HB5359 Engrossed

1 AN ACT concerning regulation.

2 Be it enacted by the People of the State of Illinois, 3 represented in the General Assembly:

Section 5. The Real Estate License Act of 2000 is amended
by changing Sections 5-70, 10-30, 20-20, 20-90, 20-95, and
20-115 and by adding Section 20-78 as follows:

7 (225 ILCS 454/5-70)

8 (Section scheduled to be repealed on January 1, 2020)

9 Sec. 5-70. Continuing education requirement; managing
10 broker, broker, or salesperson.

(a) The requirements of this Section apply to all managingbrokers, brokers, and salespersons.

(b) Except as otherwise provided in this Section, each 13 14 person who applies for renewal of his or her license as a managing broker, real estate broker, or real estate salesperson 15 16 must successfully complete 6 hours of real estate continuing 17 education courses approved by the Advisory Council for each year of the pre-renewal period. Broker 18 licensees must 19 successfully complete a 6-hour broker management continuing 20 education course approved by the Department for the pre-renewal 21 period ending April 30, 2010. In addition, beginning with the 22 pre-renewal period for managing broker licensees that begins after the effective date of this Act, those licensees renewing 23

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or obtaining a managing broker's license must successfully 1 complete a 12-hour broker management continuing education 2 3 course approved by the Department each pre-renewal period. The broker management continuing education course must 4 be 5 completed in the classroom or by other interactive delivery method presenting instruction and real time discussion between 6 7 the instructor and the students. Successful completion of the 8 course shall include achieving a passing score as provided by 9 rule on a test developed and administered in accordance with 10 rules adopted by the Department. No license may be renewed 11 except upon the successful completion of the required courses 12 or their equivalent or upon a waiver of those requirements for good cause shown as determined by the Secretary with the 13 14 recommendation of the Advisory Council. The requirements of 15 this Article are applicable to all managing brokers, brokers, 16 and salespersons except those brokers and salespersons who, 17 during the pre-renewal period:

(1) serve in the armed services of the United States;
(2) serve as an elected State or federal official;
(3) serve as a full-time employee of the Department; or
(4) are admitted to practice law pursuant to Illinois
Supreme Court rule.

(c) A person licensed as a salesperson as of April 30, 2011 shall not be required to complete the 18 hours of continuing education for the pre-renewal period ending April 30, 2012 if that person takes the 30-hour post-licensing course to obtain a HB5359 Engrossed - 3 - LRB097 19406 CEL 64659 b

broker's license. A person licensed as a broker as of April 30, 2011 shall not be required to complete the 12 hours of broker management continuing education for the pre-renewal period ending April 30, 2012, unless that person passes the proficiency exam provided for in Section 5-47 of this Act to qualify for a managing broker's license.

7 (d) A person receiving an initial license during the 90 8 days before the renewal date shall not be required to complete 9 the continuing education courses provided for in subsection (b) 10 of this Section as a condition of initial license renewal.

11 (e) The continuing education requirement for salespersons, 12 brokers and managing brokers shall consist of a core curriculum 13 and an elective curriculum, to be established by the Advisory 14 Council. In meeting the continuing education requirements of 15 this Act, at least 3 hours per year or their equivalent, 6 16 hours for each two-year pre-renewal period, shall be required 17 to be completed in the core curriculum. In establishing the core curriculum, the Advisory Council shall consider subjects 18 that will educate licensees on recent changes in applicable 19 20 laws and new laws and refresh the licensee on areas of the license law and the Department policy that the Advisory Council 21 22 deems appropriate, and any other areas that the Advisory 23 Council deems timely and applicable in order to prevent 24 violations of this Act and to protect the public. In establishing the elective curriculum, the Advisory Council 25 shall consider subjects that cover the various aspects of the 26

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1 practice of real estate that are covered under the scope of 2 this Act. However, the elective curriculum shall not include 3 any offerings referred to in Section 5-85 of this Act.

4 (f) The subject areas of continuing education courses
5 approved by the Advisory Council may include without limitation
6 the following:

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(1) license law and escrow;

8 (2) antitrust;

9 (3) fair housing;

- 10 (4) agency;
- 11 (5) appraisal;
- 12 (6) property management;
- 13 (7) residential brokerage;

14 (8) farm property management;

15 (9) rights and duties of sellers, buyers, and brokers;

(10) commercial brokerage and leasing; and

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(11) real estate financing.

lieu of credit for those 18 In courses listed in (q) subsection (f) of this Section, credit may be earned for 19 20 serving as a licensed instructor in an approved course of continuing education. The amount of credit earned for teaching 21 22 a course shall be the amount of continuing education credit for 23 which the course is approved for licensees taking the course.

(h) Credit hours may be earned for self-study programsapproved by the Advisory Council.

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(i) A broker or salesperson may earn credit for a specific

continuing education course only once during the prerenewal 1 2 period.

(j) No more than 6 hours of continuing education credit may 3 be taken or earned in one calendar day. 4

5 (k) To promote the offering of a uniform and consistent course content, the Department may provide for the development 6 of a single broker management course to be offered by all 7 8 continuing education providers who choose to offer the broker 9 management continuing education course. The Department may 10 contract for the development of the 12-hour 6 hour broker 11 management continuing education course with an outside vendor 12 or consultant and, if the course is developed in this manner, 13 the Department or the outside consultant shall license the use 14 of that course to all approved continuing education providers 15 who wish to provide the course.

16 (1) Except as specifically provided in this Act, continuing 17 education credit hours may not be earned for completion of pre or post-license courses. The approved 30-hour post-license 18 19 course for broker licensees shall satisfy the continuing 20 education requirement for the pre-renewal period in which the course is taken. The approved 45-hour brokerage administration 21 22 and management course shall satisfy the 12-hour broker 23 continuing education requirement management for the 24 pre-renewal period in which the course is taken.

25 (Source: P.A. 96-856, eff. 12-31-09.) HB5359 Engrossed - 6 - LRB097 19406 CEL 64659 b

1 (225 ILCS 454/10-30)

2 (Section scheduled to be repealed on January 1, 2020)
3 Sec. 10-30. Advertising.

(a) No advertising, whether in print, via the Internet, or 4 5 through any other media, shall be fraudulent, deceptive, 6 inherently misleading, or proven to be misleading in practice. Advertising shall be considered misleading or untruthful if, 7 when taken as a whole, there is a distinct and reasonable 8 9 possibility that it will be misunderstood or will deceive the 10 ordinary purchaser, seller, lessee, lessor, or owner. 11 Advertising shall contain all information necessary to 12 communicate the information contained therein to the public in 13 an accurate, direct, and readily comprehensible manner.

14 (b) No blind advertisements may be used by any licensee, in15 any media, except as provided for in this Section.

(c) A licensee shall disclose, in writing, to all parties in a transaction his or her status as a licensee and any and all interest the licensee has or may have in the real estate constituting the subject matter thereof, directly or indirectly, according to the following guidelines:

(1) On broker yard signs or in broker advertisements, no disclosure of ownership is necessary. However, the ownership shall be indicated on any property data form and disclosed to persons responding to any advertisement or any sign. The term "broker owned" or "agent owned" is sufficient disclosure.

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(2) A sponsored or inoperative licensee selling or 1 2 leasing property, owned solely by the sponsored or 3 inoperative licensee, without utilizing brokerage services of their sponsoring broker or any other licensee, may 4 5 advertise "By Owner". For purposes of this Section, property is "solely owned" by a sponsored or inoperative 6 7 licensee if he or she (i) has a 100% ownership interest 8 alone, (ii) has ownership as a joint tenant or tenant by 9 the entirety, or (iii) holds a 100% beneficial interest in 10 a land trust. Sponsored or inoperative licensees selling or 11 leasing "By Owner" shall comply with the following if 12 advertising by owner:

13 (A) On "By Owner" yard signs, the sponsored or inoperative licensee shall indicate "broker owned" or 14 "agent owned." "By Owner" advertisements used in any 15 16 medium of advertising shall include the term "broker 17 owned" or "agent owned."

(B) If a sponsored or inoperative licensee runs 18 19 advertisements, for the purpose of purchasing or 20 leasing real estate, he or she shall disclose in the advertisements his or her status as a licensee. 21

22 (C) A sponsored or inoperative licensee shall not 23 use the sponsoring broker's name or the sponsoring 24 broker's company name in connection with the sale, 25 lease, or advertisement of the property nor utilize the 26 sponsoring broker's or company's name in connection

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with the sale, lease, or advertising of the property in a manner likely to create confusion among the public as to whether or not the services of a real estate company are being utilized or whether or not a real estate company has an ownership interest in the property.

6 (d) A sponsored licensee may not advertise under his or her 7 own name. Advertising in any media shall be under the direct 8 supervision of the sponsoring or managing broker and in the 9 sponsoring broker's business name, which in the case of a 10 franchise shall include the franchise affiliation as well as 11 the name of the individual firm. This provision does not apply 12 under the following circumstances:

(1) When a licensee enters into a brokerage agreement relating to his or her own real estate, or real estate in which he or she has an ownership interest, with another licensed broker; or

17 (2) When a licensee is selling or leasing his or her 18 own real estate or buying or leasing real estate for 19 himself or herself, after providing the appropriate 20 written disclosure of his or her ownership interest as 21 required in paragraph (2) of subsection (c) of this 22 Section.

(e) No licensee shall list his or her name under the heading or title "Real Estate" in the telephone directory or otherwise advertise in his or her own name to the general public through any medium of advertising as being in the real HB5359 Engrossed - 9 - LRB097 19406 CEL 64659 b

1 estate business without listing his or her sponsoring broker's 2 business name.

3 (f) The sponsoring broker's business name and the name of 4 the licensee must appear in all advertisements, including 5 business cards. Nothing in this Act shall be construed to 6 require specific print size as between the broker's business 7 name and the name of the licensee.

8 (g) Those individuals licensed as a managing broker and 9 designated with the Department as a managing broker by their 10 sponsoring broker shall identify themselves to the public in 11 advertising, except on "For Sale" or similar signs, as a 12 managing broker. No other individuals holding a managing 13 broker's license may hold themselves out to the public or other 14 licensees as a managing broker.

15 (Source: P.A. 96-856, eff. 12-31-09.)

16 (225 ILCS 454/20-20)

17 (Section scheduled to be repealed on January 1, 2020)

18 Sec. 20-20. Grounds for discipline.

(a) The Department may refuse to issue or renew a license, may place on probation, suspend, or revoke any license, reprimand, or take any other disciplinary or non-disciplinary action as the Department may deem proper <u>and or</u> impose a fine not to exceed \$25,000 upon any licensee <u>or applicant</u> under this Act <u>or any person who holds himself or herself out as an</u> <u>applicant or licensee</u> or against a licensee in handling his or HB5359 Engrossed - 10 - LRB097 19406 CEL 64659 b

her own property, whether held by deed, option, or otherwise,
 for any one or any combination of the following causes:

(1) Fraud or misrepresentation in applying for, or
 procuring, a license under this Act or in connection with
 applying for renewal of a license under this Act.

6 (2)The entry of an administrative sanction, 7 conviction of or plea of guilty or plea of nolo contendere 8 in this State or any other jurisdiction to: (A) conviction 9 of, plea of guilty or plea of nolo contendre to a felony or 10 (B) a misdemeanor or a finding by an administrative body, 11 an essential element of which is dishonesty or fraud or 12 larceny, embezzlement, or obtaining money, property, or credit by false pretenses or by means of a confidence game-13 14 in this State, or any other jurisdiction.

15 (3) Inability to practice the profession with 16 reasonable judgment, skill, or safety as a result of a illness, including, but not 17 physical limited to, deterioration through the aging process or loss of motor 18 19 skill, or a mental illness or disability.

(4) Practice under this Act as a licensee in a retail
sales establishment from an office, desk, or space that is
not separated from the main retail business by a separate
and distinct area within the establishment.

(5) <u>Having been disciplined by another state, the</u>
 District of Columbia, a territory, a foreign nation, a
 <u>governmental agency</u>, or any other entity authorized to

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1 impose discipline Disciplinary action of another state or 2 jurisdiction against the license or other authorization to practice as a managing broker, broker, salesperson, or 3 leasing agent if at least one of the grounds for that 4 5 discipline is the same as or the equivalent of one of the grounds for which a licensee may be disciplined under 6 discipline set forth in this Act. A certified copy of the 7 8 record of the action by the other state or jurisdiction 9 shall be prima facie evidence thereof.

10 (6) Engaging in the practice of real estate brokerage
 11 without a license or after the licensee's license was
 12 expired or while the license was inoperative.

13 (7) Cheating on or attempting to subvert the Real
14 Estate License Exam or continuing education exam.

15 (8) Aiding or abetting an applicant to subvert or cheat
16 on the Real Estate License Exam or continuing education
17 exam administered pursuant to this Act.

18 (9) Advertising that is inaccurate, misleading, or19 contrary to the provisions of the Act.

20 (10) Making any substantial misrepresentation or
 21 untruthful advertising.

(11) Making any false promises of a character likely toinfluence, persuade, or induce.

(12) Pursuing a continued and flagrant course of
 misrepresentation or the making of false promises through
 licensees, employees, agents, advertising, or otherwise.

1 (13) Any misleading or untruthful advertising, or 2 using any trade name or insignia of membership in any real 3 estate organization of which the licensee is not a member.

4 (14) Acting for more than one party in a transaction
5 without providing written notice to all parties for whom
6 the licensee acts.

7 (15) Representing or attempting to represent a broker
8 other than the sponsoring broker.

9 (16) Failure to account for or to remit any moneys or 10 documents coming into his or her possession that belong to 11 others.

12 (17) Failure to maintain and deposit in a special account, separate and apart from personal and other 13 14 business accounts, all escrow moneys belonging to others 15 entrusted to a licensee while acting as a real estate 16 broker, escrow agent, or temporary custodian of the funds 17 of others or failure to maintain all escrow moneys on until the transactions 18 deposit in the account are 19 consummated or terminated, except to the extent that the 20 moneys, or any part thereof, shall be:

(A) disbursed prior to the consummation or
termination (i) in accordance with the written
direction of the principals to the transaction or their
duly authorized agents, (ii) in accordance with
directions providing for the release, payment, or
distribution of escrow moneys contained in any written

1 contract signed by the principals to the transaction or 2 their duly authorized agents, or (iii) pursuant to an 3 order of a court of competent jurisdiction; or

(B) deemed abandoned and transferred to the Office 4 of the State Treasurer to be handled as unclaimed 5 6 property pursuant to the Uniform Disposition of 7 Unclaimed Property Act. Escrow moneys may be deemed abandoned under this subparagraph (B) only: (i) in the 8 9 absence of disbursement under subparagraph (A); (ii) 10 in the absence of notice of the filing of any claim in 11 a court of competent jurisdiction; and (iii) if 6 12 months have elapsed after the receipt of a written 13 demand for the escrow moneys from one of the principals 14 to the transaction or the principal's duly authorized 15 agent.

16 The account shall be noninterest bearing, unless the 17 character of the deposit is such that payment of interest 18 thereon is otherwise required by law or unless the 19 principals to the transaction specifically require, in 20 writing, that the deposit be placed in an interest bearing 21 account.

(18) Failure to make available to the Department all
 escrow records and related documents maintained in
 connection with the practice of real estate within 24 hours
 of a request for those documents by Department personnel.

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(19) Failing to furnish copies upon request of

documents relating to a real estate transaction to a party
 who has executed that document.

3 (20) Failure of a sponsoring broker to timely provide
4 information, sponsor cards, or termination of licenses to
5 the Department.

6 (21) Engaging in dishonorable, unethical, or
7 unprofessional conduct of a character likely to deceive,
8 defraud, or harm the public.

9 (22) Commingling the money or property of others with10 his or her own money or property.

11 (23) Employing any person on a purely temporary or 12 single deal basis as a means of evading the law regarding 13 payment of commission to nonlicensees on some contemplated 14 transactions.

15 (24) Permitting the use of his or her license as a 16 broker to enable a salesperson or unlicensed person to 17 operate a real estate business without actual 18 participation therein and control thereof by the broker.

19 (25) Any other conduct, whether of the same or a
20 different character from that specified in this Section,
21 that constitutes dishonest dealing.

(26) Displaying a "for rent" or "for sale" sign on any property without the written consent of an owner or his or her duly authorized agent or advertising by any means that any property is for sale or for rent without the written consent of the owner or his or her authorized agent. HB5359 Engrossed

1 (27) Failing to provide information requested by the 2 Department, or otherwise respond to that request, within 30 3 days of the request.

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(28) Advertising by means of a blind advertisement, except as otherwise permitted in Section 10-30 of this Act.

6 (29) Offering guaranteed sales plans, as defined in 7 clause (A) of this subdivision (29), except to the extent 8 hereinafter set forth:

9 (A) A "guaranteed sales plan" is any real estate 10 purchase or sales plan whereby a licensee enters into a 11 conditional or unconditional written contract with a 12 seller, prior to entering into a brokerage agreement 13 with the seller, by the terms of which a licensee 14 agrees to purchase a property of the seller within a 15 specified period of time at a specific price in the 16 event the property is not sold in accordance with the terms of a brokerage agreement to be entered into 17 18 between the sponsoring broker and the seller.

(B) A licensee offering a guaranteed sales plan
shall provide the details and conditions of the plan in
writing to the party to whom the plan is offered.

(C) A licensee offering a guaranteed sales plan
shall provide to the party to whom the plan is offered
evidence of sufficient financial resources to satisfy
the commitment to purchase undertaken by the broker in
the plan.

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1 (D) Any licensee offering a guaranteed sales plan 2 shall undertake to market the property of the seller 3 subject to the plan in the same manner in which the 4 broker would market any other property, unless the 5 agreement with the seller provides otherwise.

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6 (E) The licensee cannot purchase seller's property 7 until the brokerage agreement has ended according to 8 its terms or is otherwise terminated.

9 (F) Any licensee who fails to perform on a 10 guaranteed sales plan in strict accordance with its 11 terms shall be subject to all the penalties provided in 12 this Act for violations thereof and, in addition, shall 13 be subject to a civil fine payable to the party injured 14 by the default in an amount of up to \$25,000.

15 (30) Influencing or attempting to influence, by any 16 words or acts, a prospective seller, purchaser, occupant, 17 landlord, or tenant of real estate, in connection with viewing, buying, or leasing real estate, so as to promote 18 19 or tend to promote the continuance or maintenance of 20 racially and religiously segregated housing or so as to 21 retard, obstruct, or discourage racially integrated 22 housing on or in any street, block, neighborhood, or 23 community.

24 (31) Engaging in any act that constitutes a violation
25 of any provision of Article 3 of the Illinois Human Rights
26 Act, whether or not a complaint has been filed with or

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adjudicated by the Human Rights Commission.

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(32) Inducing any party to a contract of sale or lease
or brokerage agreement to break the contract of sale or
lease or brokerage agreement for the purpose of
substituting, in lieu thereof, a new contract for sale or
lease or brokerage agreement with a third party.

7 (33) Negotiating a sale, exchange, or lease of real 8 estate directly with any person if the licensee knows that 9 the person has an exclusive brokerage agreement with 10 another broker, unless specifically authorized by that 11 broker.

12 (34) When a licensee is also an attorney, acting as the 13 attorney for either the buyer or the seller in the same 14 transaction in which the licensee is acting or has acted as 15 a broker or salesperson.

16 (35) Advertising or offering merchandise or services 17 as free if any conditions or obligations necessary for receiving the merchandise or services are not disclosed in 18 the same advertisement or offer. These conditions or 19 20 obligations include without limitation the requirement 21 that the recipient attend a promotional activity or visit a 22 real estate site. As used in this subdivision (35), "free" 23 includes terms such as "award", "prize", "no charge", "free 24 of charge", "without charge", and similar words or phrases 25 that reasonably lead a person to believe that he or she may 26 receive or has been selected to receive something of value,

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1 without any conditions or obligations on the part of the 2 recipient.

3 (36) Disregarding or violating any provision of the 4 Land Sales Registration Act of 1989, the Illinois Real 5 Estate Time-Share Act, or the published rules promulgated 6 by the Department to enforce those Acts.

7 (37) Violating the terms of a disciplinary order issued8 by the Department.

9 (38) Paying or failing to disclose compensation in
10 violation of Article 10 of this Act.

(39) Requiring a party to a transaction who is not a client of the licensee to allow the licensee to retain a portion of the escrow moneys for payment of the licensee's commission or expenses as a condition for release of the escrow moneys to that party.

16 (40) Disregarding or violating any provision of this 17 Act or the published rules promulgated by the Department to enforce this Act or aiding or abetting any individual, 18 19 partnership, registered limited liability partnership, limited liability company, or corporation in disregarding 20 21 any provision of this Act or the published rules 22 promulgated by the Department to enforce this Act.

(41) Failing to provide the minimum services required
by Section 15-75 of this Act when acting under an exclusive
brokerage agreement.

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(42) Habitual or excessive use or addiction to alcohol,

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narcotics, stimulants, or any other chemical agent or drug that results in a managing broker, broker, salesperson, or leasing agent's inability to practice with reasonable skill or safety.

5 (b) The Department may refuse to issue or renew or may 6 suspend the license of any person who fails to file a return, 7 pay the tax, penalty or interest shown in a filed return, or 8 pay any final assessment of tax, penalty, or interest, as 9 required by any tax Act administered by the Department of 10 Revenue, until such time as the requirements of that tax Act 11 are satisfied in accordance with subsection (q) of Section 12 2105-15 of the Civil Administrative Code of Illinois.

(c) The Department shall deny a license or renewal authorized by this Act to a person who has defaulted on an educational loan or scholarship provided or guaranteed by the Illinois Student Assistance Commission or any governmental agency of this State in accordance with item (5) of subsection (g) of Section 2105-15 of the Civil Administrative Code of Illinois.

(d) In cases where the Department of Healthcare and Family Services (formerly Department of Public Aid) has previously determined that a licensee or a potential licensee is more than 30 days delinquent in the payment of child support and has subsequently certified the delinquency to the Department may refuse to issue or renew or may revoke or suspend that person's license or may take other disciplinary action against that HB5359 Engrossed - 20 - LRB097 19406 CEL 64659 b

person based solely upon the certification of delinquency made by the Department of Healthcare and Family Services in accordance with item (5) of subsection (g) of Section 2105-15 of the Civil Administrative Code of Illinois.

5 (e) In enforcing this Section, the Department or Board upon a showing of a possible violation may compel an individual 6 licensed to practice under this Act, or who has applied for 7 8 licensure under this Act, to submit to a mental or physical 9 examination, or both, as required by and at the expense of the 10 Department. The Department or Board may order the examining 11 physician to present testimony concerning the mental or 12 physical examination of the licensee or applicant. No 13 information shall be excluded by reason of any common law or 14 statutory privilege relating to communications between the 15 licensee or applicant and the examining physician. The 16 examining physicians shall be specifically designated by the 17 Board or Department. The individual to be examined may have, at his or her own expense, another physician of his or her choice 18 19 present during all aspects of this examination. Failure of an 20 individual to submit to a mental or physical examination, when directed, shall be grounds for suspension of his or her license 21 22 until the individual submits to the examination if the 23 Department finds, after notice and hearing, that the refusal to submit to the examination was without reasonable cause. 24

If the Department or Board finds an individual unable to practice because of the reasons set forth in this Section, the HB5359 Engrossed - 21 - LRB097 19406 CEL 64659 b

Department or Board may require that individual to submit to 1 2 care, counseling, or treatment by physicians approved or 3 designated by the Department or Board, as a condition, term, or restriction for continued, reinstated, or renewed licensure to 4 5 practice; or, in lieu of care, counseling, or treatment, the 6 Department may file, or the Board may recommend to the 7 Department to file, a complaint to immediately suspend, revoke, 8 or otherwise discipline the license of the individual. An 9 individual whose license was granted, continued, reinstated, 10 renewed, disciplined or supervised subject to such terms, 11 conditions, or restrictions, and who fails to comply with such 12 terms, conditions, or restrictions, shall be referred to the 13 Secretary for a determination as to whether the individual shall have his or her license suspended immediately, pending a 14 15 hearing by the Department.

16 In instances in which the Secretary immediately suspends a 17 person's license under this Section, a hearing on that person's license must be convened by the Department within 30 days after 18 19 the suspension and completed without appreciable delay. The 20 Department and Board shall have the authority to review the individual's record of treatment and counseling 21 subject 22 regarding the impairment to the extent permitted by applicable 23 federal statutes and regulations safeguarding the confidentiality of medical records. 24

25 An individual licensed under this Act and affected under 26 this Section shall be afforded an opportunity to demonstrate to HB5359 Engrossed - 22 - LRB097 19406 CEL 64659 b

1 the Department or Board that he or she can resume practice in 2 compliance with acceptable and prevailing standards under the 3 provisions of his or her license.

4 (Source: P.A. 95-851, eff. 1-1-09; 96-856, eff. 12-31-09; 5 revised 11-18-11.)

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(225 ILCS 454/20-78 new)

7 Sec. 20-78. Confidentiality. All information collected by 8 the Department in the course of an examination or investigation of a licensee or applicant, including, but not limited to, any 9 10 complaint against a licensee filed with the Department and 11 information collected to investigate any such complaint, shall 12 be maintained for the confidential use of the Department and 13 shall not be disclosed. The Department may not disclose the information to anyone other than law enforcement officials, 14 15 regulatory agencies that have an appropriate regulatory 16 interest as determined by the Secretary, or a party presenting a lawful subpoena to the Department. Information and documents 17 18 disclosed to a federal, State, county, or local law enforcement 19 agency shall not be disclosed by the agency for any purpose to 20 any other agency or person. A formal complaint filed against a 21 licensee by the Department or any order issued by the 22 Department against a licensee or applicant shall be a public 23 record, except as otherwise prohibited by law.

24 (225 ILCS 454/20-90)

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(Section scheduled to be repealed on January 1, 2020)
 Sec. 20-90. Collection from Real Estate Recovery Fund;
 procedure.

4 (a) No action for a judgment that subsequently results in 5 an order for collection from the Real Estate Recovery Fund 6 shall be started later than 2 years after the date on which the 7 aggrieved person knew, or through the use of reasonable 8 diligence should have known, of the acts or omissions giving 9 rise to a right of recovery from the Real Estate Recovery Fund.

10 (b) When any aggrieved person commences action for a 11 judgment that may result in collection from the Real Estate 12 Recovery Fund, the aggrieved person must name as parties 13 defendant to that action any and all individual licensees or 14 their employees who allegedly committed or are responsible for 15 acts or omissions giving rise to a right of recovery from the 16 Real Estate Recovery Fund. Failure to name as parties defendant 17 such licensees or their employees shall preclude recovery from the Real Estate Recovery Fund of any portion of any judgment 18 received in such an action. The aggrieved party may also name 19 as additional parties defendant any corporations, limited 20 21 liability companies, partnerships, registered limited 22 liability partnership, or other business associations that may 23 be responsible for acts giving rise to a right of recovery from the Real Estate Recovery Fund. 24

25 (c) (Blank). When any aggrieved person commences action for
26 a judgment that may result in collection from the Real Estate

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1 Recovery Fund, the aggrieved person must notify the Department 2 in writing to this effect within 7 days of the commencement of the action. Failure to so notify the Department shall preclude 3 recovery from the Real Estate Recovery Fund of any portion of 4 any judgment received in such an action. After receiving notice 5 6 of the commencement of such an action, the Department upon 7 timely application shall be permitted to intervene 8 defendant to that action.

9 When any aggrieved person commences action for a (d) 10 judgment that may result in collection from the Real Estate 11 Recovery Fund, and the aggrieved person is unable to obtain 12 legal and proper service upon the defendant under the provisions of Illinois law concerning service of process in 13 civil actions, the aggrieved person may petition the court 14 15 where the action to obtain judgment was begun for an order to 16 allow service of legal process on the Secretary. Service of 17 process on the Secretary shall be taken and held in that court to be as valid and binding as if due service had been made upon 18 19 the defendant. In case any process mentioned in this Section is 20 served upon the Secretary, the Secretary shall forward a copy 21 of the process by certified mail to the licensee's last address 22 on record with the Department. Any judgment obtained after 23 service of process on the Secretary under this Act shall apply to and be enforceable against the Real Estate Recovery Fund 24 25 only. The Department OBRE may intervene in and defend any such 26 action.

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(e) When an aggrieved party commences action for a judgment 1 2 that may result in collection from the Real Estate Recovery Fund, and the court before which that action is commenced 3 enters judgment by default against the defendant and in favor 4 5 of the aggrieved party, the aggrieved party shall give written notice to the Department within 30 days after the entry of such 6 7 default judgment and provide the Department with copies of the pleadings upon which the default judgment was entered and of 8 9 the default judgment order. The the court shall upon motion of 10 the Department set aside that judgment by default. After such a 11 judgment by default has been set aside, the Department shall 12 appear as party defendant to that action, and thereafter the 13 court shall require proof of the allegations in the pleadings 14 upon which relief is sought.

15 (f) The aggrieved person shall give written notice to the 16 Department within 30 days of the entry of any judgment that may 17 result in collection from the Real Estate Recovery Fund and provide the Department with copies of the pleadings upon which 18 19 the judgment was entered and of the judgment order. Notice 20 provided pursuant to subsection (e) of this Section shall satisfy this requirement. Within 60 days after the Department 21 22 receives such written notice of the judgment or the court has 23 re-entered judgment pursuant to the procedures under 24 subsection (e) of this Section, the Department shall file a 25 written response with the court stating that the Department has 26 no objection to a claim on the Real Estate Recovery Fund by the

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aggrieved party or that the Department objects to such claim 1 2 stating the basis for such objection. The Department, after receiving the written notice provided for in this subsection, 3 4 shall be entitled to appear before the court and exercise the 5 same rights in the same manner as any party. The aggrieved person shall provide the Department OBRE within 20 days prior 6 7 written notice of all supplementary proceedings so as to allow 8 the Department to participate in all efforts to collect the 9 judgment.

10 (q) After the Department has filed its response as required 11 in subsection (f) of this Section and any supplementary 12 proceedings have concluded, When any aggrieved person recovers 13 a valid judgment in any court of competent jurisdiction against any licensee or an unlicensed employee of any broker, upon the 14 15 grounds of fraud, misrepresentation, discrimination, or 16 deceit, the aggrieved person may, upon the termination of all 17 proceedings, including review and appeals in connection with the judgment, file a verified claim in the court in which the 18 judgment was entered and, upon 30 days' written notice to the 19 20 Department, and to the person against whom the judgment was 21 obtained, may apply to the court for an order directing payment 22 out of the Real Estate Recovery Fund of the amount unpaid upon 23 the judgment, not including interest on the judgment, and subject to the limitations stated in Section 20-85 of this Act. 24 25 The aggrieved person must set out in that verified claim and at 26 an evidentiary hearing to be held by the court upon the

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application that the claim meets all requirements of Section 1 2 20-85 and this Section to be eligible for payment from the Real 3 Estate Recovery Fund and the aggrieved party shall be required to show that the aggrieved person: 4

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(1) Is not a spouse of the debtor or the personal 6 representative of such spouse.

7 (2) Has complied with all the requirements of this 8 Section.

9 (3) Has obtained a judgment stating the amount thereof 10 and the amount owing thereon, not including interest 11 thereon, at the date of the application.

12 (4) Has made all reasonable searches and inquiries to ascertain whether the judgment debtor is possessed of real 13 14 or personal property or other assets, liable to be sold or 15 applied in satisfaction of the judgment.

16 (5) By such search has discovered no personal or real 17 property or other assets liable to be sold or applied, or has discovered certain of them, describing them as owned by 18 19 the judgment debtor and liable to be so applied and has 20 taken all necessary action and proceedings for the 21 realization thereof, and the amount thereby realized was 22 insufficient to satisfy the judgment, stating the amount so 23 realized and the balance remaining due on the judgment 24 after application of the amount realized.

25 (6) Has diligently pursued all remedies against all the 26 judgment debtors and all other persons liable to the HB5359 Engrossed - 28 - LRB097 19406 CEL 64659 b

aggrieved person in the transaction for which recovery is sought from the Real Estate Recovery Fund, including the filing of an adversary action to have the debts declared non-dischargeable in any bankruptcy petition matter filed by any judgment debtor or person liable to the aggrieved person.

7 The aggrieved person shall also be required to prove the 8 amount of attorney's fees sought to be recovered and the 9 reasonableness of those fees up to the maximum allowed pursuant 10 to Section 20-85 of this Act.

11 (h) After considering the written response of the 12 Department and conducting the evidentiary hearing required 13 under this Section, the The court shall make an order directed 14 to the Department requiring payment from the Real Estate 15 Recovery Fund of whatever sum it finds to be payable upon the 16 claim, pursuant to and in accordance with the limitations 17 contained in Section 20-85 of this Act, if the court is satisfied, upon the hearing, of the truth of all matters 18 19 required to be shown by the aggrieved person under subsection 20 (g) of this Section and that the aggrieved person has fully pursued and exhausted all remedies available for recovering the 21 22 amount awarded by the judgment of the court.

(i) Should the Department pay from the Real Estate Recovery Fund any amount in settlement of a claim or toward satisfaction of a judgment against a licensed broker or salesperson or an unlicensed employee of a broker, the licensee's license shall HB5359 Engrossed - 29 - LRB097 19406 CEL 64659 b

be automatically revoked terminated upon the issuance of a 1 2 court order authorizing payment from the Real Estate Recovery Fund. No petition for restoration of a license shall be heard 3 until repayment has been made in full, plus interest at the 4 5 rate prescribed in Section 12-109 of the Code of Civil 6 Procedure of the amount paid from the Real Estate Recovery Fund 7 on their account, notwithstanding any provision to the contrary in Section 2105-15 of the Department of Professional Regulation 8 9 Law of the Civil Administrative Code of Illinois. A discharge 10 in bankruptcy shall not relieve a person from the penalties and 11 disabilities provided in this subsection (i).

12 (j) If, at any time, the money deposited in the Real Estate 13 Recovery Fund is insufficient to satisfy any duly authorized claim or portion thereof, the Department shall, when sufficient 14 15 money has been deposited in the Real Estate Recovery Fund, 16 satisfy such unpaid claims or portions thereof, in the order 17 that such claims or portions thereof were originally filed, plus accumulated interest at the rate prescribed in Section 18 12-109 of the Code of Civil Procedure. 19

20 (Source: P.A. 96-856, eff. 12-31-09.)

21 (225 ILCS 454/20-95)

22 (Section scheduled to be repealed on January 1, 2020)

23 Sec. 20-95. Power of the Department to defend. When the 24 Department receives any process, notice, order, or other 25 document provided for or required under Section 20-90 of this HB5359 Engrossed - 30 - LRB097 19406 CEL 64659 b

Act, it may enter an appearance, file an answer, appear at the court hearing, defend the action, or take whatever other action it deems appropriate on behalf and in the name of the defendant <u>or the Department</u> and take recourse through any appropriate method of review on behalf of and in the name of the defendant <u>or the Department</u>.

7 (Source: P.A. 96-856, eff. 12-31-09.)

8 (225 ILCS 454/20-115)

9 (Section scheduled to be repealed on January 1, 2020)

Sec. 20-115. Time limit on action. No action may be taken by the Department against any person for violation of the terms of this Act or its rules unless the action is commenced within 5 years after the occurrence of the alleged violation. <u>This</u> <u>limitation shall not apply where it is alleged that an initial</u> <u>application for licensure under this Act contains false or</u> <u>misleading information.</u>

17 (Source: P.A. 96-856, eff. 12-31-09.)

Section 99. Effective date. This Act takes effect upon becoming law.