

September 8, 2023

The Honorable Michael W. Frerichs Illinois State Treasurer James R. Thompson Center 100 W. Randolph St, Suite 15-600 Chicago, IL 60601

Re: July 2023 - Monthly Report of Revenues, Prize Disbursements and Other Expenses by the Illinois Department of the Lottery

Dear Mr. Frerichs:

In accordance with the requirements of the Illinois Lottery Law, 20 ILCS 1605/9, attached, please find the Report of Revenues, Prize Disbursements and Other Expenses for the Illinois Department of the Lottery (Department) for the Month Ending July 31, 2023. Also, included is an explanation of Lottery transfers. This report will be updated and distributed to you after each month end. If you have any questions, please contact Amber Chappell, Finance Manager of the Lottery, at (217) 524-0008.

Sincerely,

Harold Mays Director, Illinois Lottery

cc: The Honorable Don Harmon The Honorable Emanuel C. Welch The Honorable Dan McConchie The Honorable Tony McCombie Members of the Illinois Lottery Control Board

J.B. Pritzker Governor

Harold Mays Director

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Explanation of Transfers by the Department of the Lottery

Transfers to the Common School Fund

In accordance with 20 ILCS 1605/9.3, the Illinois Department of the Lottery (Department) is statutorily mandated to transfer estimated net proceeds to the Common School Fund (CSF) on a monthly basis. The transfer shall be made on the last day of each month or shortly thereafter. The estimated proceeds transferred monthly are to be reconciled to actual proceeds upon completion of the applicable annual fiscal year audit. If actual net proceeds are more than estimated net proceeds, the remaining amount shall be deposited in the CSF. If actual net proceeds are less than estimated net proceeds, the excess amount shall offset estimated net lottery proceeds the following fiscal year. The net lottery proceeds shall be determined after deducting prizes, retailer bonuses, costs incurred in the operation and administration of the Lottery, and transfers to specialty causes. Additionally, they shall be determined in accordance with Generally Accepted Accounting Principles (GAAP) for governmental entities.

The CSF estimated net proceed transfers made in July 2023 totaled **\$70.0 million** and were made on July 12th and July 26th.

Transfers to Specialty Causes

Per the Illinois Lottery Law (20 ILCS 1605/21.4 thru 21.17), the Illinois Department of the Lottery shall offer a special instant scratch-off game for various causes as outlined in the Law in Fiscal Year 2024. The Department transfers the net proceeds from these causes to the specified funds within the State of Illinois on a monthly basis. The net proceeds are transferred one month in arrears of the revenues being generated and upon final reconciliation of instant sales, less prize expense, and operating expenses of the specific ticket. During July the special causes the Department supports earned net proceeds of **\$868 thousand.** This amount was cash transferred in August.

Illinois Department of the Lottery Report of Revenues, Expenses, and Operating Income For the Month Ending July 31, 2023

In July, the Department generated sales of **\$342.7 million** and related prize expense of **\$216.6 million**. Per the Illinois Lottery Law (20 ILCS 1605/10.3), the Department is required to collect proceeds from the sale of Lottery tickets net of prizes paid and commissions earned from authorized retailers. The proceeds resulted in cash collections of **\$147.4 million** from the weekly net sweeps of Lottery retailer's accounts and net deposits from the iLottery platform. The funds collected were deposited in the State Lottery Fund (Fund 711).

We have summarized the unaudited sales and expense activity on the accrual basis of the Department below.

	July 2023	
Operating Revenue		
Ticket Sales		
Instant Tickets	\$	167,736,369
Mega Millions		29,919,254
Powerball		38,424,052
Lotto		14,632,922
Lucky Day Lotto		9,944,065
Pick 3		24,311,101
Pick 4		23,561,667
Fast Play		34,247,630
Sales Allowance		(49,201)
Sales Adjustments		(34,263)
Total Ticket Sales		342,693,596
Other		423,281
Total Operating Revenue	_	343,116,877
Operating Expenses Cost of Sales and Services Prizes and Claims Expense		15,882,686
Instant Tickets		115,893,481
Mega Millions		13,077,747
Powerball		19,117,471
Lotto		5,776,604
Lucky Day Lotto		5,310,111
Pick 3		17,255,700
Pick 4		12,489,770
Fast Play		27,702,883
Total Prizes and Claims Expense		216,623,767
General and Administrative		19,357,393
Total Operating Expenses		251,863,846
Operating Income	\$	91,253,031

Illinois Department of the Lottery Report of Cash Receipts, Disbursements, and Transfers For the Month Ending July 31, 2023

We have summarized the cash activity of the State Lottery Fund (Fund 711) below:

Cash Balance Carried Forward from Last Month	\$ 79.5M
Total Receipts into the Fund for this Month	145.4M
Expenditures/Transfers from the Fund for this Month*	<130.3M>
Cash Balance at the End of the Month	<u>\$ 94.6M</u>
*Cash Expenditures/Transfers this Month included: Vouchers Paid Prize Payments Transfers to Common School Fund Other Statutory Transfers	\$ 19.8M \$ 40.2M \$ 70.0M \$.3M

The Department will be carrying forward a jackpot reserve balance of **\$33.4 million** into the following month for the Lotto (**\$20.6 million**), Mega Millions (**\$1.05 billion**), and Powerball (**\$95 million**) jackpots.