## REPORT TO THE GOVERNOR AND GENERAL ASSEMBLY

**Emerging & Minority Investment Managers Annual Report** 

# B ILLINOIS STATE BOARD OF INVESTMENT

**December 28, 2022** 

Illinois State Board of Investment 180 N. LaSalle St., Suite 2015 Chicago, IL 60601

As Required by 40 ILCS 5/1-109.1(8)



Date: December 28, 2022

**To:** Governor J.B. Pritzker and the Illinois General Assembly

**From:** Johanna F. Farhadieh, Executive Director/Chief Investment Officer

Alex Somolski, Assistant Investment Officer

Mary Cahill, Business Operations and Government Affairs Analyst

Illinois State Board of Investment

**Subject:** Emerging and Minority Investment Managers Annual Report

In accordance with the requirements of the Illinois Pension Code, the Illinois State Board of Investment ("ISBI") is pleased to submit this report to the Governor and General Assembly regarding its use of emerging and minority investment managers.<sup>2</sup>

In accordance with Public Act 96-0006, ISBI's Board of Trustees (the "Board") first adopted the Diversity Policy ("Policy") in 2001, with the purpose of encouraging utilization and increasing opportunities for emerging and minority investment managers. The Policy sets forth aspirational goals for the utilization of emerging and minority investment managers, as well as minority broker/dealers and non-investment service providers. The Board reviews this Policy annually and seeks continued improvements when appropriate. Most recently, the Board updated the Policy in September of 2022 to increase the utilization targets for specific asset classes.

ISBI continues to look for ways to improve its diversity efforts, both internally and with regard to the industry at large. Below, please find further detail on diverse investment manager utilization, investment management fees, minority brokerage utilization, fiduciary diversification and non-investment service provider utilization, additional recent diversity initiatives, and a listing which includes the names, addresses, and percentage of AUM for each of ISBI's current emerging and/or minority investment managers. A copy of the Policy is also attached.

<sup>&</sup>lt;sup>1</sup> See 40 ILCS 5/1-109.1(4)

<sup>&</sup>lt;sup>2</sup> An "emerging investment manager" is defined by the Pension Code as "a qualified investment adviser that manages an investment portfolio of at least \$10,000,000 but less than \$10,000,000,000 and is a 'minority-owned business', 'woman-owned business', or 'business owned by a person with a disability' as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act."

A "minority investment manager" includes emerging investment managers and is defined by the Pension Code as "a qualified investment manager that manages an investment portfolio and meets the definition of 'minority-owned business', 'woman-owned business', or 'business owned by a person with a disability', as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act."

#### **MWDBE Investment Manager Utilization**

ISBI is pleased to report that its allocation to emerging and minority-owned firms, including assets managed on behalf of ISBI, totals approximately \$9.6 billion as of September 30, 2022, representing 43.2% of the overall fund. Currently, ISBI either meets or exceeds all Policy goals with respect to minority investment managers. Further detail on utilization by asset class and by status as a minority-owned firm, woman-owned firm, or firm owned by a person with a disability ("MWDBE") is provided in the chart below.

# Emerging and Minority Investment Manager Utilization As of September 30, 2022

Status	Emerging Managers (\$)	Minority Managers (\$)	ISBI Goals	Emerging Managers (%)	Minority Managers (%)
Minority-Owned	793,355,291	2,092,760,365	5-10%	3.6%	9.4%
Asian American	326,143,527	629,057,733		1.5%	2.8%
African American	401,787,130	590,812,938		1.8%	2.7%
Latino	65,424,634	872,889,694		0.3%	3.9%
Disabled	-	-	0-2%	0.0%	0.0%
Non-Minority Female-Owned	80,682,946	7,493,092,527	3-8%	0.4%	33.8%
Total	874,038,237	9,585,852,892		3.9%	43.2%

Asset Class	Emerging Managers (\$)	Minority Managers (\$)	ISBI Goals	Emerging Managers (%)	Minority Managers (%)
Equity	268,548,780	4,863,711,146	10-20%	2.9%	52.0%
Fixed Income	-	1,065,985,906	10-12%	0.0%	17.9%
Alternatives	605,489,457	3,656,155,841	5-15%	8.8%	53.2%
Total	874,038,237	9,585,852,892			

Private market values as of June 30, 2022.

Alternative investments include allocations to real assets, private credit, and private equity.

Net Asset Value (NAV) is used for alternative calculations, unless otherwise noted.

ISBI remains committed, within bounds of fiduciary prudence, to providing opportunities to emerging and minority managers, and recognizes that there continues to be much room for improvement across the industry. As a 2021 study by the Knight Foundation noted, only 1.4% of U.S.-based assets under management ("AUM") are managed by diverse-owned firms, out of \$82.24 trillion in total AUM.<sup>3</sup> ISBI seeks to be part of the solution to this ongoing challenge. ISBI regularly commits and allocates capital to top-tier investment managers, including emerging and minority-owned investment firms. ISBI encourages and monitors its consultants and strategic partners to ensure a robust and diverse pipeline of investment opportunities. During Fiscal Year 2022, ISBI made commitments or allocations to seven MWDBE managers, for a total value of \$204 million, detailed in the chart below.

<sup>&</sup>lt;sup>3</sup> Data as of September 2021. For the full report, visit <a href="https://knightfoundation.org/wp-content/uploads/2021/12/KDAM">https://knightfoundation.org/wp-content/uploads/2021/12/KDAM</a> Industry 2021.pdf.

MWDBE Manager	Status		Commitment / Allocation		
Ascend Capital Partners Fund I, L.P.	Asian American	\$	30,000,000		
Banneker Partners Fund II, L.P.	African American	\$	35,000,000		
Clearlake Capital Partners VII, L.P.	Latino(a)	\$	35,000,000		
Clearlake Opportunities Partners III, L.P.	Latino(a)	\$	30,000,000		
Heard High Conviction Long Only Fund LLC	African American	\$	34,000,000		
Oak HC/FT Partners V, L.P.	Non-Minority Female-Owned	\$	20,000,000		
SIMFA Parallel I, L.P.	Latino(a)	\$	20,000,000		
Aggregate Commitment/Allocation Amount		\$	204,000,000		

#### **Investment Management Fees**

ISBI is very conscious of investment management fees paid and always seeks to pay fees for value. ISBI will seek to pay investment fees at or below market rate for all investment managers. However, as a data reference point along with AUM, ISBI monitors investment fees paid to emerging and minority-owned investment firms. As of June 30, 2021, ISBI invested 64% of its total assets in low-cost passive index funds<sup>4</sup> and 20% of its passive assets were invested with an MWDBE firm. While the size of the mandates, or AUM, for passive management are typically substantial, passive fees are typically very low. Specifically, for ISBI, MWDBE passive fees represented only 0.1% of total investment fees. The remaining 36% of ISBI's assets were actively managed and subject to substantially higher expense ratios. Emerging and minority-owned firms managing or overseeing active strategies received 18.4% of ISBI's total investment fees. In aggregate, active and passive emerging and minority-owned investment firms received 18.5% of ISBI's total investment fees in Fiscal Year 2021.

#### MWDBE and Illinois-Based Brokerage Utilization<sup>5</sup>

The Policy establishes minimum goals for the utilization of minority-owned broker/dealers in ISBI's equity and fixed income portfolios. Investment managers that report less than the directed utilization target are required to submit written explanations for their shortfall to the Board. Further, managers in violation of the Policy may be brought before the Board. As of Fiscal Year-end 2022, ISBI's investment managers combined to meet or exceed the minority brokerage targets for each asset class. The chart below summarizes ISBI's minority brokerage utilization by asset class for Fiscal Year 2022:

<sup>&</sup>lt;sup>4</sup>Includes less than 1% cash, residual holdings, and transition assets.

<sup>&</sup>lt;sup>5</sup> Equity utilization calculated using commissions. Fixed Income utilization calculated using par value.

<sup>&</sup>lt;sup>6</sup> ISBI's Policy also includes targets for International Fixed Income and Hedged Equity; however, all accounts within those asset classes are in the process of being redeemed.

Asset Class	MWDBE Utilization (%)	Goal (%)
U.S. Equity	59.2%	30%
International Developed Equity	35.3%	20%
Domestic Investment Grade Fixed Income	30.9%	20%
Emerging Market Equity	1.6%	0-5%
Domestic Below Investment Grade Fixed Income	0.0%	0-5%

Additionally, the Policy sets forth a best effort goal of 25% for the utilization of Illinois-based broker/dealers for the equity and fixed income portfolios. The chart below summarizes ISBI's utilization of Illinois-based brokerage firms by asset class in Fiscal Year 2022:

Asset Class	Illinois-Based Utilization (%)
International Developed Equity	33.2%
U.S. Equity	23.7%
Domestic Investment Grade Fixed Income	19.3%
Emerging Market Equity	1.1%
Domestic Below Investment Grade Fixed Income	0.0%

#### **MWDBE Investment Bank Initiative**

In September of 2021, ISBI's Board adopted a new initiative encouraging ISBI's private markets investment advisors to utilize MWDBE investment banks to the greatest extent possible, subject to best execution and within the bounds of fiduciary prudence. Over the past year, ISBI staff has proceeded to implement this new policy with strategic partners and managers, highlighting its importance to ISBI. ISBI hopes this policy can disrupt the industry, allow greater competition, and improve pricing and services across the board. ISBI's Board, staff, and partners continue to work toward fostering connections and creating new opportunities for MWDBE investment banks, and hope this initiative will encourage broader positive change in the industry.

#### **Recent Diversity Initiatives**

ISBI continues to seek creative ways to improve upon its efforts to advance diversity and inclusion in the financial industry. In addition to new investment commitments made to emerging and minority-owned firms, below please find additional recent initiatives:

- Updating the Diversity Policy target allocations to reflect new opportunities within the industry.
- Implementing the MWDBE investment banks initiative with strategic partners and managers, including the future-looking steps of planning events and fostering connections to create change in the industry.
- Selecting three highly qualified, diverse candidates for ISBI's summer internship program, with the goal of creating pathways to success for young individuals interested in a career in financial services.
- For the third year running, recognition of ISBI by the American Investment Council as the top performing public pension fund for private equity. As of June 30, 2021, ISBI's private equity portfolio included a 22.2% allocation to diverse private equity managers.
- Participation of ISBI's Executive Director Johara Farhadieh in the Harvard Kennedy School Racial Justice Cohort, an invitation-only group of institutional investors seeking to examine investment practices through the lens of racial justice.
- Continued partnership with a number of organizations and initiatives seeking to advance diversity efforts in the financial industry, including the Midwest Investors Diversity Initiative led by the Illinois State Treasurer, the New America Alliance, and the National Association of Investment Companies, and others.
- Foundation and active participation on the BlackRock Emerging Broker Council.
- Serving as a resource to endowments, foundations, and other pension funds seeking to establish diverse manager programs.
- Engagement of MWDBE vendors for background screening, catering, legal services, phone systems, staffing, supplies, technical support, and more, with concerted efforts to increase MWDBE vendor utilization.
- Consideration of a diverse pool of candidates for all positions within the organization.
- Communication with the New America Alliance, National Association of Securities Professionals, Women Investment Professionals, and National Organization of Blacks in Government for searches including job vacancies, RFIs, and RFPs.

#### **Fiduciary Diversification**

Within the Policy, the Board pledges to use its best efforts to increase the racial, ethnic, and gender diversity of its fiduciaries, including consultants and senior investment staff. Currently, of the thirteen staff members employed by ISBI, six are minority individuals and five are non-minority females, for a total of 85% minority or female staff. Additionally, ISBI is led by a female Executive Director and Chief Investment Officer. ISBI continues to make concerted diversity and inclusion efforts in its hiring practices, such as posting job vacancies with diverse affinity organizations, mandating a diverse hiring slate, and ensuring ISBI uses an inclusive interview process.

The Board's composition, which comprises gubernatorial and statutory appointees, includes three minority individuals and two non-minority females, out of a total of nine trustees. In recent years, Justice Mary Seminara-Schostok served as the first female Chairperson in ISBI's history, leading ISBI for more than two years as Chair of the Board.

#### **Service Provider Diversity**

In accordance with the Policy, ISBI requests the racial, ethnic, and gender diversity of its consultants and investment managers, as well as their respective diversity plans, annually.

In furtherance of the Policy and of Public Act 98-1022, ISBI requires the following disclosures from its strategic partners, investment advisors, and consultants (collectively, the "Vendor") prior to contracting with or receiving a commitment directly from the Board:

- The number of the Vendor's investment and senior staff and the percentage of its investment and senior staff who are a (i) minority person, (ii) woman, or (iii) person with a disability;
- The number of contracts, oral or written, as well as fund expenses to date that the Vendor has in place for investment services, consulting services, and professional and artistic services that constitute a (i) minority-owned business, (ii) women-owned business, or (iii) business owned by a person with a disability; and
- The number of contracts, oral or written, as well as fund expenses to date that the Vendor has in place for investment services, consulting services, and professional and artistic services where more than 50% of services performed pursuant to contract are performed by a (i) minority person, (ii) woman, or (iii) person with a disability but do not constitute a business owned by a minority, woman, or person with a disability.

Lastly, the Policy sets forth goals for the utilization of businesses owned by minorities, women, and persons with a disability for all contracts and services of the Board. ISBI has set an aspirational goal that 20% of total service contracts for information technology, accounting, insurance brokerage, and legal services be awarded to MWDBE businesses. Thanks to the efforts of the Staff Diversity Committee, ISBI has increased its utilization of MWDBE businesses by more than tenfold from FY 19 to FY 22. ISBI will continue to look for new opportunities to utilize MWDBE businesses wherever possible and prudent.

Fiscal Year	MWDBE Vendor Utilization (%)
2022	37.3%
2021	24.6%
2020	24.1%
2019	3.5%

ISBI takes seriously its role in promoting diversity internally and among its investment advisors and partners. ISBI will continue to evaluate and improve upon the Policy, while seeking opportunities to grow the utilization of emerging and minority investment advisors, broker/dealers, investment banks, and non-investment service providers. ISBI appreciates the opportunity to report on its ongoing efforts. Please do not hesitate to contact me with questions or concerns regarding this report.

## Sincerely,

#### ILLINOIS STATE BOARD OF INVESTMENT

Johara Farhadieh

Johara Farhadish

Executive Director/Chief Investment Officer

Enclosures: Listing of Emerging and Minority Investment Managers

ISBI Diversity Policy

### **Listing of Emerging and Minority Investment Managers**

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MWDBE Managers	Market Value (as of 9/30/2022	Percent of Total ISBI AUM	Emerging (<\$10 B)	MWDBE Status	Illinois	Asset Class	Active/ Passive	Address
Aldrich Capital Partners Fund II, LP	\$ 1	0.0%	Emerging	Asian-American		Alternatives	Active	1 1st St., Ste. 16, Los Altos, CA, 94022
Ariel Investments	\$ 180,498,096	0.8%		African American	Illinois	Equity	Active	200 E. Randolph Dr., Ste. 2900 Chicago, IL 60601
Ascend Capital Partners Fund I, LP	\$ 15,276,613	0.1%	Emerging	Asian-American		Alternatives	Active	300 Park Avenue, Suite 2501, New York, NY 10022
Banneker Partners Fund I, LP	\$ 27,910,060	0.1%	Emerging	African American		Alternatives	Active	480 Pacific Ave., Ste. 200, San Francisco, CA 94133
Banneker Partners Fund II, LP	\$ 4,646,507		Emerging	African American		Alternatives	Active	480 Pacific Ave., Ste. 200, San Francisco, CA 94133
Channing Capital	\$ 104,347,121	0.5%	Emerging	African American	Illinois	Equity	Active	10 S. LaSalle St., Ste. 2401, Chicago, IL 60603
Clearhaven Fund I, LP	\$ 10,059,744			Non-Minority Female		Alternatives	Active	111 Huntington Ave., 6th Floor, Boston, MA 02199
Clearlake Capital Partners III, LP	\$ 1,133,501	0.0%		Latino(a)		Alternatives	Active	233 Wilshire Blvd, Suite 800, Santa Monica, CA 90401
Clearlake Capital Partners IV, LP	\$ 18,407,579			Latino(a)		Alternatives		233 Wilshire Blvd, Suite 800, Santa Monica, CA 90401
Clearlake Capital Partners V, LP	\$ 64,176,273			Latino(a)		Alternatives		233 Wilshire Blvd, Suite 800, Santa Monica, CA 90401
Clearlake Capital Partners VI. LP	\$ 72,233,325			Latino(a)		Alternatives	Active	233 Wilshire Blvd. Suite 800. Santa Monica. CA 90401
Clearlake Capital Partners VII, LP	\$ 11,514,520			Latino(a)		Alternatives		233 Wilshire Blvd, Suite 800, Santa Monica, CA 90401
Clearlake Flagship Plus Partners, LP	\$ 19,509,524			Latino(a)		Alternatives		233 Wilshire Blvd, Suite 800, Santa Monica, CA 90401
Clearlake Opportunities Partners II, LP	\$ 17,652,191			Latino(a)		Alternatives		233 Wilshire Blvd, Suite 800, Santa Monica, CA 90401
Digital Alpha Fund II, LP	\$ 11,751,596		Emerging	Asian-American		Alternatives		3535 Executive Terminal Dr, Suite #110, Henderson, Nevada 89052
European Property Investors Special Opportunities Fund IV, LP	\$ 31,603,529		Emerging	African American		Alternatives	Active	Berkeley Square House (8th Floor) Berkeley Square, London W1J 6DB, UK
European Property Investors Special Opportunities Fund V, LP	\$ 21,404,190		Emerging	African American		Alternatives		Berkeley Square House (8th Floor) Berkeley Square, London W1J 6DB, UK
Fernbridge Capital Onshore Fund LP	\$ 25,570,817		Emerging	Latino(a)		Equity	Active	11111 Santa Monica Blvd, Suite 1150, Los Angeles, CA 90025
Garcia Hamilton	\$ 602,838,147		Lineignig	Latino(a)		Fixed Income		5 Houston Center, 1401 McKinney St. Suite 1600, Houston, TX 77010
Georgetown Equity Alternatives Fund LLC - Enhanced Long Series	\$ 26,681,557			Non-Minority Female		Equity	Active	1133 Connecticut Avenue NW, Washington DC 20036
GQG Partners	\$ 240,861,632			Asian-American		Equity	Active	450 East Las Olas Boulevard Suite 750 Fort Lauderdale, FL 33301
Grain Communications Opportunity Fund II, LP	\$ 46,726,835		Emerging	African American		Alternatives		1900 K Street NW, Suite 650, Washington, DC 20006
Grain Communications Opportunity Fund III (Parallel), LP	\$ 16,370,906		Emerging	African American		Alternatives	Active	1900 K Street NW, Suite 650, Washington, DC 20006
Grain Spectrum Holdings III, LP			Emerging Emerging	African American African American	Illinois	Alternatives	Active	1900 K Street NW, Suite 650, Washington, DC 20006
Heard High Conviction Long Only Fund LLC	, ., ,		Emerging		IIIInois	Equity		1 N Wacker Dr, Ste 3650, Chicago, IL 60606
JLC Infrastructure Fund I, LP				African American		Alternatives	Active	125 Park Ave., Ste. 320 New York, NY 10017
K4 Private Investors, LP	\$ 74,861,288		Emerging	Asian-American		Alternatives		875 Manhattan Beach Blvd, Manhattan Beach, CA 90266
K5 Private Investors, LP	\$ 19,784,997		Emerging	Asian-American		Alternatives		875 Manhattan Beach Blvd, Manhattan Beach, CA 90266
Levine Leichtman Capital Partners V, LP	\$ 9,435,965			Non-Minority Female		Alternatives	Active	345 North Maple Drive, Suite 300, Beverly Hills, California 90210
Long Wharf Real Estate Partners VI, LP	\$ 16,604,741		Emerging	Latino(a)		Alternatives	Active	One Federal Street, 26th Floor, Boston, MA 02110
MB Special Opportunities Fund II, LP	\$ 6,916,617			Non-Minority Female	_	Alternatives		1325 Avenue of the Americas, 23rd Floor, New York, NY 10019
Merit Hill Self-Storage, LP	\$ 15,476,774			Non-Minority Female		Alternatives		41 Flatbush Ave., Suite 3C, Brooklyn, NY 11217
NewView Capital Fund II, LP	\$ 20,758,030		Emerging	Asian-American		Alternatives	Active	1201 Howard Avenue, Suite 101, Burlingame, CA 94010
Oak HC/FT Partners IV, LP	\$ 16,039,458			Non-Minority Female		Alternatives	Active	2200 Atlantic Street, Suite 300, Stamford, Connecticut 06902
Oak HC/FT Partners V, LP	\$ 1,011,057			Non-Minority Female		Alternatives	Active	2200 Atlantic Street, Suite 300, Stamford, Connecticut 06902
Peachtree Distressed Opportunity Fund, LP	\$ 35,785,647		Emerging			Alternatives		3500 Lenox Road, Suite 625, Atlanta, GA 30326
Rhumbline Russell 3000	\$ 3,577,928,350			Non-Minority Female		Equity	Passive	265 Franklin Street, Floor 21, Boston, MA 02110
Rhumbline Russell Top 200	\$ 108			Non-Minority Female		Equity	Passive	265 Franklin Street, Floor 21, Boston, MA 02110
Rubicon First Ascent LP	\$ 3,691,717		Emerging	Non-Minority Female		Alternatives	Active	55 2nd Street, Suite 1900, San Francisco, CA 94105
SIMFA Parallel I, LP	\$ 7,856,320		Emerging	Latino(a)		Alternatives	Active	21750 Hardy Oak Blvd. #104-28567, San Antonio, TX 78258
SRS Partners	\$ 44,442,387		Emerging	Asian-American		Equity	Active	One Bryant Park, 39th Floor New York, NY 10036
Stabilis Fund V, LP	\$ 32,745,211		Emerging	Asian-American		Alternatives	Active	140 East 45th Street, Suite 22-C, New York, NY 10017
Think India Opportunities Fund, LP	\$ 70,737,757	0.3%	Emerging	Asian-American		Equity	Active	1 Letterman Dr. Bldg C, Ste CM-420, San Francisco, CA 94129
Turning Rock Fund II, LP	\$ 18,051,614	0.1%	Emerging	Non-Minority Female		Alternatives	Active	350 Madison Ave. Fl 21, New York, NY, 10017
Valor Equity Partners III, LP	\$ 15,392,756		Emerging	Latino(a)	Illinois	Alternatives	Active	875 North Michigan Ave., Suite 3214, Chicago, IL 60611
Vista Equity Partners Fund VII, LP	\$ 53,206,717	0.2%	Emerging	African American		Alternatives	Active	401 Congress Ave., Ste. 3100, Austin, TX 78701
Vista Equity Partners V, LP	\$ 33,901,946	0.2%	Emerging	African American		Alternatives	Active	401 Congress Ave., Ste. 3100, Austin, TX 78701
Vistria Fund IV, LP	\$ 18,409,920	0.1%	Emerging	African American	Illinois	Alternatives	Active	300 East Randolph St., Suite 3850, Chicago, IL 60601
WindAcre Partnership International Fund	\$ 62,052,574	0.3%		Asian-American		Equity	Active	2200 Post Oak Blvd, Suite 1580, Houston, TX 77056
Rock Creek (Less MWDBE Rock Creek Managers)	\$ 3,807,799,566	17.2%		Non-Minority Female		Alternatives	Active	1133 Connecticut Avenue NW, Washington DC 20036
Equity (Less MWDBE Rock Creek Managers)	\$ 507,140,049	2.3%		Non-Minority Female		Equity	Active	1133 Connecticut Avenue NW, Washington DC 20036
Fixed Income (Less MWDBE Rock Creek Managers)	\$ 463,147,759	2.1%		Non-Minority Female		Fixed Income	Active	1133 Connecticut Avenue NW, Washington DC 20036
Alternatives (Less MWDBE Rock Creek Managers)	\$ 2,837,511,758	12.8%		Non-Minority Female		Alternatives	Active	1133 Connecticut Avenue NW, Washington DC 20036
Total MWDBE Exposure	\$ 9,585,852,892	43.2%						
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**DIVERSITY POLICY** 

Adopted:

September 21, 2001

Last Amended:

September 30, 2022

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#### **Objective**

The Illinois State Board of Investment ("ISBI"), through its Board of Trustees (the "Board"), has adopted this Diversity Policy (the "Policy") to increase access and opportunities for managers, broker/dealers, and investment banks, which are owned by minorities, women, and persons with a disability as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act (30 ILCS 575) and the Illinois Pension Code (40 ILCS 5/1 et seq). The Board and ISBI's staff ("Staff") are committed to advancing the public policy of the State of Illinois to promote diversity and inclusion in all aspects of managing ISBI's assets and operations within the bounds of financial and fiduciary prudence.

#### A. Emerging and Minority Investment Managers

It is the primary goal of ISBI to develop and maintain an investment program that will help secure the retirement benefits of the participating retirement plans. To achieve this objective, investment managers are selected based on their long-term records of performance, depth of investment staff, and consistency of approach, among other characteristics.

However, ISBI recognizes that even large, experienced, and successful investment firms were once small firms with few assets under management. Today many such firms are owned by minorities, women, and persons with a disability. These firms are often started by experienced investment professionals who show great promise but find it difficult to compete with large majority-owned organizations. These firms typically do not meet the minimum standards set for investment managers by large investment programs such as ISBI. Consequently, they are not considered. To gain access to these firms, and in accordance with 40 ILCS 5/1-109.1(4) and 40 ILCS 5/1-109.1(9), ISBI has adopted the following minimum goals for the utilization of emerging and minority investment managers. These goals will be reviewed annually.

#### By Ownership Classification

	Percent of Total Portfolio				
Classification	Emerging	Minority			
Minority-Owned	5% - 10%	5% - 10%			
Woman-Owned	3% - 8%	3% - 8%			
Persons with a Disability	0% - 2%	0% - 2%			

#### By Asset Class

	Percent of Asset Class		
Asset Class	Emerging	Minority	
Equities	10% - 20%	10% - 20%	
Fixed Income	10% - 12%	10% - 12%	
Alternatives*	5% - 15%	5% - 15%	

Further, pursuant to 40 ILCS 5/1-109.1(10), effective January 1, 2016, it shall be ISBI's aspirational goal to utilize emerging investment managers and firms owned by minorities, women, and persons with a disability for not less than 20% of ISBI's total fund assets.

#### <u>Qualifications</u>

For the purposes of this Policy, the following definitions apply:

Pursuant to 40 ILCS 5/1-109.1(4), "emerging investment manager" is defined as a qualified investment adviser that manages an investment portfolio of at least \$10,000,000 but less than \$10,000,000,000 and is a "minority-owned business," "women-owned business," or "business owned by a person with a disability" as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act.

Pursuant to 40 ILCS 5/1-109.1(9), "minority investment manager" is defined as a qualified investment manager that manages an investment portfolio and meets the definition of "minority-owned business," "women-owned business," or "business owned by a person with a disability", as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act.

Minority investment managers are required to provide a certification to ISBI demonstrating that the investment manager is a minority firm. In place of a certification, ISBI may accept an attestation on a form prescribed by ISBI stating that the investment manager is a minority firm and containing further information as required by ISBI. Such certifications and attestations must be provided in a timely manner when requested by ISBI. Minority investment managers are required to immediately notify ISBI of any change in matters covered by any such certifications or attestations. ISBI is relying on certifications and/or attestations for reporting purposes. In the event it is discovered an investment manager has misrepresented information to ISBI, such misrepresentation shall be grounds for termination of the relationship.

#### Implementation & Review

- Subject to ISBI's fiduciary responsibility, ISBI will seek to use minority and emerging
  investment managers in each of the broad asset classes in which ISBI is invested and not
  concentrate in any particular asset class.
- For searches conducted by Staff, the requirements for investment manager searches will be reviewed as needed to provide better access to minority investment managers that have appropriate products. Staff will use reasonable best efforts to include at least one minority investment manager in final Staff interviews. Staff will inform the Board of all minority investment manager candidates.
- Staff will regularly meet with Illinois-based minority investment managers and learn more about the Illinois-based minority investment manager community.
- Staff will direct and encourage ISBI's consultants and strategic partners to be proactive and
  use creative approaches in achieving ISBI's objectives with respect to the use of minority and
  emerging investment managers.

#### B. Minority and Illinois-Based Brokerage

ISBI seeks to increase access to and business with minority broker/dealers and Illinois-based broker/dealers. Therefore, ISBI has adopted minimum expectations for the use of minority broker/dealers by investment managers. The minimum expectations are established based on the asset class in which the investment manager invests. In addition, ISBI will encourage its investment managers to direct 25% of their trades to Illinois-based broker/dealers.

Transactions completed with minority broker/dealers on behalf of ISBI must be completed at rates fully competitive with the market. Subject to best execution, investment managers for ISBI's separately managed investment portfolios are strongly encouraged to direct the below percentages of total eligible commission dollars or eligible trading volume to minority broker/dealers. These goals will be reviewed annually.

Asset Class	Minimum Goal as a Percentage
U.S. Equity	30%
International Developed Equity	20%
Emerging Market Equity	0 - 5%
Domestic Investment Grade Fixed Income	20%
Domestic Below Investment Grade Fixed Income	0 - 5%
International Developed and Emerging Market Fixed Income	0 - 5%
Hedged Equity	0 - 5%

#### **Qualifications**

For the purposes of this Policy, the following definitions apply:

Pursuant to 40 ILCS 5/1-109.1(7), a "minority broker/dealer" means a qualified broker-dealer who meets the definition of "minority owned business," "woman-owned business," or "business owned by a person with a disability," as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act."

An "Illinois-based broker/dealer" is a qualified broker/dealer who is headquartered in Illinois pursuant to the definition of an "Illinois business" found in 40 ILCS 5/1A-108.5(a).

To be considered a minority broker/dealer, documentation of a certification must be provided to ISBI.

#### Implementation & Review

- Staff will strongly encourage ISBI's public markets investment managers to directly utilize minority brokers/dealers and Illinois-based broker/dealers.
- Staff will provide minority broker/dealers with the contact information for ISBI's public markets investment managers.
- Staff will monitor the use of Illinois-based broker/dealers and minority broker/dealers by ISBI's investment managers and report results to the Board on a quarterly basis. If an investment manager reports less than their encouraged percentage of minority broker/dealer utilization, Staff will require the manager to state the reason for the shortfall. The Board will decide if the manager's practices are in accordance with this Policy.
- Staff will consider the use of Illinois-based broker/dealers and minority broker/dealers when evaluating existing investment managers.
- Step-outs and correspondence are prohibited.
- With regard to international developed and emerging market fixed income, below investment grade domestic fixed income, emerging market equity, and hedged equity allocations, best efforts by ISBI's investment managers shall be applied.
- With regard to commingled fund structures, best efforts by ISBI's investment managers shall be applied.

#### Compliance

ISBI monitors investment managers' compliance with this Policy and has established a series of consequences for those managers who fail to meet expectations. The investment managers are expected to achieve the desired levels of brokerage usage over a fiscal year period. The following steps will occur if the investment manager continues to fall short of expectations:

- Investment managers will be notified of their shortfall and asked to provide the reasons for not achieving the expected level of brokerage usage. Additionally, Staff may conduct a meeting with the investment manager to further discuss the shortfall.
- 2. If an investment manager fails to comply with the request, they may be invited to appear before the Board to explain why they are unable to achieve the expected level of brokerage usage.
- 3. Investment managers may be subject to a moratorium on additional funding.
- 4. Investment managers may be placed on the Investment Advisers Watch List.

# C. Minority-Owned Banks, Woman-Owned Banks, and Banks Owned by Persons with a Disability ("MWDBE Investment Banks")

Above and beyond promoting the utilization of minority and emerging investment managers and minority broker/dealers as required by the Illinois Pension Code, ISBI also seeks to promote the utilization of MWDBE Investment Banks within its private markets portfolio.

Therefore, as a part of this Policy, ISBI encourages its investment managers to utilize MWDBE Investment Banks to the greatest extent possible, subject to best execution, and within the bounds of financial and fiduciary prudence. Engagement of MWDBE Investment Banks should be completed with terms competitive with the market. In addition to encouraging investment managers to utilize MWDBE Investment Banks, ISBI will also seek to foster opportunities for increased access for MWDBE Investment Banks within the industry.

Furthermore, ISBI shall encourage its investment managers to be proactive and use innovative approaches in achieving ISBI's objectives with respect to the use of MWDBE Investment Banks. Staff and ISBI's strategic partners will periodically monitor the utilization of MWDBE Investment Banks. ISBI may direct its strategic partners to provide publicly available fee data and other information about MWDBE Investment Banks, if available and requested. For purposes of this Policy, a MWDBE Investment Bank shall certify its status by the same process referenced in Section A.

#### D. Contracts and Services with Minority-Owned Businesses

40 ILCS 5/1-109.1(6) states that ISBI shall adopt a policy which sets forth goals for the utilization of businesses owned by minorities, women, and persons with disabilities for all contracts and services. According to statute, "The goals shall be based on the percentage of total dollar amount of all contracts let to minority-owned businesses, woman-owned businesses, and businesses owned by a person with a disability, as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act."

Therefore, as part of this Policy, ISBI, subject to its fiduciary responsibility, has set forth a minimum goal of 0-1% of the total dollar amount for all contracts for the utilization of businesses owned by minorities, women, and persons with disabilities. This goal will be reviewed annually.

In addition, pursuant to 40 ILCS 5/1-109.1(10), ISBI has set an aspirational goal to have no less than 20% of the total service contracts awarded for information technology, accounting, insurance brokerage, and legal services to be let to businesses owned by minorities, women, and persons with a disability, as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act.

#### **E. Fiduciary Diversity**

40 ILCS 5/1-109.1 encourages ISBI to increase the racial, ethnic, and gender diversity of its fiduciaries. Therefore, to the greatest extent feasible within the bounds of financial and fiduciary prudence, it is the goal of ISBI to use its best efforts to increase the racial, ethnic, and gender diversity of its fiduciaries, including its consultants, strategic partners, and senior staff.

As vacancies occur, ISBI will make every effort to increase the racial, ethnic, and gender diversity of its consultants, strategic partners, and senior staff in accordance with this Policy and within the bounds of financial and fiduciary prudence.

In accordance with its Affirmative Action Plan, ISBI submits quarterly Workforce Analysis and Workforce Transaction Reports to the Department of Human Rights. ISBI will continue to report to the Department of Human Rights on both a quarterly and an annual basis.

This goal will be monitored and reviewed annually in conjunction with the annual Affirmative Action Plan.

#### **History of Amendments**

Adopted: September 21, 2001.

Amended: October 24, 2003; June 22, 2005; March 20, 2009; December 18,

2009; March 19, 2010; December 16, 2011; June 21, 2013; September

26, 2014; September 17, 2015; June 16, 2016; March 3, 2017; February 23, 2018; September 29, 2021; September 30, 2022.