembly:

4 Section 5. The Illinois Funeral or Burial Funds Act is 5 amended by changing Sections 1a-1, 3a, 3a-5, and 3f and by 6 adding Sections 3a-1, 3a-2, 3a-3, and 3a-4 as follows:

7 (225 ILCS 45/1a-1)

Sec. 1a-1. Pre-need contracts.

9 (a) It shall be unlawful for any seller doing business 10 within this State to accept sales proceeds from a purchaser, 11 either directly or indirectly by any means, unless the seller 12 enters into a pre-need contract with the purchaser which meets 13 the following requirements:

14 (1) It states the name and address of the principal
15 office of the seller and the parent company of the seller,
16 if any.

17 (2) It clearly identifies the provider's name and
18 address, the purchaser, and the beneficiary, if other than
19 the purchaser.

(2.5) If the provider has branch locations, the
contract gives the purchaser the opportunity to identify
the branch at which the funeral will be provided.

(3) It contains a complete description of the funeral
merchandise and services to be provided and the price of
the merchandise and services, and it clearly discloses
whether the price of the merchandise and services is
guaranteed or not guaranteed as to price.

28 (A) Each guaranteed price contract shall contain29 the following statement in 12 point bold type:

30THIS CONTRACT GUARANTEES THE BENEFICIARY THE31SPECIFIC GOODS AND SERVICES CONTRACTED FOR. NO32ADDITIONAL CHARGES MAY BE REQUIRED. FOR DESIGNATED

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GOODS AND SERVICES, ADDITIONAL CHARGES MAY BE INCURRED FOR UNEXPECTED EXPENSES INCLUDING, BUT NOT LIMITED TO, CASH ADVANCES, SHIPPING OF REMAINS FROM A DISTANT PLACE, OR DESIGNATED HONORARIA ORDERED OR DIRECTED BY SURVIVORS.

6 (B) Except as provided in subparagraph (C) of this 7 paragraph (3), each non-guaranteed price contract 8 shall contain the following statement in 12 point bold 9 type:

10THIS CONTRACT DOES NOT GUARANTEE THE PRICE THE11BENEFICIARY WILL PAY FOR ANY SPECIFIC GOODS OR12SERVICES. ANY FUNDS PAID UNDER THIS CONTRACT ARE ONLY A13DEPOSIT TO BE APPLIED TOWARD THE FINAL PRICE OF THE14GOODS OR SERVICES CONTRACTED FOR. ADDITIONAL CHARGES15MAY BE REQUIRED.

16 (C) If a non-guaranteed price contract may 17 subsequently become guaranteed, the contract shall 18 clearly disclose the nature of the guarantee and the 19 time, occurrence, or event upon which the contract 20 shall become a guaranteed price contract.

(4) It provides that if the particular supplies and services specified in the pre-need contract are unavailable at the time of delivery, the provider shall be required to furnish supplies and services similar in style and at least equal in quality of material and workmanship.

(5) It discloses any penalties or restrictions,
including but not limited to geographic restrictions or the
inability of the provider to perform, on the delivery of
merchandise, services, or pre-need contract guarantees.

(6) Regardless of the method of funding the pre-need contract, the following must be disclosed:

(A) Whether the pre-need contract is to be fundedby a trust, life insurance, or an annuity;

34 (B) The nature of the relationship among the person
35 funding the pre-need contract, the provider, and the
36 seller; and

1 (C) The impact on the pre-need contract of (i) any 2 changes in the funding arrangement including but not 3 limited to changes in the assignment, beneficiary designation, or use of the funds; (ii) any specific 4 5 penalties to be incurred by the contract purchaser as a 6 result of failure to make payments; (iii) penalties to be incurred or moneys or refunds to be received as a 7 result of cancellations; and (iv) all relevant 8 9 information concerning what occurs and whether any 10 entitlements or obligations arise if there is a 11 difference between the proceeds of the particular 12 funding arrangement and the amount actually needed to pay for the funeral at-need. 13

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(D) The method of changing the provider.

(b) All pre-need contracts are subject to the Federal Trade Commission Rule concerning the Cooling-Off Period for Door-to-Door Sales (16 CFR Part 429).

(c) No pre-need contract shall be sold in this State unless 18 19 there is a provider for the services and personal property 20 being sold. If the seller is not a provider, then the seller must have a binding agreement with a provider, and the identity 21 of the provider and the nature of the agreement between the 22 23 seller and the provider shall be disclosed in the pre-need contract at the time of the sale and before the receipt of any 24 25 sales proceeds. A separate completed contract, as required by the Illinois Pre-Need Cemetery Sales Act, shall be issued for 26 27 cemetery merchandise, cemetery services, or undeveloped interment, entombment, or inurnment spaces, as defined in the 28 Illinois Pre-Need Cemetery Sales Act, and not covered by this 29 Act, unless the seller is licensed under both Acts and all 30 31 disclosures are in compliance with both Acts. The failure to 32 disclose the identity of the provider, the nature of the agreement between the seller and the provider, or any changes 33 thereto to the purchaser and beneficiary, or the failure to 34 35 in subdivision (a)(1), make the disclosures required constitutes an intentional violation of this Act. 36

1 (d) All pre-need contracts must be in writing in at least 2 11 point type, numbered, and executed in duplicate. A signed 3 copy of the pre-need contract must be provided to the purchaser 4 at the time of entry into the pre-need contract. The 5 Comptroller may by rule develop a model pre-need contract form 6 which meets the requirements of this Act.

(e) The State Comptroller shall by rule develop a booklet 7 8 for consumers in plain English describing the scope, 9 application, and consumer protections of this Act. After the 10 adoption of these rules, no pre-need contract shall be sold in 11 this State unless (i) the seller distributes to the purchaser 12 prior to the sale a booklet promulgated or approved for use by 13 the State Comptroller; (ii) the seller explains to the purchaser the terms of the pre-need contract prior to the 14 15 purchaser signing; and (iii) the purchaser initials a statement 16 in the contract confirming that the seller has explained the 17 terms of the contract prior to the purchaser signing.

(f) All sales proceeds received in connection with a pre-need contract shall be deposited into a trust account as provided in Section 1b and Section 2 of this Act, or shall be used to purchase a life insurance policy or tax-deferred annuity as provided in Section 2a of this Act.

23 (q) No pre-need contract shall be sold in this State unless it is accompanied by a funding mechanism permitted under this 24 Act, and unless the seller is licensed by the Comptroller as 25 26 provided in Section 3 of this Act. Nothing in this Act is 27 intended to relieve sellers of pre-need contracts from being 28 licensed under any other Act required for their profession or business, and being subject to the rules promulgated to 29 30 regulate their profession or business, including rules on solicitation and advertisement. 31

32 (Source: P.A. 92-419, eff. 1-1-02.)

33 (225 ILCS 45/3a) (from Ch. 111 1/2, par. 73.103a)

34 Sec. 3a. Denial, <u>nonrenewal</u>, suspension, or revocation of 35 license.

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(a) The Comptroller may refuse to issue or renew or may 2 suspend or revoke a license on any of the following grounds:

3 (1)The applicant or licensee has made any 4 misrepresentations or false statements or concealed any 5 material fact.

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(2) The applicant or licensee is insolvent.

The applicant or licensee has been engaged in 7 (3)business practices that work a fraud. 8

9 (4) The applicant or licensee has refused to give 10 pertinent data to the Comptroller.

11 (5) The applicant or licensee has failed to satisfy any 12 enforceable judgment or decree rendered by any court of competent jurisdiction against the applicant. 13

(6) The applicant or licensee has conducted or is about 14 to conduct business in a fraudulent manner. 15

16 (7) The trust agreement is not in compliance with State 17 or federal law.

(8) The fidelity bond is not satisfactory to the 18 Comptroller. 19

20 (9) As to any individual required to be listed in the license application for license or license renewal, 21 the individual has conducted or is about to conduct any 22 23 business on behalf of the applicant in a fraudulent manner; has been convicted of any felony or misdemeanor, an 24 essential element of which is fraud; has had a judgment 25 rendered against him or her based on fraud in any civil 26 27 litigation; has failed to satisfy any enforceable judgment 28 or decree rendered against him or her by any court of 29 competent jurisdiction; or has been convicted of any felony 30 or any theft-related offense.

31 (10) The applicant or licensee, including any member, 32 officer, or director thereof if the applicant or licensee is a firm, partnership, association or corporation and any 33 shareholder holding more than 10% of the corporate stock, 34 has violated any provision of this Act or any regulation, 35 decision, order, or finding made by the Comptroller under 36

1 this Act.

(11) The Comptroller finds any fact or condition
existing which, if it had existed at the time of the
original application for such license <u>or license renewal</u>,
would have warranted the Comptroller in refusing the
issuance <u>or renewal</u> of the license.

(b) Before refusal to issue or renew and before suspension 7 or revocation of a license, the Comptroller shall hold a 8 9 hearing to determine whether the applicant or licensee, hereinafter referred to as the respondent, is entitled to hold 10 11 such a license. At least 10 days prior to the date set for such 12 hearing, the Comptroller shall notify the respondent in writing 13 that on the date designated a hearing will be held to determine his eligibility for a license and that he may appear in person 14 15 or by counsel. Such written notice may be served on the 16 respondent personally, or by registered or certified mail sent 17 to the respondent's business address as shown in his latest notification to the Comptroller. At the hearing, both the 18 19 respondent and the complainant shall be accorded ample opportunity to present in person or by counsel such statements, 20 testimony, evidence and argument as may be pertinent to the 21 22 charges or to any defense thereto. The Comptroller may 23 reasonably continue such hearing from time to time.

The Comptroller may subpoena any person or persons in this State and take testimony orally, by deposition or by exhibit, in the same manner and with the same fees and mileage allowances as prescribed in judicial proceedings in civil cases.

Any authorized agent of the Comptroller may administer oaths to witnesses at any hearing which the Comptroller is authorized to conduct.

32 (Source: P.A. 92-419, eff. 1-1-02.)

33 (225 ILCS 45/3a-1 new)

34 <u>Sec. 3a-1. Term of license.</u>

35 (a) Any license that was issued under this Act before the

1 effective date of this amendatory Act of the 94th General 2 Assembly shall expire 5 years after the effective date of this amendatory Act of the 94th General Assembly and must thereafter 3 be renewed as provided in this Act. Beginning on the effective 4 5 date of this amendatory Act of the 94th General Assembly, a license or license renewal under this Act shall be issued for a 6 5-year term, which shall expire as provided in this Act. 7 (b) The Comptroller by rule may adopt a system under which 8 licenses must be renewed by various dates during the year, 9 coinciding with the due date of the annual report of the 10 11 licensee or any extensions thereof. (225 ILCS 45/3a-2 new) 12 Sec. 3a-2. Requirements for license renewal. In order to 13 complete the license renewal process, the licensee shall submit 14 15 a license renewal application to the Comptroller in writing signed by the applicant and duly verified on forms furnished by 16 the Comptroller upon date of renewal. Each renewal application 17 must contain all the following: 18 19 (1) An affirmative statement indicating the licensee's desire for renewal and agreement to abide by all applicable 20 21 statutes and rules. 22 (2) A \$25 nonrefundable renewal fee. 23 (3) A completed annual report. (4) The following information for the applicant, and 24 each member, officer, and director thereof, if the 25 26 applicant is a firm, partnership, association, or 27 corporation, and each shareholder holding more than 10% of the corporate stock, if the applicant is a corporation: 28 29 (A) His or her name and current address (both 30 residence and place of business). (B) A detailed statement of the individual's 31 business experience for the 10 years immediately 32 preceding the application. 33 (C) Any present or prior connection between the 34 individual and any other person engaged in pre-need 35

1	sales.
2	(D) Any felony or misdemeanor convictions of which
3	fraud was an essential element and any charges or
4	complaints lodged against the individual of which
5	fraud was an essential element and that resulted in
6	civil or criminal litigation.
7	(E) Any failure of the individual to satisfy an
8	enforceable judgment entered against him or her based
9	upon fraud.
10	(F) Any other information requested by the
11	Comptroller relating to past business practices of the
12	individual.
13	Since the information required by this item (4) may be
14	confidential or contain proprietary information, this
15	information shall not be available to other licensees or
16	the general public and shall be used only for the lawful
17	purposes of the Comptroller in enforcing this Act.
18	(5) A current statement of the applicant's assets and
19	liabilities.
20	(6) The current name and address of the licensee's
21	principal place of business at which the books, accounts,
22	and records are available for examination by the
23	Comptroller as required by this Act.
24	(7) The current names and addresses of the licensee's
25	branch locations at which pre-need sales are conducted and
26	that operate under the same license number as the
27	applicant's principal place of business.
28	(8) The name of the current trustee and, if applicable,
29	the names of the advisors to the trustee, including a copy
30	of the current trust agreement under which the trust funds
31	are held as required by this Act.
32	(9) Such other information as the Comptroller may
33	reasonably require in order to determine whether the
34	licensee's renewal application qualifies under this Act.
74	ILCENSEE S LENEWAL APPLICATION QUALITIES UNDER CHILS ACC.

1	Sec. 3a-3. Remedy for delinquent license renewal.
2	(a) If a licensee continues to conduct activities requiring
3	a license but fails to submit a completed license renewal
4	application to the Comptroller within the time specified in
5	this Act, the Comptroller shall impose upon the licensee a
6	penalty in the amount of \$5 per day for each day the renewal
7	statement is not submitted. The Comptroller may abate all or
8	part of the \$5 daily penalty for good cause shown.

9 (b) In the event the renewal application is denied by the 10 <u>Comptroller, the renewal fee paid is not refundable.</u>

11 (225 ILCS 45/3a-4 new)

Sec. 3a-4. License renewal process. Once the licensee has filed for license renewal, the expiring license shall remain in effect until the renewal has been issued. Upon approval of the Comptroller, the Comptroller shall issue a license renewal to be posted in the place of business of the licensee.

17 (225 ILCS 45/3a-5)

18 Sec. 3a-5. License requirements.

(a) Every license issued by the Comptroller shall state the 19 number of the license, the business name and address of the 20 21 licensee's principal place of business, each branch location 22 also operating under the license, and the licensee's parent company, if any. The license shall be conspicuously posted in 23 24 each place of business operating under the license. The 25 Comptroller may issue such additional licenses as may be necessary for licensee branch locations upon compliance with 26 27 the provisions of this Act governing an original issuance of a license for each new license. 28

(b) Individual salespersons representing a licensee shall not be required to obtain licenses in their individual capacities, but must acknowledge, by affidavit, that they have been provided with a copy of and have read this Act. The licensee shall retain copies of the affidavits of its sellers for its records and shall make the affidavits available to the - 10 - LRB094 08622 AMC 40930 b

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1 Comptroller for examination upon request.

2 (c) The licensee shall be responsible for the activities of
3 any person representing the licensee in selling or offering a
4 pre-need contract for sale.

5 (d) Any person not selling on behalf of a licensee shall6 obtain its own license.

7 (e) No license shall be transferable or assignable without 8 the express written consent of the Comptroller. A transfer of 9 more than 50% of the ownership of any business licensed 10 hereunder shall be deemed to be an attempted assignment of the 11 license originally issued to the licensee for which consent of 12 the Comptroller shall be required.

(f) Every license issued hereunder shall remain in force 13 14 until it expires or has been suspended, surrendered, or revoked 15 in accordance with this Act. The Comptroller, upon the request 16 of an interested person or on his own motion, may issue new 17 licenses to a licensee whose license or licenses have been revoked, if no factor or condition then exists which would have 18 19 warranted the Comptroller to originally refuse the issuance of 20 such license.

21 (Source: P.A. 92-419, eff. 1-1-02.)

22 (225 ILCS 45/3f)

23 Sec. 3f. Revocation of license.

(a) The Comptroller, upon determination that grounds exist
for the <u>nonrenewal</u>, revocation or suspension of a license
issued under this Act, may <u>refuse to renew</u>, revoke or suspend,
if appropriate, the license issued to a licensee or to a
particular branch office location with respect to which the
grounds for <u>the nonrenewal</u>, revocation or suspension may occur
or exist.

31 (b) Whenever a license is <u>not renewed or is</u> revoked by the 32 Comptroller, he or she shall apply to the Circuit Court of the 33 county wherein the licensee is located for a receiver to 34 administer the trust funds of the licensee or to maintain the 35 life insurance policies and tax-deferred annuities held by the

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licensee	under a pre-r	eed contract.		
	-	eff. 1-1-02.)		
Secti	on 10. The	Crematory Regul	ation Act is	amended by
changing	Sections 11	, 11.5, 13, a:	nd 62.10 and	l by adding
Sections	10.1, 10.2, 1	.0.3, and 10.4 as	follows:	
(410	ILCS 18/10.1	new)		
Sec.	10.1. Term of	license.		
<u>(a)</u> A	ny license t	hat was issued u	under this Act	<u>t before the</u>
effective	date of th	nis amendatory 2	Act of the 9	4th General
Assembly	shall expire	5 years after t	he effective (date of this
amendatory Act of the 94th General Assembly and must thereafter				
be renewed as provided in this Act. Beginning on the effective				
date of t	this amendato	ory Act of the	94th General	Assembly, a
<u>license c</u>	or license re	newal shall be i	issued for a	5-year term,
which sha	ll expire as	provided in this	Act.	
<u>(b)</u> T	he Comptrolle	er by rule may a	dopt a system	under which
licenses must be renewed by various dates during the year,		g the year,		
coincidin	g with the	due date of the	ne annual rep	port of the
licensee	or any extens	ions thereof.		
(410	ILCS 18/10.2	new)		
Sec.	10.2. Requir	ements for lice	nse renewal.	In order to
complete	the license r	cenewal process,	the licensee	<u>shall submit</u>
<u>a license</u>	renewal app	lication to the	Comptroller i	<u>n writing on</u>
<u>forms fur</u>	nished by th	e Comptroller up	oon date of re	enewal. Each
<u>renewal a</u>	pplication sh	all contain all	of the follow	ing:
(1) An affirmative statement indicating the licensee's			<u>e licensee's</u>	
desire for renewal and agreement to abide by all applicable		<u>l applicable</u>		
statu	ites and rules	<u>.</u>		
(2) A \$25 nonrefundable renewal fee.				
(3) A completed annual report.				
_(4) The curre	ent name and add	lress (both re	esidence and
<u>busin</u>	less) of th	le licensee, i	f the licer	nsee is an

1 the licensee is a partnership; the full name and address of 2 every member of the board of directors, if the licensee is an association; and the name and address of every officer, 3 director, and shareholder holding more than 25% of the 4 5 corporate stock, if the licensee is a corporation. (5) A description of the type of structure and 6 equipment used in the operation of the crematory, including 7 the operating permit number issued to the cremation device 8 9 by the Illinois Environmental Protection Agency. (6) An updated attestation by the owner that cremation 10 11 services shall be by a person trained in accordance with 12 the requirements of Section 22 of this Act. (7) A copy of the certifications issued by the 13 certification program to the person or persons who operate 14 the cremation device. 15 16 (8) Any further information that the Comptroller 17 reasonably may require. 18 (410 ILCS 18/10.3 new) 19 Sec. 10.3. Remedy for delinquent license renewal. (a) If a licensee continues to conduct activities requiring 20 a license but fails to submit a completed license renewal 21 application to the Comptroller within the time specified in 22 this Act, the Comptroller shall impose upon the licensee a 23 penalty of \$5 for each day the licensee remains delinquent in 24 submitting the renewal application. The Comptroller may abate 25 26 all or part of the \$5 daily penalty for good cause shown. (b) In the event the renewal application is denied by the 27 Comptroller, the renewal fee paid is not refundable. 28 29 (410 ILCS 18/10.4 new) 30 Sec. 10.4. License renewal process. Once the licensee has filed for license renewal, the expiring license shall remain in 31

32 <u>effect until the renewal has been issued. Upon approval of the</u>

33 <u>Comptroller, the Comptroller shall issue a license renewal to</u>

34 be posted in the place of business of the licensee.

(410 ILCS 18/11)

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2 Sec. 11. Grounds for refusal of license or license renewal or suspension or revocation of license. 3 4 (a) In this Section, "applicant" means a person who has 5 applied for a license or license renewal under this Act. (b) The Comptroller may refuse to issue or renew a license 6 7 under this Act, or may suspend or revoke a license issued under this Act, on any of the following grounds: 8 9 (1)The applicant or licensee has made any 10 misrepresentation or false statement or concealed any 11 material fact in connection with a license application or licensure under this Act. 12 (2) The applicant or licensee has been engaged in 13 business practices that work a fraud. 14 15 (3) The applicant or licensee has refused to give 16 information required under this Act to be disclosed to the 17 Comptroller. (4) The applicant or licensee has conducted or is about 18 19 to conduct cremation business in a fraudulent manner. (5) As to any individual listed in the license or 20 license renewal application as required under Section 10 or 21 10.2, that individual has conducted or is about to conduct 22 any cremation business on behalf of the applicant in a 23 24 fraudulent manner or has been convicted of any felony or misdemeanor an essential element of which is fraud. 25 26 (6) The applicant or licensee has failed to make the 27 annual report required by this Act or to comply with a final order, decision, or finding of the Comptroller made 28 29 under this Act. 30 (7) The applicant or licensee, including any member, 31 officer, or director of the applicant or licensee if the applicant or licensee is a firm, partnership, association, 32 or corporation and including any shareholder holding more 33 than 25% of the corporate stock of the applicant or 34 licensee, has violated any provision of this Act or any 35

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regulation or order made by the Comptroller under this Act.

2 (8) The Comptroller finds any fact or condition 3 existing that, if it had existed at the time of the 4 original application for a license <u>or license renewal</u> under 5 this Act, would have warranted the Comptroller in refusing 6 the issuance of the license.

7 (Source: P.A. 92-675, eff. 7-1-03.)

8 (410 ILCS 18/11.5)

9 Sec. 11.5. License revocation or suspension; surrender of 10 license.

(a) Upon determining that grounds exist for the <u>nonrenewal</u>,
revocation, or suspension of a license issued under this Act,
the Comptroller, if appropriate, may revoke, or suspend, or
<u>refuse to renew</u> the license issued to the licensee.

(b) Upon the <u>nonrenewal</u>, revocation, or suspension of a
license issued under this Act, the licensee must immediately
surrender the license to the Comptroller. If the licensee fails
to do so, the Comptroller may seize the license.
(Source: P.A. 92-675, eff. 7-1-03.)

20 (410 ILCS 18/13)

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(410 1103 10/13)

Sec. 13. License; display; transfer; duration.

(a) Every license issued under this Act must state the number of the license, the business name and address of the licensee's principal place of business, and the licensee's parent company, if any. The license must be conspicuously posted in the place of business operating under the license.

(b) No license is transferable or assignable without the express written consent of the Comptroller. A transfer of more than 50% of the ownership of any business licensed under this Act shall be deemed to be an attempted assignment of the license originally issued to the licensee for whom consent of the Comptroller is required.

33 (c) Every license issued under this Act shall remain in
 34 force until it <u>expires or</u> has been surrendered, suspended, or

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1 revoked in accordance with this Act. Upon the request of an 2 interested person or on the Comptroller's own motion, the 3 Comptroller may issue a new license to a licensee whose license 4 has been revoked under this Act if no factor or condition then 5 exists which would have warranted the Comptroller in originally 6 refusing the issuance of the license.

7 (Source: P.A. 92-675, eff. 7-1-03.)

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(410 ILCS 18/62.10)

Sec. 62.10. Investigation of actions; hearing.

10 (a) The Comptroller shall make an investigation upon 11 discovering facts that, if proved, would constitute grounds for 12 refusal<u>, denial</u>, suspension, or revocation of a license under 13 this Act.

14 (b) Before refusing to issue or renew, and before 15 suspending or revoking, a license under this Act, the 16 Comptroller shall hold a hearing to determine whether the applicant for a license or the licensee ("the respondent") is 17 18 entitled to hold such a license. At least 10 days before the 19 date set for the hearing, the Comptroller shall notify the respondent in writing that (i) on the designated date a hearing 20 will be held to determine the respondent's eligibility for a 21 22 license and (ii) the respondent may appear in person or by 23 counsel. The written notice may be served on the respondent 24 personally, or by registered or certified mail sent to the respondent's business address as shown in the respondent's 25 26 latest notification to the Comptroller. The notice must include 27 sufficient information to inform the respondent of the general 28 nature of the reason for the Comptroller's action.

(c) At the hearing, both the respondent and the complainant shall be accorded ample opportunity to present in person or by counsel such statements, testimony, evidence, and argument as may be pertinent to the charge or to any defense to the charge. The Comptroller may reasonably continue the hearing from time to time. The Comptroller may subpoena any person or persons in this State and take testimony orally, by deposition, or by - 16 - LRB094 08622 AMC 40930 b

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exhibit, in the same manner and with the same fees and mileage as prescribed in judicial proceedings in civil cases. Any authorized agent of the Comptroller may administer oaths to witnesses at any hearing that the Comptroller is authorized to conduct.

6 (d) The Comptroller, at the Comptroller's expense, shall 7 provide a certified shorthand reporter to take down the testimony and preserve a record of every proceeding at the 8 hearing of any case involving the refusal to issue or renew a 9 license under this Act, the suspension or revocation of such a 10 11 license, the imposition of a monetary penalty, or the referral 12 of a case for criminal prosecution. The record of any such proceeding shall consist of the notice of hearing, 13 the complaint, all other documents in the nature of pleadings and 14 written motions filed in the proceeding, the transcript of 15 16 testimony, and the report and orders of the Comptroller. Copies 17 of the transcript of the record may be purchased from the certified shorthand reporter who prepared the record or from 18 19 the Comptroller.

20 (Source: P.A. 92-675, eff. 7-1-03.)

21 Section 15. The Illinois Pre-Need Cemetery Sales Act is 22 amended by changing Sections 7, 8, 9, 12, and 14 and by adding 23 Sections 6a, 6b, 6c, and 6d as follows:

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(815 ILCS 390/6a new)

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Sec. 6a. Term of license.

26 (a) Any license that was issued under this Act before the effective date of this amendatory Act of the 94th General 27 Assembly shall expire 5 years after the effective date of this 28 29 amendatory Act of the 94th General Assembly and must thereafter be renewed as provided in this Act. Beginning on the effective 30 date of this amendatory Act of the 94th General Assembly, a 31 license or license renewal shall be issued for a 5-year term, 32 33 which shall expire as provided in this Act. (b) The Comptroller by rule may adopt a system under which 34

1 licenses must be renewed by various dates during the year, 2 coinciding with the due date of the annual report of the 3 licensee or any extensions thereof.

4 (815 ILCS 390/6b new)

5 Sec. 6b. Requirements for license renewal. In order to complete the license renewal process, the licensee shall submit 6 7 a license renewal application to the Comptroller in writing under oath, signed by the applicant and in the form furnished 8 by the Comptroller upon date of renewal. The Comptroller may 9 10 prescribe abbreviated license renewal application forms for 11 persons holding a license under the Cemetery Care Act. Each renewal application (except abbreviated applications) shall 12 contain all of the <u>following</u>: 13 (1) An affirmative statement indicating the licensee's 14 15 desire for renewal and agreement to abide by all applicable statutes and rules. 16 17 (2) A \$25 nonrefundable renewal fee. 18 (3) A completed annual report.

19 <u>(4) The following information for the applicant, and</u> 20 <u>each member, officer, and director thereof, if the</u> 21 <u>applicant is a firm, partnership, association, or</u> 22 <u>corporation, and each shareholder holding more than 10% of</u> 23 <u>the corporate stock, if the applicant is a corporation:</u>

24(A) His or her name and current address (both25residence and place of business).

26 <u>(B) A detailed statement of the individual's</u> 27 <u>business experience for the 10 years immediately</u> 28 <u>preceding the application.</u>

29(C) Any present or prior connection between the30individual and any other person engaged in pre-need31sales.

32 (D) Any felony or misdemeanor convictions of which 33 fraud was an essential element and any charges or 34 complaints lodged against the individual of which 35 fraud was an essential element and that resulted in

1	civil or criminal litigation.
2	(E) Any failure of the individual to satisfy an
3	enforceable judgment entered against him or her based
4	upon fraud.
5	(F) Any other information requested by the
6	Comptroller relating to past business practices of the
7	individual.
8	Since the information required by this item (4) may be
9	confidential or contain proprietary information, this
10	information shall not be available to other licensees or
11	the general public and shall be used only for the lawful
12	purposes of the Comptroller in enforcing this Act.
13	(5) A detailed statement of the licensee's current
14	assets and liabilities.
15	(6) The current name and address of the licensee's
16	principal place of business at which the books, accounts,
17	and records are available for examination by the
18	Comptroller as required by this Act.
19	(7) The current name and address of the licensee's
20	branch locations at which pre-need sales are conducted and
21	that operate under the same license number as the
22	licensee's principal place of business.
23	(8) A current copy of the trust agreement under which
24	the trust funds are to be held as required by this Act.
25	(9) Such other information as the Comptroller may
26	reasonably require in order to determine whether the
27	licensee's renewal application qualifies under this Act.
28	(815 ILCS 390/6c new)
29	Sec. 6c. Remedy for delinquent license renewal.
30	(a) If a licensee continues to conduct activities requiring
31	a license but fails to submit a completed license renewal
32	application to the Comptroller within the time specified in
33	this Act, the Comptroller shall impose upon the licensee a
34	penalty of \$5 for each day the licensee remains delinquent in
35	submitting the application. The Comptroller may abate all or

p	part of the \$5 daily penalty for good cause shown.			
	(b) In the event the renewal application is denied by the			
C	Comptroller, the renewal fee paid is not refundable.			
	(815 ILCS 390/6d new)			
	Sec. 6d. License renewal process. Once the licensee has			
f	filed for license renewal, the expiring license shall remain in			
e	effect until the renewal has been issued. Upon approval of the			
С	comptroller, the Comptroller shall issue a license renewal to			
b	be posted in the place of business of the licensee.			
	(815 ILCS 390/7) (from Ch. 21, par. 207)			
	Sec. 7. The Comptroller may refuse to issue <u>or renew a</u>			
1	icense or may suspend or revoke a license on any of the			
f	following grounds:			
	(a) The applicant or licensee has made any			
n	isrepresentations or false statements or concealed any			
n	material fact;			
	(b) The applicant or licensee is insolvent;			
	(c) The applicant or licensee has been engaged in business			
p	practices that work a fraud;			
	(d) The applicant or licensee has refused to give pertinent			
Ċ	lata to the Comptroller;			
	(e) The applicant or licensee has failed to satisfy any			
e	enforceable judgment or decree rendered by any court of			
С	competent jurisdiction against the applicant;			
	(f) The applicant or licensee has conducted or is about to			
С	conduct business in a fraudulent manner;			
	(g) The trust agreement is not in compliance with State or			
f	ederal law;			
	(h) The pre-construction performance bond, if applicable,			
i	s not satisfactory to the Comptroller;			
	(i) The fidelity bond is not satisfactory to the			
С	Comptroller;			
	(j) As to any individual listed in the license application			
f	for license or license renewal as required pursuant to Section			

1 6 or 6b, that individual has conducted or is about to conduct 2 any business on behalf of the applicant in a fraudulent manner, 3 has been convicted of any felony or misdemeanor an essential element of which is fraud, has had a judgment rendered against 4 5 him or her based on fraud in any civil litigation, has failed 6 to satisfy any enforceable judgment or decree rendered against him by any court of competent jurisdiction, or has been 7 convicted of any felony or any theft-related offense; 8

9 (k) The applicant or licensee has failed to make the annual 10 report required by this Act or to comply with a final order, 11 decision, or finding of the Comptroller made pursuant to this 12 Act;

(1) The applicant or licensee, including any member, officer, or director thereof if the applicant or licensee is a firm, partnership, association, or corporation and any shareholder holding more than 10% of the corporate stock, has violated any provision of this Act or any regulation or order made by the Comptroller under this Act; or

(m) The Comptroller finds any fact or condition existing which, if it had existed at the time of the original application for such license <u>or renewal of such license</u> would have warranted the Comptroller in refusing the issuance <u>or</u> <u>renewal</u> of the license.

24 (Source: P.A. 92-419, eff. 1-1-02.)

25 (815 ILCS 390/8) (from Ch. 21, par. 208)

26 Sec. 8. (a) Every license issued by the Comptroller shall 27 state the number of the license, the business name and address of the licensee's principal place of business, each branch 28 29 location also operating under the license, and the licensee's 30 parent company, if any. The license shall be conspicuously 31 posted in each place of business operating under the license. The Comptroller may issue additional licenses as may be 32 necessary for license branch locations upon compliance with the 33 provisions of this Act governing an original issuance of a 34 license for each new license. 35

1 (b) Individual salespersons representing a licensee shall 2 not be required to obtain licenses in their individual 3 capacities but must acknowledge, by affidavit, that they have 4 been provided a copy of and have read this Act. The licensee 5 must retain copies of the affidavits of its salespersons for 6 its records and must make the affidavits available to the 7 Comptroller for examination upon request.

8 (c) The licensee shall be responsible for the activities of 9 any person representing the licensee in selling or offering a 10 pre-need contract for sale.

11 (d) Any person not selling on behalf of a licensee shall be 12 required to obtain his or her own license.

(e) Any person engaged in pre-need sales, as defined herein, prior to the effective date of this Act may continue operations until the application for license under this Act is denied; provided that such person shall make application for a license within 60 days of the date that application forms are made available by the Comptroller.

(f) No license shall be transferable or assignable without the express written consent of the Comptroller. A transfer of more than 50% of the ownership of any business licensed hereunder shall be deemed to be an attempted assignment of the license originally issued to the licensee for which consent of the Comptroller shall be required.

(g) Every license issued hereunder shall remain in force 25 26 until the same expires or has been suspended, surrendered or 27 revoked in accordance with this Act, but the Comptroller, upon 28 the request of an interested person or on his own motion, may issue new licenses to a licensee whose license or licenses have 29 30 been revoked, if no factor or condition then exists which would 31 have warranted the Comptroller in refusing originally the 32 issuance of such license.

33 (Source: P.A. 92-419, eff. 1-1-02.)

34 (815 ILCS 390/9) (from Ch. 21, par. 209)

35 Sec. 9. The Comptroller may upon his own motion investigate

1 the actions of any person providing, selling, or offering 2 pre-need sales contracts or of any applicant or any person or 3 persons holding or claiming to hold a license under this Act. 4 The Comptroller shall make such an investigation on receipt of 5 the verified written complaint of any person setting forth 6 facts which, if proved, would constitute grounds for refusal to issue or renew, suspension, or revocation of a license. Before 7 8 refusing to issue or renew, and before suspension or revocation of a license, the Comptroller shall hold a hearing to determine 9 the applicant or licensee, hereafter called the 10 whether respondent, is entitled to hold such a license. At least 10 11 days prior to the date set for such hearing, the Comptroller 12 13 shall notify the respondent in writing that on the date designated a hearing will be held to determine his eligibility 14 15 for a license and that he may appear in person or by counsel. 16 Such written notice may be served on the respondent personally, 17 or by registered or certified mail sent to the respondent's business address as shown in his latest notification to the 18 Comptroller and shall include sufficient information to inform 19 20 the respondent of the general nature of the charge. At the hearing, both the respondent and the complainant shall be 21 22 accorded ample opportunity to present in person or by counsel 23 such statements, testimony, evidence and argument as may be 24 pertinent to the charges or to any defense thereto. The 25 Comptroller may reasonably continue such hearing from time to 26 time.

The Comptroller may subpoena any person or persons in this State and take testimony orally, by deposition or by exhibit, in the same manner and with the same fees and mileage as prescribed in judicial proceedings in civil cases.

31 Any authorized agent of the Comptroller may administer 32 oaths to witnesses at any hearing which the Comptroller is 33 authorized to conduct.

The Comptroller, at his expense, shall provide a certified shorthand reporter to take down the testimony and preserve a record of all proceedings at the hearing of any case involving - 23 - LRB094 08622 AMC 40930 b

1 the refusal to issue or renew a license, the suspension or 2 revocation of a license, the imposition of a monetary penalty, 3 or the referral of a case for criminal prosecution. The record of any such proceeding shall consist of the notice of hearing, 4 5 complaint, all other documents in the nature of pleadings and 6 written motions filed in the proceedings, the transcript of testimony and the report and orders of the Comptroller. Copies 7 of the transcript of such record may be purchased from the 8 certified shorthand reporter who prepared the record or from 9 10 the Comptroller.

11 (Source: P.A. 92-419, eff. 1-1-02.)

12 (815 ILCS 390/12) (from Ch. 21, par. 212)

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Sec. 12. License <u>nonrenewal</u>, revocation, or suspension.

(a) The Comptroller may, upon determination that grounds exist for the revocation or suspension <u>or nonrenewal</u> of a license issued under this Act, revoke or suspend, <u>or fail to</u> <u>renew</u>, if appropriate, the license issued to a licensee or to a particular branch office location with respect to which the grounds for revocation, or suspension, <u>or failure to renew</u> may occur or exist.

(b) Upon the <u>nonrenewal</u>, revocation, or suspension of any
license, the licensee shall immediately surrender the license
or licenses to the Comptroller. If the licensee fails to do so,
the Comptroller has the right to seize the license or licenses.
(Source: P.A. 92-419, eff. 1-1-02.)

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(815 ILCS 390/14) (from Ch. 21, par. 214)

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Sec. 14. Contract required.

(a) It is unlawful for any person doing business within
this State to accept sales proceeds, either directly or
indirectly, by any means unless the seller enters into a
pre-need sales contract with the purchaser which meets the
following requirements:

33 (1) A written sales contract shall be executed in at
 34 least 11 point type in duplicate for each pre-need sale

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1 made by a licensee, and a signed copy given to the 2 purchaser. Each completed contract shall be numbered and 3 shall contain: (i) the name and address of the purchaser, the principal office of the licensee, and the parent 4 5 company of the licensee; (ii) the name of the person, if 6 known, who is to receive the cemetery merchandise, cemetery 7 services or the completed interment, entombment or inurnment spaces under the contract; and (iii) specific 8 9 identification of such merchandise, type of services to be held by cemetery or crematory personnel, or spaces to be 10 11 provided, if a specific space or spaces are contracted for, 12 and the price of the merchandise, services, or space or 13 spaces; (iv) the location of the spaces to be provided, if a specific space is contracted for, indicated on an overall 14 map of the site of the interment, entombment, or inurnment 15 16 spaces; and (v) a description of the type of care furnished 17 by a provider holding a valid license under the Cemetery Care Act that is being purchased to maintain the interment, 18 entombment, or inurnment space, if a specific space is 19 20 contracted for. If no care is included in the contract, the contract shall state in 11-point type "This contract does 21 not include maintenance care.", and this statement shall be 22 23 initialed by the purchaser.

(1.5) Each contract shall include a current copy of the provider's rules and regulations pertaining to the site of the completed interment, entombment, or inurnment spaces, if such spaces are to be provided under the contract.

(2) In addition, such contracts must contain a
 provision in distinguishing typeface as follows:

30 "Notwithstanding anything in this contract to the 31 contrary, you are afforded certain specific rights of 32 cancellation and refund under the Illinois Pre-Need 33 Cemetery Sales Act, enacted by the 84th General Assembly of 34 the State of Illinois".

35 (3) All pre-need sales contracts shall be sold on a
 36 guaranteed price basis. At the time of performance of the

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service or delivery of the merchandise, the seller shall be prohibited from assessing the purchaser or his heirs or assigns or duly authorized representative any additional charges for the specific merchandise and services listed on the pre-need sales contract.

(4) Each contract shall clearly disclose that the price of the merchandise or services is guaranteed and shall contain the following statement in 12 point bold type:

9 "THIS CONTRACT GUARANTEES THE BENEFICIARY THE SPECIFIC 10 GOODS, SERVICES, INTERMENT SPACES, ENTOMBMENT SPACES, AND 11 INURNMENT SPACES CONTRACTED FOR. NO ADDITIONAL CHARGES MAY 12 BE REQUIRED FOR DESIGNATED GOODS, SERVICES, AND SPACES. 13 ADDITIONAL CHARGES MAY BE INCURRED FOR UNEXPECTED 14 EXPENSES."

15 (5) The pre-need sales contract shall provide that if 16 the particular cemetery services, cemetery merchandise, or 17 spaces specified in the pre-need contract are unavailable 18 at the time of delivery, the seller shall be required to 19 furnish services, merchandise, and spaces similar in style 20 and at least equal in quality of material and workmanship.

(6) The pre-need contract shall also disclose any specific penalties to be incurred by the purchaser as a result of failure to make payments; and penalties to be incurred or moneys or refunds to be received as a result of cancellation of the contract.

26 (7) The pre-need contract shall disclose the nature of27 the relationship between the provider and the seller.

28 Each pre-need contract that authorizes (8)the delivery of cemetery merchandise to a licensed and bonded 29 30 warehouse shall provide that prior to or upon delivery of 31 the merchandise to the warehouse the title to the 32 merchandise and a warehouse receipt shall be delivered to the purchaser or beneficiary. The pre-need contract shall 33 contain the following statement in 12 point bold type: 34 "THIS CONTRACT AUTHORIZES THE DELIVERY OF MERCHANDISE TO A 35 LICENSED AND BONDED WAREHOUSE FOR STORAGE OF 36 THE

1 MERCHANDISE UNTIL THE MERCHANDISE IS NEEDED BY THE 2 BENEFICIARY. DELIVERY OF THE MERCHANDISE IN THIS MANNER MAY 3 PRECLUDE REFUND OF SALE PROCEEDS THAT ARE ATTRIBUTABLE TO 4 THE DELIVERED MERCHANDISE."

5 The purchaser shall initial the statement at the time 6 of entry into the pre-need contract.

7 (9) Each pre-need contract that authorizes the 8 placement of cemetery merchandise at the site of its 9 ultimate use prior to the time that the merchandise is 10 needed by the beneficiary shall contain the following 11 statement in 12 point bold type:

12 "THIS CONTRACT AUTHORIZES THE PLACEMENT OF MERCHANDISE AT 13 THE SITE OF ITS ULTIMATE USE PRIOR TO THE TIME THAT THE 14 MERCHANDISE IS NEEDED BY THE BENEFICIARY. DELIVERY OF THE 15 MERCHANDISE IN THIS MANNER MAY PRECLUDE REFUND OF SALE 16 PROCEEDS THAT ARE ATTRIBUTABLE TO THE DELIVERED 17 MERCHANDISE."

18 The purchaser shall initial the statement at the time 19 of entry into the pre-need contract.

(b) Every pre-need sales contract must be in writing. The
Comptroller may by rule develop a model pre-need sales contract
form that meets the requirements of this Act.

(c) To the extent the Rule is applicable, every pre-need sales contract is subject to the Federal Trade Commission Rule concerning the Cooling-Off Period for Door-to-Door Sales (16 CFR Part 429).

27 (d) No pre-need sales contract may be entered into in this 28 State unless there is a provider for the cemetery merchandise, cemetery services, and undeveloped interment, inurnment, and 29 30 entombment spaces being sold. If the seller is not the 31 provider, then the seller must have a binding agreement with a 32 provider, and the identity of the provider and the nature of the agreement between the seller and the provider must be 33 34 disclosed in the pre-need sales contract at the time of sale and before the receipt of any sale proceeds. The purchaser 35 shall make personal contact with the provider and visit the 36

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site of the undeveloped interment, inurnment, or entombment spaces being sold, unless the purchaser waives his or her right to do so. Each pre-need contract that is sold by a seller who is not the provider shall contain the following statements in 12-point bold type and the applicable statements shall be initialed by the purchaser:

7 <u>"I HAVE MADE PERSONAL CONTACT WITH THE PROVIDER OF THE</u>
 8 <u>CEMETERY MERCHANDISE, CEMETERY SERVICES, OR UNDEVELOPED</u>
 9 <u>INTERMENT, INURNMENT, OR ENTOMBMENT SPACES SOLD IN THIS</u>
 10 <u>CONTRACT.</u>

I HAVE VISITED THE SITE OF THE UNDEVELOPED INTERMENT, INURNMENT, OR ENTOMBMENT SPACES SOLD IN THIS CONTRACT.

13I HAVE WAIVED MY RIGHT TO MAKE PERSONAL CONTACT AND/OR14VISIT THE PROVIDER OF THE CEMETERY MERCHANDISE, CEMETERY15SERVICES, OR UNDEVELOPED INTERMENT, INURNMENT, OR16ENTOMBMENT SPACES BEING SOLD IN THIS CONTRACT.

 17
 A COPY OF THE PROVIDER'S RULES AND REGULATIONS HAS BEEN

 18
 MADE AVAILABLE TO ME."

19 A separate completed contract shall be issued for funeral 20 merchandise or funeral services covered by the Illinois Funeral or Burial Funds Act, and not covered by this Act, unless the 21 seller is licensed under both Acts and all disclosures are in 22 23 compliance with both Acts. The failure to disclose the identity of the provider, the nature of the agreement between the seller 24 25 and the provider, or any changes thereto to the purchaser and beneficiary, or the failure to make the disclosures required by 26 27 this Section constitutes an intentional violation of this Act.

28 (e) No pre-need contract may be entered into in this State 29 unless it is accompanied by a funding mechanism permitted under 30 this Act and unless the seller is licensed by the Comptroller 31 as provided in this Act. Nothing in this Act is intended to 32 relieve providers or sellers of pre-need contracts from being licensed under any other Act required for their profession or 33 34 business or from being subject to the rules promulgated to regulate their profession or business, including rules on 35 36 solicitation and advertisement.

1 (f) No pre-need contract may be entered into in this State 2 unless the seller explains to the purchaser the terms of the 3 pre-need contract prior to the purchaser signing and the 4 purchaser initials a statement in the contract confirming that 5 the seller has explained the terms of the contract prior to the 6 purchaser signing.

7 (g) The State Comptroller shall develop a booklet for 8 consumers in plain English describing the scope, application, 9 and consumer protections of this Act. After the booklet is 10 developed, no pre-need contract may be sold in this State 11 unless the seller distributes to the purchaser prior to the 12 sale a booklet developed or approved for use by the State 13 Comptroller.

14 (Source: P.A. 91-7, eff. 1-1-00; 92-419, eff. 1-1-02.)

Section 20. The Consumer Fraud and Deceptive Business
Practices Act is amended by adding Section 2VV as follows:

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(815 ILCS 505/2VV new)

18 Sec. 2VV. Cemetery or funeral contracts. No person authorized by law to sell funeral services on an at need basis 19 may also sell cemetery services, cemetery merchandise, or 20 21 interment, inurnment, or entombment spaces on an at need basis, unless the person is also authorized by law to sell such 22 cemetery services, merchandise, or spaces and issues to the 23 consumer a separate contract with the provider of such cemetery 24 25 services, merchandise, or spaces.

Each completed contract shall be numbered and shall 26 contain: (i) the name and address of the purchaser, the name 27 28 and pertinent information of the person who is to receive the 29 cemetery services, merchandise, or spaces, and the name and address of the seller; (ii) specific identification of such 30 merchandise, type of services to be held by cemetery or 31 crematory personnel, or spaces to be provided and the price of 32 33 the merchandise, services, or spaces; (iii) the location of the space to be provided, if a specific space is contracted for, 34

1 indicated on an overall map of the site of the interment, 2 entombment, or inurnment space; and (iv) a description of the type of care furnished by a provider holding a valid license 3 under the Cemetery Care Act that is being purchased to maintain 4 5 the interment, entombment, or inurnment space, if a specific space is contracted for. If no care is included in the 6 contract, the contract shall state in 11-point bold type: "This 7 contract does not include maintenance care.", and this 8 9 statement shall be initialed by the purchaser. Each contract shall include a current copy of the provider's rules and 10 11 regulations pertaining to the site of the interment, 12 entombment, or inurnment spaces, if such spaces are to be provided under the contract. The purchaser shall make personal 13 contact with the provider and visit the site of the undeveloped 14 interment, inurnment, or entombment spaces being sold, unless 15 16 the purchaser waives his or her right to do so. Each contract that is sold by a seller who is not the provider shall contain 17 the following statements in 12-point bold type and the 18 applicable statements shall be initialed by the purchaser: 19 20 "I HAVE MADE PERSONAL CONTACT WITH THE PROVIDER OF THE CEMETERY MERCHANDISE, <u>CEMETERY SERVICES</u>, OR INTERMENT, 21 INURNMENT, OR ENTOMBMENT SPACES SOLD IN THIS CONTRACT. 22 I HAVE VISITED THE SITE OF THE INTERMENT, INURNMENT, OR 23 ENTOMBMENT SPACES SOLD IN THIS CONTRACT. 24

25I HAVE WAIVED MY RIGHT TO MAKE PERSONAL CONTACT AND26VISIT THE PROVIDER OF THE CEMETERY MERCHANDISE, CEMETERY27SERVICES, OR INTERMENT, INURNMENT, OR ENTOMBMENT SPACES28BEING SOLD IN THIS CONTRACT."

29 Any person who violates this Section commits an unlawful 30 practice within the meaning of this Act.

31 Section 99. Effective date. This Act takes effect January32 1, 2006.

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