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AN ACT concerning mortgages.

## 2 Be it enacted by the People of the State of Illinois, 3 represented in the General Assembly:

Section 1. Short title. This Act may be cited as the
Mortgage Rescue Fraud Act.

6 Section 5. Definitions. As used in this Act:

7 "Distressed property" means residential real property 8 consisting of one to 6 family dwelling units that is in 9 foreclosure or at risk of loss due to nonpayment of taxes, or 10 whose owner is more than 90 days delinquent on any loan that is 11 secured by the property.

"Distressed property consultant" means any person who, directly or indirectly, for compensation from the owner, makes any solicitation, representation, or offer to perform or who, for compensation from the owner, performs any service that the person represents will in any manner do any of the following:

17 (1) stop or postpone the foreclosure sale or the loss
18 of the home due to nonpayment of taxes;

19 (2) obtain any forbearance from any beneficiary or 20 mortgagee, or relief with respect to a tax sale of the 21 property;

(3) assist the owner to exercise any right of
 reinstatement or right of redemption;

(4) obtain any extension of the period within which the
owner may reinstate the owner's rights with respect to the
property;

(5) obtain any waiver of an acceleration clause contained in any promissory note or contract secured by a mortgage on a distressed property or contained in the mortgage;

31 (6) assist the owner in foreclosure, loan default, or
 32 post-tax sale redemption period to obtain a loan or advance

1 of funds;

2 (7) avoid or ameliorate the impairment of the owner's
3 credit resulting from the recording of a notice of default
4 or the conduct of a foreclosure sale or tax sale; or

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(8) save the owner's residence from foreclosure or loss of home due to nonpayment of taxes.

7 A "distressed property consultant" does not include any of8 the following:

9 (1) a person or the person's authorized agent acting 10 under the express authority or written approval of the 11 Department of Housing and Urban Development;

(2) a person who holds or is owed an obligation secured
by a lien on any distressed property, or a person acting
under the express authorization or written approval of such
person, when the person performs services in connection
with the obligation or lien, if the obligation or lien did
not arise as the result of or as part of a proposed
distressed property conveyance;

banks, savings banks, 19 (3) savings and loan 20 associations, credit unions, and insurance companies 21 organized, chartered, or holding a certificate of authority to do business under the laws of this State or 22 any other state or under the laws of the United States; 23

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(4) licensed attorneys engaged in the practice of law;

(5) a Department of Housing and Urban Development
approved mortgagee and any subsidiary or affiliate of these
persons or entities, and any agent or employee of these
persons or entities, while engaged in the business of these
persons or entities;

30 (6) a 501(c)(3) nonprofit agency or organization, 31 doing business for no less than 5 years, that offers 32 counseling or advice to an owner of a home in foreclosure 33 or loan default, if they do not contract for services with 34 for-profit lenders or distressed property purchasers, or 35 any person who structures or plans such a transaction;

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(7) licensees of the Residential Mortgage License Act

1 of 1987;

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(8) licensees of the Consumer Installment Loan Act who are authorized to make loans secured by real property; or

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(9) licensees of the Real Estate License Act of 2000 when providing licensed activities.

6 "Distressed property purchaser" means any person who 7 acquires any interest in a distressed property while allowing 8 the owner to possess, occupy, or retain any present or future 9 interest in the property, or any person who structures or plans 10 a distressed property conveyance.

11 "Distressed property conveyance" means a transaction in 12 which an owner of a distressed property transfers an interest in the distressed property; the acquirer of the property allows 13 the owner of the distressed property to occupy the property; 14 and the acquirer of the property or a person acting in 15 16 participation with the acquirer of the property conveys or promises to convey an interest back to the owner or gives the 17 owner an option to purchase the property at a later date. 18

19 "Person" means any individual, partnership, corporation, 20 limited liability company, association, or other group or 21 entity, however organized.

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"Service" means, without limitation, any of the following:

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(1) debt, budget, or financial counseling of any type;

(2) receiving money for the purpose of distributing it
to creditors in payment or partial payment of any
obligation secured by a lien on a distressed property;

27 (3) contacting creditors on behalf of an owner of a
 28 residence that is distressed property;

(4) arranging or attempting to arrange for an extension
of the period within which the owner of a distressed
property may cure the owner's default and reinstate his or
her obligation;

(5) arranging or attempting to arrange for any delay or
postponement of the time of sale of the residence in
foreclosure;

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(6) advising the filing of any document or assisting in

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any manner in the preparation of any document for filing
 with any court; or

3 (7) giving any advice, explanation, or instruction to 4 an owner of a distressed property that in any manner 5 relates to the cure of a default or forfeiture or to the 6 postponement or avoidance of sale of the distressed 7 property.

Section 10. Distressed property consultant contract terms.

9 (a) A distressed property consultant contract must be in 10 writing and must fully disclose the exact nature of the 11 distressed property consultant's services and the total amount 12 and terms of compensation.

(b) The following notice, printed in at least 12-point boldface type and completed with the name of the distressed property consultant, must be printed immediately above the statement required by subsection (c) of this Section:

"NOTICE REQUIRED BY ILLINOIS LAW

(2) Ask you to sign or have you sign any lien,
 mortgage, or deed."

(c) A distressed property consultant contract must be written in the same language as principally used by the distressed property consultant to describe his or her services or to negotiate the contract, must be dated and signed by the owner, and must contain in immediate proximity to the space reserved for the owner's signature a conspicuous statement in a size equal to at least 12-point boldface type, as follows:

33 "You, the owner, may cancel this transaction at any 34 time until after the distressed property consultant has 35 fully performed each and every service the distressed

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1 property consultant contracted to perform or represented 2 he or she would perform. See the attached notice of cancellation form for an explanation of this right." 3 (d) A distressed property contract must contain on the 4 5 first page, in a type size no smaller than that generally used 6 in the body of the document, each of the following: (1) the name and address of the distressed property 7 consultant to which the notice of cancellation is to be 8 9 mailed; and (2) the date the owner signed the contract. 10 11 (e) A distressed property consultant contract must be 12 accompanied by a completed form in duplicate, captioned "NOTICE OF CANCELLATION," which must be attached to the contract, must 13 be easily detachable, and must contain, in at least 12-point 14 boldface type, the following statement written in the same 15 16 language as used in the contract: 17 "NOTICE OF CANCELLATION 18 19 (Enter date of transaction) 20 You may cancel this transaction, without any penalty or obligation, at any time until after the distressed property 21 22 consultant has fully performed each and every service the 23 distressed property consultant contracted to perform or represented he or she would perform. 24 To cancel this transaction, mail or deliver a signed and 25 26 dated copy of this cancellation notice, or any other written 27 notice to: ..... (Name of distressed property consultant) at 28 ..... (Address of distressed property 29 30 consultant's place of business) 31 32 (f) The distressed property consultant shall provide the 33 34 owner with a copy of a distressed property consultant contract 35 and the attached notice of cancellation immediately upon execution of the contract. 36

Section 15. Rescission of distressed property consultant
 contract.

3 (a) In addition to any other legal right to rescind a 4 contract, an owner has the right to cancel a distressed 5 property consultant contract at any time until after the 6 distressed property consultant has fully performed each 7 service the distressed property consultant contracted to 8 perform or represented he or she would perform.

9 (b) Cancellation occurs when the owner gives written notice 10 of cancellation to the distressed property consultant at the 11 address specified in the distressed property consultant 12 contract.

(c) Notice of cancellation, if given by mail, is effective when deposited in the mail properly addressed with postage prepaid. Notice by certified mail, return receipt requested, addressed to the address specified in the distressed property consultant contract, shall be conclusive proof of notice of service.

(d) Notice of cancellation given by the owner need not take the particular form as provided with the distressed property consultant contract and, however expressed, is effective if it indicates the intention of the owner not to be bound by the contract.

24 Section 20. Waiver of a distressed property consultant 25 contract.

(a) Any waiver by an owner of the provisions of Section 10
or 15 is void and unenforceable as contrary to public policy.

(b) Any attempt by a distressed property consultant to induce an owner to waive the owner's rights is a violation of the Act.

31 Section 25. Distressed property conveyance contract. A 32 distressed property purchaser shall enter into every 33 distressed property conveyance in the form of a written SB2349 Engrossed - 7 - LRB094 18521 LCT 53849 b

1 contract. Every distressed property conveyance contract must 2 be written in letters of a size equal to at least 12-point boldface type, in the same language principally used by the 3 owner of the distressed property to negotiate the sale of the 4 5 distressed property, must be fully completed, signed, and dated 6 by the owner of the distressed property and the distressed property purchaser, and must be witnessed and acknowledged by a 7 notary public, before the execution of any instrument of 8 9 conveyance of the distressed property.

10 Section 30. Distressed property conveyance contract terms. 11 Every contract required by Section 25 must contain the entire agreement of the parties, be fully assignable, and survive 12 delivery of any instrument of conveyance of the distressed 13 property. Every lease entered into pursuant to a contract 14 15 required by Section 25 is terminable at will by the distressed 16 property owner, without liability. Every contract required by Section 25 must include the following terms: 17

18 (1) the name, business address, and the telephone
19 number of the distressed property purchaser;

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(2) the address of the distressed property;

21 (3) the total consideration to be given by the 22 foreclosure purchaser in connection with or incident to the 23 sale;

(4) a complete description of the terms of payment or
other consideration including, but not limited to, any
services of any nature that the distressed property
purchaser represents he or she will perform for the owner
of the distressed property before or after the sale;

(5) a complete description of the terms of any related
agreement designed to allow the owner of the distressed
property to remain in the home such as a rental agreement,
repurchase agreement, contract for deed, or lease with
option to buy;

34 (6) a notice of cancellation as provided in this 35 Section;

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1 (7) the following notice in at least 12-point boldface 2 type, if the contract is printed, or in capital letters, if 3 the contract is typed, and completed with the name of the 4 distressed property purchaser, immediately above the 5 statement required by this Section:

## "NOTICE REQUIRED BY ILLINOIS LAW

Until your right to cancel this contract has ended, 7 .....(Name) 8 or anyone working for ..... (Name) CANNOT ask you to sign or have 9 you sign any deed or any other document. You are urged to 10 11 have this contract reviewed by an attorney of your choice 12 within 5 business days of signing it."; and

(8) if title to the distressed property will be transferred in the conveyance transaction, the following notice in at least 14-point boldface type if the contract is printed, or in capital letters if the contract is typed, and completed with the name of the distressed property purchaser, immediately above the statement required by this Section:

"NOTICE REQUIRED BY ILLINOIS LAW

21 As part of this transaction, you are giving up title to 22 your home.".

23 Section 35. Cancellation of a distressed property 24 conveyance contract.

(a) In addition to any other right of rescission, the owner 25 26 of the distressed property has the right to cancel any contract 27 with a distressed property purchaser until midnight of the fifth business day following the day on which the owner of the 28 29 distressed property signs a contract that complies with Sections 25 and 30 or until 8:00 a.m. on the last day of the 30 31 period during which the owner of the distressed property has a right of redemption under the Illinois Mortgage Foreclosure Law 32 33 or the Property Tax Code, whichever occurs first.

34 (b) Cancellation occurs when the owner of the distressed35 property delivers, by any means, written notice of cancellation

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1 to the address specified in the distressed property conveyance 2 contract.

3 (c) A notice of cancellation given by the owner of the 4 distressed property need not take the particular form as 5 provided with the distressed property conveyance contract.

6 (d) Within 10 days following receipt of a notice of 7 cancellation given in accordance with this Section, the 8 distressed property purchaser shall return, without condition, 9 any original contract and any other documents signed by the 10 owner of the distressed property.

Section 40. Notice of cancellation of a distressed property conveyance contract.

(a) The contract must contain in immediate proximity to the space reserved for the owner of the distressed property's signature a conspicuous statement in a size equal to at least l2-point boldface type, if the contract is printed, or in capital letters, if the contract is typed, as follows:

The distressed property purchaser shall accurately enter the date and time of day on which the cancellation right ends.

26 (b) The contract must be accompanied by a completed form in duplicate, captioned "NOTICE OF CANCELLATION" in a size equal 27 to a 12-point boldface type, if the contract is printed, or in 28 29 capital letters, if the contract is typed, followed by a space 30 in which the distressed property purchaser shall enter the date 31 on which the owner of the distressed property executes any contract. This form must be attached to the contract, must be 32 easily detachable, and must contain in at least 12-point type, 33 if the contract is printed, or in capital letters, if the 34 35 contract is typed, the following statement written in the same SB2349 Engrossed - 10 - LRB094 18521 LCT 53849 b

1 language as used in the contract: 2 "NOTICE OF CANCELLATION 3 4 (Enter date contract signed) 5 You may cancel this contract for the sale of your home, 6 without any penalty or obligation, at any time before ..... (enter date and time of day). To 7 cancel this transaction, mail or deliver a signed and dated 8 9 of this cancellation notice copy to 10 of purchaser) at. 11 (Street 12 address of purchaser's place of business) NOT LATER THAN 13 ..... (Enter date and time of day). 14 I hereby cancel this transaction on ..... (Date) 15 16 ..... (Seller's 17 signature)".

18 (c) The distressed property purchaser shall provide the 19 owner of the distressed property with a copy of the contract 20 and the attached notice of cancellation immediately at the time 21 the contract is executed by all parties.

(d) The distressed property purchaser shall record the contract with the recorder of deeds in the county where the distressed property is located within 10 days of its execution, provided the contract has not been canceled. If the contract is not recorded, the contract and any conveyance made or given pursuant to the terms of the contract are void ab initio.

(e) The 5 business days during which the owner of the distressed property may cancel the contract shall not begin to run until all parties to the contract have executed the contract and the distressed property purchaser has complied with all the requirements of this Section.

33 Section 45. Waiver of a distressed property conveyance 34 contract. Any waiver of the provisions of Sections 35 and 40 35 are void and unenforceable as contrary to public policy, except SB2349 Engrossed - 11 - LRB094 18521 LCT 53849 b

that a consumer may waive the 5-day right to cancel provided in Section 35 if the property is subject to a foreclosure sale within the 5 business days and the owner of the distressed property agrees to waive his or her right to cancel in a handwritten statement that is signed by all parties holding title to the distressed property.

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Section 50. Violations.

8 (a) It is a violation for a distressed property consultant 9 to:

10 (1) claim, demand, charge, collect, or receive any 11 compensation until after the distressed property 12 consultant has fully performed each service the distressed 13 property consultant contracted to perform or represented 14 he or she would perform;

(2) claim, demand, charge, collect, or receive any fee,
interest, or any other compensation for any reason that
exceeds 2 monthly mortgage payments of principal and
interest or the most recent tax installment on the
distressed property, whichever is less;

(3) take a wage assignment, a lien of any type on real
or personal property, or other security to secure the
payment of compensation. Any such security is void and
unenforceable;

(4) receive any consideration from any third party in
 connection with services rendered to an owner unless the
 consideration is first fully disclosed to the owner;

(5) acquire any interest, directly or indirectly, or by means of a subsidiary or affiliate in a distressed property from an owner with whom the distressed property consultant has contracted;

(6) take any power of attorney from an owner for any purpose, except to inspect documents as provided by law; or

33 (7) induce or attempt to induce an owner to enter a
34 contract that does not comply in all respects with Sections
35 10 and 15 of this Act.

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(b) A distressed property purchaser, in the course of a distressed property conveyance, shall not:

3 (1) enter into, or attempt to enter into, a distressed the distressed 4 property conveyance unless property 5 purchaser verifies and can demonstrate that the owner of 6 the distressed property has a reasonable ability to pay for the subsequent conveyance of an interest back to the owner 7 of the distressed property and to make monthly or any other 8 9 required payments due prior to that time;

10 (2) fail to make a payment to the owner of the 11 distressed property at the time the title is conveyed so 12 that the owner of the distressed property has received 13 consideration in an amount of at least 82% of the fair 14 market value of the property;

(3) enter into repurchase or lease terms as part of the
subsequent conveyance that are unfair or commercially
unreasonable, or engage in any other unfair conduct;

(4) represent, directly or indirectly, that 18 the distressed property purchaser is acting as an advisor or a 19 20 consultant, or in any other manner represent that the distressed property purchaser is acting on behalf of the 21 homeowner, or the distressed property purchaser 22 is 23 assisting the owner of the distressed property to "save the house", "buy time", or do anything couched in substantially 24 25 similar language;

26 (5) misrepresent the distressed property purchaser's
27 status as to licensure or certification;

(6) do any of the following until after the time during
which the owner of a distressed property may cancel the
transaction:

31 (A) accept from the owner of the distressed
32 property an execution of any instrument of conveyance
33 of any interest in the distressed property;

34 (B) induce the owner of the distressed property to
35 execute an instrument of conveyance of any interest in
36 the distressed property; or

1 (C) record with the county recorder of deeds any 2 document signed by the owner of the distressed 3 property, including but not limited to any instrument 4 of conveyance;

5 (7) fail to reconvey title to the distressed property 6 when the terms of the conveyance contract have been 7 fulfilled;

8 (8) induce the owner of the distressed property to
9 execute a quit claim deed when entering into a distressed
10 property conveyance;

(9) enter into a distressed property conveyance where any party to the transaction is represented by power of attorney;

(10) fail to extinguish all liens encumbering the 14 distressed property, immediately following the conveyance 15 16 of the distressed property, or fail to assume all liability 17 with respect to the lien in foreclosure and prior liens that will not be extinguished by such foreclosure, which 18 assumption shall be accomplished without violations of the 19 20 terms and conditions of the lien being assumed. Nothing herein shall preclude a lender from enforcing any provision 21 in a contract that is not otherwise prohibited by law; 22

(11) fail to complete a distressed property conveyance
before a notary in the offices of a title company licensed
by the Department of Financial and Professional
Regulation; or

(12) cause the property to be conveyed or encumbered without the knowledge or permission of the distressed property owner, or in any way frustrate the ability of the distressed property owner to complete the conveyance back to the distressed property owner.

32 (c) There is a rebuttable presumption that an appraisal by 33 a person licensed or certified by an agency of this State or 34 the federal government is an accurate determination of the fair 35 market value of the property.

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(d) "Consideration" in item (2) of subsection (b) means any

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1 payment or thing of value provided to the owner of the 2 distressed property, including reasonable costs paid to 3 independent third parties necessary to complete the distressed 4 property conveyance or payment of money to satisfy a debt or 5 legal obligation of the owner of the distressed property.

6 "Consideration" shall not include amounts imputed as a 7 downpayment or fee to the distressed property purchaser, or a 8 person acting in participation with the distressed property 9 purchaser.

(e) An evaluation of "reasonable ability to pay" under 10 11 subsection (b)(1) of this Section 50 shall include debt to 12 income ratio, fair market value of the distressed property, and 13 the distressed property owner's payment history. There is a rebuttable presumption that the distressed property purchaser 14 15 has not verified reasonable payment ability if the distressed 16 property purchaser has not obtained documents of assets, 17 liabilities, and income, other than a statement by the owner of the distressed property. 18

19 Section 55. Civil remedies.

(a) A violation of any of the provisions of this Act
constitutes an unlawful practice under the Consumer Fraud and
Deceptive Business Practices Act. All remedies, penalties, and
authority granted to the Attorney General or State's Attorney
by the Consumer Fraud and Deceptive Business Practices Act
shall be available to him or her for the enforcement of this
Act.

27 (b) A consumer who suffers loss by reason of any violation of any provision of this Act may bring a civil action in 28 29 accordance with the Consumer Fraud and Deceptive Business 30 Practices Act to enforce that provision. All remedies and 31 rights granted to a consumer by the Consumer Fraud and Deceptive Business Practices Act shall be available to the 32 consumer bringing such an action. The remedies and rights 33 provided for in this Act are not exclusive, but cumulative, and 34 all other applicable claims, including, but not limited to, 35

SB2349 Engrossed - 15 - LRB094 18521 LCT 53849 b those brought under the doctrine of equitable mortgage, are specifically preserved.

3 Section 60. Criminal mortgage rescue fraud. A person 4 commits the offense of criminal mortgage rescue fraud when he 5 or she intentionally violates any provision enumerated in 6 Section 50 of this Act.

Section 65. Criminal penalties. A person who commits the
offense of criminal mortgage rescue fraud is guilty of a Class
2 felony.

Section 300. The Consumer Fraud and Deceptive Business
 Practices Act is amended by changing Section 2Z as follows:

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(815 ILCS 505/2Z) (from Ch. 121 1/2, par. 262Z)

13 Sec. 2Z. Violations of other Acts. Any person who knowingly violates the Automotive Repair Act, the Automotive Collision 14 15 Repair Act, the Home Repair and Remodeling Act, the Dance 16 Studio Act, the Physical Fitness Services Act, the Hearing Instrument Consumer Protection Act, the Illinois Union Label 17 Act, the Job Referral and Job Listing Services Consumer 18 Protection Act, the Travel Promotion Consumer Protection Act, 19 the Credit Services Organizations Act, the Automatic Telephone 20 21 Dialers Act, the Pay-Per-Call Services Consumer Protection Act, the Telephone Solicitations Act, the Illinois Funeral or 22 23 Burial Funds Act, the Cemetery Care Act, the Safe and Hygienic 24 Bed Act, the Pre-Need Cemetery Sales Act, the High Risk Home Loan Act, the Payday Loan Reform Act, the Mortgage Rescue Fraud 25 26 Act, subsection (a) or (b) of Section 3-10 of the Cigarette Tax 27 Act, the Payday Loan Reform Act, subsection (a) or (b) of 28 Section 3-10 of the Cigarette Use Tax Act, the Electronic Mail Act, paragraph (6) of subsection (k) of Section 6-305 of the 29 Illinois Vehicle Code, Article 3 of the Residential Real 30 Property Disclosure Act, the Automatic Contract Renewal Act, or 31 the Personal Information Protection Act commits an unlawful 32

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1 practice within the meaning of this Act.

2 (Source: P.A. 93-561, eff. 1-1-04; 93-950, eff. 1-1-05; 94-13, 3 eff. 12-6-05; 94-36, eff. 1-1-06; 94-280, eff. 1-1-06; 94-292, 4 eff. 1-1-06; revised 8-19-05.)

5 Section 999. Effective date. This Act takes effect January6 1, 2007.