

October 2, 2023

The Honorable Michael W. Frerichs Illinois State Treasurer James R. Thompson Center 100 W. Randolph St, Suite 15-600 Chicago, IL 60601

Re: August 2023 - Monthly Report of Revenues, Prize Disbursements and Other Expenses by the Illinois Department of the Lottery

Dear Mr. Frerichs:

In accordance with the requirements of the Illinois Lottery Law, 20 ILCS 1605/9, attached, please find the Report of Revenues, Prize Disbursements and Other Expenses for the Illinois Department of the Lottery (Department) for the Month Ending August 31, 2023. Also, included is an explanation of Lottery transfers. This report will be updated and distributed to you after each month end. If you have any questions, please contact Amber Chappell, Finance Manager of the Lottery, at (217) 524-0008.

Sincerely,

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Harold Mays Director, Illinois Lottery

cc: The Honorable Don Harmon The Honorable Emanuel C. Welch The Honorable Dan McConchie The Honorable Tony McCombie Members of the Illinois Lottery Control Board

J.B. Pritzker Governor

Harold Mays Director

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Explanation of Transfers by the Department of the Lottery

Transfers to the Common School Fund

In accordance with 20 ILCS 1605/9.3, the Illinois Department of the Lottery (Department) is statutorily mandated to transfer estimated net proceeds to the Common School Fund (CSF) on a monthly basis. The transfer shall be made on the last day of each month or shortly thereafter. The estimated proceeds transferred monthly are to be reconciled to actual proceeds upon completion of the applicable annual fiscal year audit. If actual net proceeds are more than estimated net proceeds, the remaining amount shall be deposited in the CSF. If actual net proceeds are less than estimated net proceeds, the excess amount shall offset estimated net lottery proceeds the following fiscal year. The net lottery proceeds shall be determined after deducting prizes, retailer bonuses, costs incurred in the operation and administration of the Lottery, and transfers to specialty causes. Additionally, they shall be determined in accordance with Generally Accepted Accounting Principles (GAAP) for governmental entities.

The CSF estimated net proceed transfers made in August 2023 totaled **\$65.0 million** and were made on August 9th and August 23rd.

Transfers to Specialty Causes

Per the Illinois Lottery Law (20 ILCS 1605/21.5 thru 21.13), the Illinois Department of the Lottery shall offer a special instant scratch-off game for eight various causes as outlined in the Law in Fiscal Year 2024. The Department transfers the net proceeds from these causes to the specified funds within the State of Illinois on a monthly basis. The net proceeds are transferred one month in arrears of the revenues being generated and upon final reconciliation of instant sales, less prize expense, and operating expenses of the specific ticket. During August, the special causes the Department supports earned net proceeds of **\$690 thousand.** This amount was cash transferred in September.

Illinois Department of the Lottery Report of Revenues, Expenses, and Operating Income For the Month Ending August 31, 2023

In August, the Department generated sales of **\$325.3 million** and related prize expense of **\$203.6 million**. Per the Illinois Lottery Law (20 ILCS 1605/10.3), the Department is required to collect proceeds from the sale of Lottery tickets net of prizes paid and commissions earned from authorized retailers. The proceeds resulted in cash collections of **\$163.9 million** from the weekly net sweeps of Lottery retailer's accounts and net deposits from the iLottery platform. The funds collected were deposited in the State Lottery Fund (Fund 711).

We have summarized the unaudited sales and expense activity on the accrual basis of the Department below.

| | August 2023 |
|---------------------------------|-------------|
| Operating Revenue | |
| Ticket Sales | |
| Instant Tickets | 161,737,516 |
| Mega Millions | 38,709,726 |
| Powerball | 15,176,104 |
| Lotto | 13,474,084 |
| Lucky Day Lotto | 11,156,931 |
| Pick 3 | 24,588,152 |
| Pick 4 | 23,454,591 |
| Fast Play | 36,975,223 |
| Sales Allowance | (91,598) |
| Sales Adjustments | (10,913) |
| Total Ticket Sales | 325,169,816 |
| Other | 370,549 |
| Total Operating Revenue | 325,540,365 |
| Operating Expenses | |
| Cost of Sales and Services | 14,763,181 |
| Prizes and Claims Expense | |
| Instant Tickets | 113,504,637 |
| Mega Millions | 17,592,181 |
| Powerball | 7,749,362 |
| Lotto | 4,371,647 |
| Lucky Day Lotto | 6,209,144 |
| Pick 3 | 14,741,795 |
| Pick 4 | 9,627,830 |
| Fast Play | 29,767,496 |
| Total Prizes and Claims Expense | 203,564,092 |
| General and Administrative | 16,983,369 |
| Total Operating Expenses | 235,310,642 |
| Operating Income | 90,229,723 |

Illinois Department of the Lottery Report of Cash Receipts, Disbursements, and Transfers For the Month Ending August 31, 2023

We have summarized the cash activity of the State Lottery Fund (Fund 711) below:

| Cash Balance Carried Forward from Last Month Total Receipts into the Fund for this Month Expenditures/Transfers from the Fund for this Month* | \$ 94.6M 166.2M <134.8M> |
|---|--------------------------------|
| Cash Balance at the End of the Month *Cash Expenditures/Transfers this Month included: | <u>\$ 126.0M</u> |
| Vouchers Paid | \$ 20.2M |
| Prize Payments | \$ 49.6M |
| Transfers to Common School Fund | \$ 65.0M |

The Department will be carrying forward a jackpot reserve balance of **\$21.9 million** into the following month for the Lotto (**\$22.55 million**), Mega Millions (**\$85 million**), and Powerball (**\$420 million**) jackpots.